# KASAPREKO PLC

# **ANNUAL REPORT** &FINANCIAL STATEMENTS 2023



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### CORPORATE INFORMATION

DIRECTORS	Mr. Samuel Adetola-ChairmanMr. Richard Adjei-Managing DirectorMr. Isaac Adjei-Executive DirectorMs. Emelia Adjei-Non-Executive DirectorMrs. Eunice Adjei-Bonsu-Non-Executive DirectorDr. Kwabena Adjei-Non-Executive DirectorMr. Kwabena Agyekum-Non-Executive DirectorMrs. Matilda Asante -Asiedu-Non-Executive DirectorDr. Daniel K. Seddoh-Non-Executive DirectorMr. Steve Nartey-Non-Executive Director
SECRETARY	Accra Nominees Limited 2nd Floor Cedar House 13 Samora Machel Road Asylum Down Accra
SOLICITOR	Naa Djamah Ayikoi-Otoo Otoo & Associates P. O. Box CT 1467 Cantonments Accra
INDEPENDENT AUDITOR	PricewaterhouseCoopers Chartered Accountants PwC Tower A4 Rangoon Lane Cantonments City PMB CT 42 Cantonments Accra
BANKERS	Societe Generale Ghana PLC Standard Chartered Bank Ghana PLC Ecobank Ghana PLC ADB Bank PLC Consolidated Bank Ghana LTD Fidelity Bank Ghana LTD Access Bank Ghana PLC Guaranty Trust Bank Ghana LTD United Bank for Africa (Ghana) LTD Absa Bank Ghana LTD Ecobank Nigeria Limited GCB Bank PLC Stanbic Bank Ghana LTD Zenith Bank Ghana LTD First National Bank Ghana LTD OmniBSIC Bank First Atlantic Bank Ghana LTD Republic Bank Ghana LTD FBN Bank LTD

### CHAIRMAN'S STATEMENT

### Introduction

On behalf of the Company's Board of Directors and Management, I would like to welcome our Shareholders, Noteholders from the Ghana Fixed Income Market as well as other Stakeholders and express my heartfelt gratitude for their continued support over the years. Kasapreko PLC is now a participant in the Ghana Fixed Income Market. On November 3, 2023 Kasapreko PLC's Note Programme was approved by The Security and Exchange Commission (SEC). Subsequently, on January 29, 2024, the company successfully raised the first tranche of the 3-Year Senior Unsecured Fixed Rate Note valued at GH¢151 million with a coupon rate of 26%. I want to use this opportunity to thank all the Noteholders who participated in the first tranche of the Note Programme.

### The Ghanaian Economic & Operating Environment

In the year 2023 the Ghanaian economy experienced rippling negative impacts from the COVID-19 pandemic, global financial tightening, and Russia-Ukraine conflict, which worsened Ghana's fiscal and debt vulnerabilities. This was further worsened by the downgrade of credit rating and loss of international market access by the end of 2022. This, in turn, constrained domestic financing options, forcing the country to rely heavily on the central bank for funding, which remained inadequate. (2023 Mid-Year Budget Review Highlights, KPMG).

The government announced the decision to go to the IMF to secure a US\$3 billion 36-month extended credit facility. As expected, this required some conditionalities that involved the removal of selected VAT exemptions, complete removal of discount on benchmark values for specific items, and E-Levy reforms to close loopholes/leakages. There was also the introduction of the Growth and Sustainability Levy (GSL), increasing VAT rate from 12.5% to 15% and revision of excise taxes for selected items.

### **Business Performance**

The impact of the complete removal of discount on benchmark values for specific items as well as the revision of excise taxes for selected items was significant since it led to increasing the prices of our products and this also had an impact on demand and volume. Some of the selected items that were considered for revision of excise taxes were Spirit (increased from 25% to 50% of ex-factory price), Wines (increased from 22.5% to 45% of ex-factory price), Fruit Juices (increased from 0% to 20% of ex-factory price) etc.

At the end of the year 2023, our revenue increased by 45.8% from GH¢1,285.6 million in 2022 to 1,875 million in 2023. The growth is mainly driven by price and volume increases. Net Profit for the year was GH¢20.4 million, an appreciable improvement from the performance of last year which was a Net Loss of GH¢ 20.5 million. By going to the Ghana Fixed Income Market we also sought to improve on our current ratio. The first tranche of GH¢151 million will reduce current liabilities and increase medium term liabilities. This will improve the current ratio to 1:1. It will also improve on our cashflow position and eventually improve our working capital. Overall improvement in our liquidity positions us to take swift advantage of operational opportunities as and when they arise in the coming years.

### Sustainability Activities

Kasapreko PLC has ongoing commitment to sustainability, and this reflects our long-term approach to business. For instance, in 2023 we consistently exceled in monthly air quality monitoring, with all results below required levels thanks to our emission control systems and machinery maintenance. This approach keeps our greenhouse gas emissions low.

We've made substantial strides in waste reduction by diligently segregating our solid waste. We have also started using LPG to power some of our machines, reducing our reliance on diesel. Currently We have an installed capacity of 1.4 MW of solar which helps in reducing our carbon footprint.

