Unaudited Financial Statements for the period ended 30 June 2024

Financial Highlights

(All amounts are expressed in thousands of Ghana cedi)

	Jun-24	Jun-23	
Revenue	476,991	480,703	
Gross Profit	203,767	179,465	
Operating Profit	69,973	77,508	
Profit before taxation	68,665	70,406	
Profit after taxation	56,141	65,289	
Gross profit margin	43%	37%	
Operating Profit Margin	15%	16%	
Earnings per share GH¢	0.4491	0.5223	

Business Performance

The Company reported a 1% decline in revenue in the first half of 2024 compared to same period last year. Despite the turnover decline, the Company improved its gross profit margin from 37% in 2023 to 43% in 2024. Contributing to the improvement in the gross profit margin is material cost savings and better product mix in 2024 versus same period last year.

The Company reported a 16% decline in profits after tax due to increasing Brand & Marketing Investments expenses and administrative expenses as part of Company's initiative to invest in demand-generating and equity-building activities to drive volume growth.

Unaudited statement of profit or loss for the period ended 30 June 2024 (All amounts are expressed in thousands of Ghana cedis)

	Jun-24	Jun-23	
Revenue	476,991	480,703	
Cost of sales	(273,224)	(301,238)	
Gross profit	203,767	179,465	
Distribution expenses	(9,843)	(9,572)	
Brand & marketing investment expenses	(55,065)	(42,078)	
Administrative expenses	(73,311)	(55,067)	
Restructuring costs	(2,058)	(1,053) 804 5,009	
Impairment release on trade receivables	(263)		
Other income	6,746		
Operating Profit	69,973	77,508	
Finance income	1,387	969	
Finance cost	(2,695)	(8,071)	
Profit before taxation	68,665	70,406	
Taxation	(12,524)	(5,117)	
Profit for the period	56,141	65,289	
Earnings per share for profit attributable to the equity holders of the company			
Diluted/Basic Earnings per share	0.4491	0.5223	

Unaudited statement of financial position as at 30 June 2024 (All amounts are expressed in thousands of Ghana cedis)

Assets	Jun-24	Jun-23	
Property, plant and equipment	126,360	138,932	
Right-of-use assets	30,847	20,545	
Deferred tax asset		24,159	
Investment in subsidiaries	10	10	
Non Current Assets	157,217	183,646	
Inventories	134,439	115,790	
Trade and other receivables	57,613	67,310	
Prepayments	3,781	2,063	
Related party receivables	13,328	10,525	
Current tax asset	15,590	21,053	
Cash and bank balances	114,202	69,109	
Current Assets	338,953	285,850	
Total Assets	496,170	469,496	
Equity			
Share capital	1,200	1,200	
Capital surplus account	204	204	
Share deals account	81	81	
Retained earnings	221,524	114,774	
Total Equity	223,009	116,259	
Liabilities			
Employee benefits obligation	7,701	6,960	
Lease liability	15,272	7,312	
Deferred tax liability	1,391		
Non Current Liabilities	24,364	14,272	
Trade and other payables	130,452	140,003	
Related party payables	88,429	159,341	
Dividend payables	6,377	22,284	
Provisions	8,172	8,021	
Lease liability	8,769	4,199	
Current tax liabilities	6,598	5,117	
Current Liabilities	248,797	338,965	
Total Liabilities	273,161	353,237	
Total equity & Liabilities	496,170	469,496	

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

Director

Unaudited statement of cashflow for the period ended 30 June 2024 (All amounts are expressed in thousands of Ghana cedis)

	Jun-24	Jun-23	
Cash generated from operations	83,996	153,025	
Interest paid	(2,695)	(7,076)	
Interest received	1,387	969	
Tax paid	(38,382)	(5,690)	
Net cash generated from operating activities	44,306	141,228	
Purchase of property, plant and equipment	(9,688)	(11,970)	
Net cash used in investing activities	(9,688)	(11,970)	
Dividend paid	(21,669)	18	
Payment of principal portion of lease liability	(5,196)	(829)	
Net cash used in financing activities	(26,865)	(829)	
Increase in cash and cash equivalents	7,753	128,429	
Cash and cash equivalents at beginning of the year	106,449	(59,320)	
Cash and cash equivalents at the end of the period	114,202	69,109	

Unaudited statement of changes in equity for the period ended 30 June 2024

(All amounts are expressed in thousands of Ghana cedis)

2024		ital surplus account	Retained earnings	Share deals account	Total Equity
Balance at 1 January 2024	1,200	204	190,383	81	191,868
Profit for the period		*	56,141		56,141
Dividend	3 11	*	(25,000)	*	(25,000)
Balance at 30 June 2024	1,200	204	221,524	81	223,009
2023					
Balance at 1 January 2023	1,200	204	49,485	81	50,970
Profit for the period			65,289		65,289
Balance at 30 June 2023	1,200	204	114,774	81	116,259

Notes to the financial statements

1a. BASIS OF ACCOUNTING

The financial statements have been prepared using the same accounting policies as in the published 2023 Annual Report and Financial Statements.

1b. STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2019 (Act 992).

1c. BASIS OF MEASUREMENT

The financial statements have been prepared under the historical cost convention.