### CHAIRMAN'S STATEMENT (continued)

### **Board Changes:**

The composition of the board is currently going through review with the intention of reducing family representation on the board to two. A new policy on board selection as well as related party transactions are currently being reviewed by the board for approval and implementation. This is to address concerns raised by noteholders.

Mr Steve Nartey, former CEO of Pinnacle Group, the Parent Company of Kasapreko and its Sister Companies, was appointed as a Board member of Kasapreko PLC effective November 3, 2023.

Steve holds B. Com. and a Dip. Ed. from the University of Cape Coast, and an MBA in Banking Management from the University of Exeter, UK. He is a Fellow of the Institute of Chartered Accountants, Ghana and the Institute of Internal Auditors. He has over 35 years of accounting, banking, auditing and financial management advisory experience. Steve worked with PricewaterhouseCoopers as a Senior Manager and then as Chief Audit Executive at the Agricultural Development Bank PLC. He was appointed as the Acting CEO and subsequently confirmed as the Deputy CEO & CFO of the Ghana Infrastructure Investment Fund prior to joining Pinnacle Holding Company Ltd. as the Group CEO.

### Acknowledgement

I want to use this opportunity to congratulate the management and staff for the commitment to turning things around and delivering a satisfactory performance despite the economic challenges. I also want to thank our Noteholders who believed in our business and participated in our Note Programme. Finally, I want to express my gratitude to all Board members and Shareholders for their contribution to the growth of this business.

Mr. Sanauel Leslie Adetola Board Chairman

### MANAGING DIRECTOR'S REPORT

### Introduction

Kasapreko PLC became a public limited company (PLC) on August 9, 2023. On November 3, 2023, Kasapreko PLC's Note Programme was also approved by The Security and Exchange Commission (SEC). Subsequently, on January 29, 2024, the company successfully raised the first tranche of the 3-Year Senior Unsecured Fixed Rate Note valued at GH¢151 million with a coupon rate of 26%.

### **General Business Overview**

On the December 5, 2022, the government launched The Debt Exchange Programme to enhance its capacity to service public debts effectively. As a result of the debt exchange programme and the downgrade of credit rating as well as loss of international market access, for the first half of the year 2023, we had a situation where letters of credit issued by our local banks were not accepted by suppliers outside Ghana. First class banks in Europe and America were not ready to add their confirmation to letters of credit issued by banks in Ghana. As a result, our local banks were only issuing cash backed letters of credit. We were not able to utilise our credit lines from the various banks. This had impact on our working capital where credit lines could no longer be utilised and therefore, we had to rely heavily on cash for our operations including long term capital projects.

Even though the above situation improved by the end of the 3rd quarter of 2023, our short-term liabilities increased. To resolve this, management, with the approval of the Board of Directors, decided to source medium term funds from the Ghana Fixed Income Market to pay off the short-term liabilities. The Security and Exchange Commission (SEC) approved Kasapreko PLC's Note Programme on November 3, 2023, with the issue of a GH¢600 million note programme to the Ghana Fixed Income Market (GFIM).

The first tranche of the 3-Year Senior Unsecured Fixed Rate Note valued at GH¢151 million with a coupon rate of 26% will be paid bi-annually for a period of three years. The debt security issued on January 29, 2024, matures on January 29, 2027. The listing of the first tranche (Tranche 01) of the Note Programme on the Ghana Fixed Income Market of the Ghana Stock Exchange (GSE) was announced on February 4, 2024.

### **Category Performance**

In terms of Alcoholic Beverages, we had growth of 26.9% compared with the prior year whiles the Non-Alcoholic Beverages had growth of 56.4% compared to prior year.

All brands witnessed some level of improvement in revenue as compared to the previous year. The revenues from these top brands have contributed to the strong growth in total revenue *due to the* Kumasi line taking off fully *and* intensive marketing from the commercial team. The Kumasi factory has the 81,000-capacity water line and other plants that contribute about 52% of our total revenue. We seek to improve upon the strategy to capture new markets in 2024.

To reduce the cost of ethanol and meet demand, the Ethanol/Alcohol Rectification unit with capacity of producing 150,00 litres per day in Tema was planned to be commissioned in Q2 2023. However, the delay in operationalization of the alcohol rectification plant adversely affected volumes for B2B (alcohol sales) 2023.

### **Operating And Financial Review**

Revenue increased by 45.8% from GH¢1,285.6 million in 2022 to 1,875 million in 2023. The growth is mainly driven by price increases as well as volume increases. In 2023, we turned a loss-making business (2022 loss due to Covid-19 and Russian/Ukraine War) into a profitable one by implementing several cost saving/cutting measures. Our strategic approach and a willingness to make changes led to Net Profit of GH¢20.4 million in 2023, a jump from the performance last year which was a Net Loss of GH¢20.5 million. For the last five years, we have had an impressive revenue growth accompanied by an EBITDA which has also grown significantly and has always been positive and enough to pay all the interest on our bank loans as they fall due. Total Assets have also grown tremendously in the last 5 years. The investments in assets include investments to complete the Kumasi factory. The Asset growth was financed using bank credit facilities which have now been refinanced with the Note Programme.

### MANAGING DIRECTOR'S REPORT (continued)

### Sustainability activities

In terms of our environmental performance, we consistently excel in monthly air quality monitoring, with all results below requirement levels thanks to our emission control systems and machinery maintenance. This proactive approach keeps our greenhouse gas emissions low.

We've made substantial strides in waste reduction by diligently segregating our solid waste. Our partnerships with recyclers ensure that a significant portion of our plastic and glass waste is recycled efficiently. Furthermore, we are initiating collaboration with an organic liquid waste recycler which marks another positive step towards maximizing our recyclable waste and minimizing environmental impact.

Looking ahead, in subsequent months, we plan to engage more actively in enviro-social activities. This includes tree planting initiatives and public clean-up activities to further promote a green and sustainable image for Kasapreko, strengthening our commitment to environmental stewardship and community engagement.

We have also started using LPG to power some of our machines, reducing our reliability on diesel. We also have installed capacity of 1.4 MW of solar which helps in reducing our carbon footprint.

### Corporate Social Responsibility (CSR) and Donations

**One For Life Initiative:** As part of our Awake's One For Life Initiative, Kasapreko proudly donated money to the National Cardiothoracic Centre. This contribution reflects our unwavering support for critical healthcare services and underscores our commitment to enhancing the well-being of individuals in our communities.

**Supporting Cultural Traditions:** Recognizing the importance of fostering goodwill and strengthening relationships with the traditions of the land, Kasapreko extended donations to various traditional councils on their festivals. These contributions, both in cash and kind, demonstrate our respect for cultural heritage and our dedication to preserving and celebrating local customs and practices.

**Promoting Education Excellence**: In the realm of education, Kasapreko continued its Excellence Awards program, aimed at recognizing and rewarding academic achievement of students in Technical Universities. We bestowed cash prizes, plaques, laptops, and National Service opportunities upon the overall best graduating students in engineering from nine schools. Additionally, we supported Senior High School (SHS) students by providing packs of products and materials to aid in sanitation campaigns, thereby promoting hygiene and environmental stewardship among youth.

**Sponsorship and Collaboration**: Kasapreko extended support to various government and nongovernmental institutions through sponsorship and collaboration efforts. These partnerships exemplify our commitment to driving positive change and fostering sustainable development across multiple sectors.

### Conclusions

In 2024, we plan to sweat our fixed assets and improve on our 2023 performance significantly. We will work on improving our market share and also introduce more innovations and cost savings measures to improve our bottom line.

I wish to acknowledge the contributions of all our stakeholders especially our distributors, customers, suppliers, employees for their support in 2023.

Richard Adjei Managing Director

### **REPORT OF THE DIRECTORS**

The Directors submit their annual report together with the audited financial statements of Kasapreko PLC for the year ended 31 December 2023.

### Statement of Directors' responsibilities

The Directors are responsible for the preparation of financial statements for each financial year that give a true and fair view of the state of affairs of the Company at the end of the financial year and of the income statement and cash flows for that period. In preparing these financial statements, the Directors have selected suitable accounting policies and applied them consistently, made judgements and estimates that are reasonable and prudent and followed International Financial Reporting Standards (IFRS), with the IAS 29 directive issued by the Institute of Chartered Accountants, Ghana (ICAG) and complied with the requirements of the Companies Act, 2019 (Act 992).

The Directors are responsible for ensuring that the Company keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company. The Directors are also responsible for safeguarding the assets of the Company and taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe that the business will not be a going concern.

### **Principal activities**

The principal activity of the Company is the manufacturing and selling of alcoholic and non- alcoholic beverages.

GH¢

### **Financial results**

The financial results of the Company for the year ended 31 December 2023 are set out below:

Profit before tax for the year is	32,431,210
to which is deducted income tax expense and Growth and Sustainability Levy of	<u>(11,999,706</u> )
giving a profit after tax for the year of	20,431,504
to which is added balance brought forward on retained earnings of	<u>138,096,347</u>
leaving a surplus carried forward on retained earnings of	<u>158,527,851</u>

### Dividend

The Directors do not recommend the payment of a dividend for the year ended 31 December 2023 (2022: Nil).

### Particulars of entries in the Interests Register during the financial year

No Director had any interest in contracts and proposed contracts with the Company during the year under review, hence there were no entries recorded in the Interests Register as required by sections 194(6), 195(1)(a) and 196 of the Companies Act, 2019 (Act 992).

### Profile of the Board of Directors

### **Non-executive Directors**

Name	Qualification	Board position outside Kasapreko PLC
Mr. Samuel Adetola (Board Chairman)	<ul> <li>MA, Financial Economics</li> <li>Graduate Diploma in Business Studies</li> <li>BSc. Finance and Administration.</li> </ul>	• Founder and Chief Executive Officer, The Capital Group
Dr. Kwabena Adjei	Fellow, Chartered Institute of Administration	<ul> <li>Director, Pinnacle Holding Company LTD</li> <li>Director, Royal Crown Packaging LTD;</li> <li>Director, Midland International Ghana LTD</li> </ul>
Mr. Kwabena Agyekum	• MBA, Project Management Graduate Diploma in Marketing	<ul> <li>Registrar/CEO of Chartered Institute of Marketing Ghana (CIMG);</li> <li>Council Member of University of Professional Studies (UPSA), Accra;</li> <li>Board Member Lapaz Community Hospital;</li> <li>Board Member Berock Group;</li> <li>Board Chairman of The Council of Scientific and Industrial Research (CSIR) Plus</li> </ul>
Mrs. Matilda Asante- Asiedu	<ul> <li>MBA in Marketing; GIMPA Business School</li> <li>MA in Journalism Studies; Cardiff University, UK</li> <li>Diploma in Communications, Ghana Institute of Journalism</li> </ul>	<ul> <li>Board Member, InvestCorp Mid Tier Fund</li> <li>Board Member, InvestCorp, Active Equity Fund</li> </ul>
Dr. Daniel K. Seddoh	<ul> <li>Doctor of Business Administration (Bradford)</li> <li>Master of Business Administration</li> <li>Fellow, Institute of Chartered Accountants, Ghana (ICAG)</li> <li>Member, Chartered Institute of Taxation, Ghana (CITG)</li> <li>Member, Chartered Insurance Institute of Ghana (CIIG)</li> </ul>	<ul> <li>Director/Consultant, Riscovery Limited</li> <li>Board Member, Ghana Deposit Protection Corporation</li> <li>Board Member, Databank MFund PLC</li> </ul>

### Profile of the Board of Directors (continued)

### Non-executive Directors (continued)

Name	Qualification	Board position outside Kasapreko PLC
Mr. Steve Nartey (appointed 3 November 2023)	<ul> <li>MBA – Banking Management; University of Exeter, UK</li> <li>Fellow, Institute of Chartered Accountants, Ghana (ICAG)</li> <li>B. Com Degree, University of Cape Coast</li> <li>Diploma in Education (Dip. Ed), University of Cape Coast</li> </ul>	<ul> <li>Chairman, Advisory Board, The OMNI Group</li> <li>Non Executive Director, Chrisline Financial Services Ltd.</li> <li>Non Executive Director, Pinnacle Holding Company Ltd.</li> <li>Non Executive Director, Royal Crown Packaging Ltd.</li> <li>Non Executive Director, Capemay Properties Limited</li> </ul>
Ms. Emelia Adjei	BSc. Business Administration	Managing Director, Royal Crown     Packaging Limited
Mrs. Eunice Adjei-Bonsu	Master of Arts in International     Development	Managing Director, Capemay Properties LTD

### **Executive Directors**

Name	Qualification	Board position outside Kasapreko PLC
Mr. Richard Adjei	<ul> <li>MBA, Finance and Global Business</li> <li>BSc. Management (Entrepreneurial and Liberal Services (Global perspectives)</li> </ul>	<ul> <li>Director, Pinnacle Holding Company LTD</li> <li>Director, Capemay Properties LTD</li> <li>Director, Royal Crown Packaging LTD;</li> <li>Director, Midland International Ghana LTD</li> </ul>
Mr. Isaac Adjei	Associate of Science in Graphic Design	Director, Pinnacle Holding Company LTD

### **Biographical information of Directors**

Age category	Number of Directors
_Up to – 40 years	3
_ 41 – 60 years	3
Above 60 years	3

### Directors' capacity building

When Directors are appointed to the Board, they are provided with a full, formal and customised programme of induction, to familiarise them with the Company's business, the risks and strategic challenges the Company faces, and the economic, competitive, legal and regulatory environment in which the Company operates. The Directors have a depth of knowledge and experience in the industry in which the Company operates and are well equipped to exercise their duties as Directors.

### **Finance and Audit Committee**

The Board Finance and Audit Committee comprise of five Directors and is headed by an independent, Non- Executive Director. In selecting the members of the Committee, the Board pays particular attention to their financial and accounting qualifications and experience. The principal responsibilities of the Committee include reviewing financial reports, internal audit reports, management letters and other information it requests to be tabled. The Committee holds at least four formal meetings each year, which are also attended by the Managing Director, Advisor to the Board and external auditors. The Committee at its request may meet with the Managing Director, perform inspections and interview managers of the Company at any time it deems appropriate. The members are: Dr. Daniel K. Seddoh – Chairman, Matilda Asante Asiedu - Member, Kwabena Agyekum – Member, Steve Nartey – Member, and James Sagoe – Advisor.

### Change of name

The Company changed its name from Kasapreko Company Limited to Kasapreko PLC on 7 March 2024 in line with its listing on the Ghana Fixed Income Market of the Ghana Stock Exchange (GSE) as a Public Limited Company (PLC) during the year.

### Corporate social responsibility (CSR)

The Company's corporate social responsibility contributions were effected through donations and sponsorships of the Ghana Heart Foundation – Korle-Bu Teaching Hospital through the Awake Charity Fund. Donation for DOVVSU One Stop Centre at Headquarters, Support for medical surgery, Contribution towards T.W.M.A - Road intersection improvement, support for the affected communities from the Volta River Dam spillage, Kasapreko PLC Excellence Awards for Technical Universities, support for Bengeo Empire-Poly Tank Towers for boreholes at Ayensuanu Constituency. The total amount spent on corporate social responsibility/donations for the year was GH¢993,270.

### **Other developments**

Kasapreko PLC's Note Programme was approved by The Security and Exchange Commission (SEC) on 3 November 2023 with the issue of a GH¢600 million note programme to the Ghana Fixed Income Market (GFIM). Kasapreko PLC announced the listing of the first tranche (Tranche 01) of its GH¢600 million Note Programme on the Ghana Fixed Income Market of the Ghana Stock Exchange (GSE) on 4 February 2024. The first tranche of the 3-Year Senior Unsecured Fixed Rate Note listed by Kasapreko PLC is valued at GH¢151 million with a coupon rate of 26% to be paid bi-annually for a period of three years. The debt security issued on 29 January 2024, matures on 29 January 2027.

### Professional development and training

When Directors are appointed to the Board, they are provided with a full, formal and customised programme of induction, to familiarise them with the Company's business, the risks and strategic challenges the Company faces, and the economic, competitive, legal and regulatory environment in which the Company operates. The Directors have a depth of knowledge and experience in the industry in which the Company operates and are well equipped to exercise their duties as Directors. The Human Resources Committee of the Board regularly conducts a comprehensive review of the Board's skills matrix to ensure alignment with the Company's strategic priorities.

### Internal control systems

Kasapreko PLC has a system of assessing the effectiveness of internal control systems to safeguard Company assets, ensure accurate financial reporting, and prevent fraud. Throughout the fiscal year 2023, the Finance and Audit Committee conducted a comprehensive review of the Company's financial operations, risk management processes, and internal controls and did not identify any material weaknesses in the internal control systems, and we found the financial statements to present a true and fair view of the Company's financial performance.

### Audit fees

The audit fees for the year ended 31 December 2023 was GH¢400,000.

### Auditor

The Company's auditor, PricewaterhouseCoopers, has expressed willingness to continue in office in accordance with Section 139(5) of the Companies Act, 2019 (Act 992).

### Approval of the report of the Directors

The report of the Directors was approved by the Board of Directors on <u>29 APRIL 2024</u> and signed on their behalf by:

RICHARD ADJEI MANAGING DIRECTOR

SAMUEL ADETOLA **BOARD CHAIRMAN** 







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### **REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

### **Our opinion**

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Kasapreko PLC (the "Company") as at 31 December 2023, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards with the IAS 29 directive issued by the Institute of Chartered Accountants, Ghana (ICAG) and in the manner required by the Companies Act, 2019 (Act 992).

### What we have audited

We have audited the financial statements of Kasapreko PLC for the year ended 31 December 2023.

The financial statements comprise:

- the statement of financial position as at 31 December 2023;
- the statement of comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, comprising a summary of material accounting policy information and other explanatory information.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) (the Code) issued by the International Ethics Standards Board for Accountants and the independence requirements of section 143 of the Companies Act, 2019 (Act 992) that are relevant to our audit of the financial statements. We have fulfilled our other ethical responsibilities in accordance with the Code.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the Company's financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Key audit matters (continued)

Key audit matter	How our audit addressed the key audit matter
Impairment of trade receivables – GH¢14.93 million	
Gross trade receivables as at 31 December 2023 amounted to GH¢125.97 million for which an impairment loss allowance of GH¢14.93 million has been recognised.	We evaluated the design and tested the operating effectiveness of management's controls over the trade receivables process including recording of sales and approval of credit limits.
Allowance for impairment on trade receivables is a key area of focus due to the judgement management exercises in determining the appropriate amount of allowance for impairment.	We examined the ageing analysis of trade receivables to assess the appropriateness of classification of trade receivable balances in different aged brackets with similar risk characteristics.
Management applied a simplified approach to measure allowance for impairment on trade receivables using lifetime expected credit loss (ECL). Management exercised the following	We assessed the appropriateness of assumptions used and judgements made by management around the definition of default, the nature of forward-looking information, the weights assumed in adjusting loss ratio with forward-looking information and the period used in assessing the
<ul> <li>judgements in determining the allowance for impairment:</li> <li>grouping trade receivables on the basis of similar risk profile and the days past due;</li> <li>determining historical loss rates based on the payment profile of customer sales; and</li> <li>adjusting historical loss rates to reflect current and forward looking information incorporating economic variables likely to impact customers' ability to honour their debt obligations.</li> <li>The determination of the expected credit loss is therefore considered as a key audit matter for the Company based on the level of complexity and significant management judgement involved.</li> </ul>	historical loss rate. The forward-looking information used in the ECL calculation was agreed to external macroeconomic data. We recomputed the impairment loss allowance based on the verified inputs and assumptions used by management and assessed the adequacy of the amount recognised as allowance for impairment. We tested the subsequent receipts from selected debtors to assess the recoverability of receivables at the end of the year. We checked the appropriateness of disclosures made in the financial statements for impairment loss allowances.
Notes 2.8, 2.10(iii) and 3.1 set out the accounting policies and the judgement management exercised in the determination of allowance for impairment respectively, while note 27.1 sets out an analysis of credit quality of trade receivables at the reporting date.	
The gross trade receivables and related impairment provisions are disclosed in note 8 and 27.1 to these financial statements.	

### Other information

The Directors are responsible for the other information. The other information comprises Corporate Information, Chairman's Statement, Managing Director's Report, Report of the Directors, Shareholders' Information and Five Year Financial Summary but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of the Directors for the financial statements**

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards with the IAS 29 directive issued by the Institute of Chartered Accountants, Ghana (ICAG) and in the manner required by the Companies Act, 2019 (Act 992), and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for overseeing the Company's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;

### Auditor's responsibilities for the audit of the financial statements (continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors;
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern; and
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and have communicated with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

The Companies Act, 2019 (Act 992) requires that in carrying out our audit we consider and report on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the Company, so far as appears from our examination of those books; and
- iii) the Company's statement of financial position and the Company's statement of comprehensive income are in agreement with the books of account.

The engagement partner on the audit resulting in this independent auditor's report is Richard Ansong (ICAG/P/1539).

## Rewarenause Cooper

PricewaterhouseCoopers (ICAG/F/2024/028) Chartered Accountants Accra, Ghana 29 April 2024



### STATEMENT OF FINANCIAL POSITION

(All amounts are in Ghana Cedis)

		At 31 December	
ASSETS	Note	2023	2022
Non-current assets			
Property, plant and equipment	4	723,278,618	617,774,986
Right-of-use assets	5	20,491,867	22,025,442
Other assets	6	31,641,520	38,247,345
			<u>    678,047,773</u>
Current assets			
Inventories	7	312,539,144	364,209,890
Trade and other receivables Loan due from related companies	8	218,349,492	84,060,312
Current tax assets	9 10	44,259,783	32,542,238
Cash and bank balances	10	7,299,371 79,665,853	7,987,676 <u>27,227,021</u>
		662,113,643	516,027,137
Total assets			
Total assets		1,437,525,648	1,194,074,910
EQUITY AND LIABILITIES EQUITY			
Stated capital	12	50,000,000	50,000,000
Retained earnings	13	158,527,851	138,096,347
Total equity		208,527,851	_188,096,347
LIABILITIES Non-current liabilities			
Borrowings (excluding related party loans)	14	292,415,384	317,498,666
Deferred tax liabilities	15	15,250,347	8,790,531
		<u>307,665,731</u>	_326,289,197
Current liabilities	12.0		
Trade and other payables Borrowings (excluding related party loans)	16	350,107,358	260,484,380
Loans due to related parties	14 14	467,691,043 <u>103,533,665</u>	311,853,294
1	-4		_107,351,692
		921,332,066	<u>    679,689,366</u>
Total liabilities		1,228,997,797	1,005,978,563
Total equity and liabilities		<u>1,437,525,648</u>	1,194,074,910

The notes on pages 19 to 54 are an integral part of these financial statements.

The financial statements on pages 15 to 54 were approved by the Board of Directors on 29 APRIL 2024... and were signed on their behalf by:

Signature:

Name of Director:

Name of Director:

Signature:

### STATEMENT OF COMPREHENSIVE INCOME

(All amounts are in Ghana Cedis)

		Year ended 31 December	
	Note	2023	2022
Revenue	17	1,875,037,487	1,285,602,976
Cost of sales	21 18	( <u>1,372,445,905</u> )	( <u>1,008,597,624</u> )
Gross profit		502,591,582	277,005,352
General, selling and administrative expenses	19	(305,787,721)	(212,274,515)
Other operating income	20	8,534,251	15,134,991
Operating profit		205,338,112	79,865,828
Finance costs	21	(172,906,902)	(94,519,622)
Profit/(loss) before income tax and Growth and Sustainability Levy		32,431,210	(14,653,794)
Income tax expense	22	(11,208,640)	(5,807,962)
Growth and Sustainability Levy	10	<u>    (791,066</u> )	
Profit/(loss) for the year		20,431,504	(20,461,756)
Other comprehensive income		<u> </u>	<u> </u>
Total comprehensive income for the year		20,431,504	(20,461,756)

The notes on pages 19 to 54 are an integral part of these financial statements.

# **STATEMENT OF CHANGES IN EQUITY** (All amounts are in Ghana Cedis)

	Stated capital	Retained earnings	Total equity
<u>Year ended 31 December 2023</u>			
Balance at 1 January 2023	50,000,000	138,096,347	<u>188,096,347</u>
Profit for the year Other comprehensive income	- 	20,431,504	20,431,504
Total comprehensive income	<u> </u>	20,431,504	20,431,504
Balance at 31 December 2023	<u>50,000,000</u>	<u>158,527,851</u>	<u>208,527,851</u>
Year ended 31 December 2022			
Balance at 1 January 2022	50,000,000	158,558,103	208,558,103
Loss for the year Other comprehensive income	-	(20,461,756) 	(20,461,756)
Total comprehensive income – (loss)	<u> </u>	(20,461,756)	(20,461,756)
Balance at 31 December 2022	_50,000,000	138,096,347	188,096,347

The notes on pages 19 to 54 are an integral part of these financial statements.

### STATEMENT OF CASH FLOWS

(All amounts are in Ghana Cedis)

		Year ended	<u> 31 December</u>
Cash flows from operating activities	Note	2023	2022
Cash generated from operations Interest paid Corporate income tax paid Growth and Sustainability Levy paid Net cash generated from/(used in) operating activitie	24 21 10 10	290,844,842 (190,157,158) (4,157,491) <u>(694,094</u> ) <u>95,836,099</u>	74,618,007 (128,532,741) (1,062,543) 
Cash flows from investing activities		<u></u>	,
Purchases of property, plant and equipment	4	(145,962,275)	<u>(243,021,935</u> )
Net cash used in investing activities		(145,962,275)	<u>(243,021,935</u> )
Cash flows from financing activities			
Proceeds from borrowings (excluding loans to related parties) by the Company Repayment of loans (excluding loans to related parties) contracted by the Company Proceeds from loans from related parties Repayment of loans contracted from related parties	14 14	656,098,380 (550,298,783) 690,000 (4,508,027)	703,628,065 (383,219,412) 36,484,351 (1,823,577)
Disbursement of loans to related company Repayment of loans by related company	9 9	(8,002,931) <u>3,952,260</u>	(24,852,807) <u>341,798</u>
Net cash flow generated from financing activities	,	<u>97,930,899</u>	330,558,418
Net increase in cash and cash equivalents		47,804,723	32,559,206
Cash and cash equivalents at the start of the year		<u>(53,636,935</u> )	<u>(86,196,141</u> )
Cash and cash equivalents at the end of the year	11	<u>   (5,832,212</u> )	_(53,636,935)
Non-cash financing and investing activities	24		

The notes on pages 19 to 54 are an integral part of these financial statements.

### NOTES

### 1. Corporate information

Kasapreko PLC, ("the Company") formerly Kasapreko Company Limited is a limited liability Company incorporated in Ghana. The address of its registered office is DTD # 64, Off Spintex Road, Baatsonaa. The Company's principal activity includes the manufacturing and selling of a wide range of alcoholic and non-alcoholic beverages within and outside Ghana.

### 2. Summary of material accounting policies

A summary of the material accounting policies adopted by the Company in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

### *(i)* Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) with the IAS 29 directive issued by the Institute of Chartered Accountants, Ghana (ICAG) and in the manner required manner required by the Companies Act, 2019 (Act 992).

The ICAG issued a directive in November 2023 to accountants in business and accountants in practice, together with an update in January 2024 on the application of IAS 29 in Ghana. The ICAG asserts in the directive that based on its analysis of the quantitative and qualitative indicators referred to in IAS 29, Ghana was not a hyperinflationary economy as of December 2023, therefore, IAS 29 will not be applicable for December 2023 financial reporting period. In compliance with the directive, the financial statements of the Company, including the comparative figures, have not been stated in terms of the measuring unit current at the end of the reporting period.

### (ii) Historical cost convention

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

### (iii) New and amended standards adopted by the Company

The Company applied the following standards for the first time for the reporting period commencing on 1 January 2023.

- Disclosure of Accounting Policies Amendments to IAS 1 and IFRS Practice Statement 2
- Definition of Accounting Estimates Amendments to IAS 8
- Deferred Tax related to Assets and Liabilities arising from a Single Transaction Amendments to IAS 12

The adoption of the amendments above did not have any impact on the amounts recognised in prior and current periods and are not expected to significantly affect the future periods.

### 2. Summary of material accounting policies (continued)

### 2.1 Basis of preparation (continued)

*(iv) New standards and interpretations not yet adopted by the Company* 

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2023 reporting periods and have not been early adopted by the Company. Those that are likely to have an impact on the Company's financial statements when the standards become effective are set out below:

### Lease Liability in a Sale and Leaseback – Amendments to IFRS 16

In September 2022, the IASB finalised narrow-scope amendments to the requirements for sale and leaseback transactions in IFRS 16 Leases which explain how an entity accounts for a sale and leaseback after the date of the transaction. The amendments specify that, in measuring the lease liability subsequent to the sale and leaseback, the seller-lessee determines 'lease payments' and 'revised lease payments' in a way that does not result in the seller-lessee recognizing any amount of the gain or loss that relates to the right of use that it retains. This could particularly impact sale and leaseback transactions where the lease payments include variable payments that do not depend on an index or a rate.

The amendment is mandatory for financial years commencing on or after 1 January 2024.

### Supplier finance arrangements – Amendments to IAS 7 and IFRS 7

The IASB has issued new disclosure requirements about supplier financing arrangements ('SFAs'), after feedback to an IFRS Interpretations Committee agenda decision highlighted that the information required by IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures falls short of meeting user information needs. The objective of the new disclosures is to provide information about SFAs that enables investors to assess the effects on an entity's liabilities, cash flows and the exposure to liquidity risk. The new disclosures include information about the following:

The terms and conditions of SFAs.

- 1. The carrying amounts of financial liabilities that are part of SFAs and the line items in which those liabilities are presented.
- 2. The carrying amount of the financial liabilities in (b) for which suppliers have already received payment from the finance providers.
- 3. The range of payment due dates for both the financial liabilities that are part of SFAs, and comparable trade payables that are not part of such arrangements.
- 4. Non-cash changes in the carrying amounts of financial liabilities in(b).
- 5. Access to SFA facilities and concentration of liquidity risk with finance providers.

The IASB has provided transitional relief by not requiring comparative information in the first year, and also not requiring disclosure of specified opening balances. Further, the required disclosures are only applicable for annual periods during the first year of application. Therefore, the earliest that the new disclosures will have to be provided is in annual financial reports for December 2024 year-ends, unless an entity has a financial year of less than 12 months.

The amendment is mandatory for financial years commencing on or after 1 January 2024.

### 2. Summary of significant accounting policies (continued)

### 2.1 Basis of preparation (continued)

(iv) New standards and interpretations not yet adopted by the Company (continued)

### Classification of Liabilities as Current or Non-current – Amendments to IAS 1

Amendments made to IAS 1 Presentation of Financial Statements in 2020 and 2022 clarified that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the entity's expectations or events after the reporting date (e.g. the receipt of a waiver or a breach of covenant).

Covenants of loan arrangements will not affect classification of a liability as current or non-current at the reporting date if the entity must only comply with the covenants after the reporting date. However, if the entity must comply with a covenant either before or at the reporting date, this will affect the classification as current or non-current even if the covenant is only tested for compliance after the reporting date.

The amendments require disclosures if an entity classifies a liability as non-current and that liability is subject to covenants that the entity must comply with within 12 months of the reporting date. The disclosures include:

- the carrying amount of the liability
- information about the covenants, and
- facts and circumstances, if any, that indicate that the entity may have difficulty complying with the covenants.

The amendments also clarify what IAS 1 means when it refers to the 'settlement' of a liability. Terms of a liability that could, at the option of the counterparty, result in its settlement by the transfer of the entity's own equity instrument can only be ignored for the purpose of classifying the liability as current or non-current if the entity classifies the option as an equity instrument. However, conversion options that are classified as a liability must be considered when determining the current/non-current classification of a convertible note.

The amendments must be applied retrospectively in accordance with the normal requirements in IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. Special transitional rules apply if an entity had early adopted the 2020 amendments regarding the classification of liabilities as current or non-current.

The amendment is mandatory for financial years commencing on or after 1 January 2024.

There are no other IFRSs or IFRIC interpretations that are not effective that would be expected to have a material impact on the Company in the current or future operating periods and on foreseeable future transactions.

### 2.2 Foreign currency translation

### (i) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which it operates ("functional currency"). The financial statements are presented in Ghana Cedis, which is the Company's functional and presentation currency.

### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in profit or loss.

### 2. Summary of material accounting policies (continued)

### **2.2** Foreign currency translation (continued)

### (ii) Transactions and balances (continued)

Foreign exchange gains and losses are presented in profit or loss within 'other operating income' or 'other operating expenses'.

### 2.3 Revenue recognition

Revenue from the sales of the Company's products are recognised when control of the products has transferred, being when the products are delivered to the customer, the Company has full discretion over the channel and price to use or sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products

Delivery occurs when the products have been dispatched from the Company's premises, the risks of obsolescence and loss have been transferred to the customers, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Company has objective evidence that all criteria for acceptance have been satisfied.

Revenue from these sales is recognised based on the price specified in the contract and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur.

### *Financing components*

The Company does not expect to have any contracts where the period between the transfer of the products to the customer and payment by the customer exceeds one year. Sales are made with a credit term of less than 3 months. As a consequence, the Company does not adjust any of the transaction prices for the time value of money.

### 2.4 Finance costs

Finance costs comprise interest expense on borrowings. Borrowings costs on non capital items are recognised in profit or loss in the period in which they are incurred using the effective interest method.

### 2.5 Property, plant and equipment

The Company's property, plant and equipment are stated at historical cost less accumulated depreciation and impairments losses. Historical cost includes the expenditure that is directly attributable to the acquisition of these items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Assets in the course of construction are carried at cost less any recognised impairment loss. Cost includes professional fees and other costs directly attributable to the completion of the assets. Depreciation commences when the assets are ready for their intended use.

### 2. Summary of material accounting policies (continued)

### 2.5 Property, plant and equipment (continued)

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives as follows:

Leasehold land	-	Over the lease period
Buildings	-	5%
Plant and machinery	-	10%
Motor vehicles	-	25%
Furniture and office equipment	-	15%
Laboratory equipment	-	15%
Computers	-	15%

The assets' residual values and useful lives are reviewed and adjusted if appropriate at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other income/expenses in profit or loss.

Costs associated with day-to-day servicing and maintenance of assets are expensed as incurred. Subsequent expenditure is capitalised if it is probable that future economic benefits associated with the item will flow to the Company.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

### 2.6 Leases

The Company's leases relate to leasehold land. Rental contracts are typically made for fixed periods varying between 5 to 10 years but may have extension options.

Contracts may contain both lease and non-lease components. The Company allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for leases of real estate for which the Company is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Company under residual value guarantees
- the exercise price of a purchase option if the Company is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the company exercising that option.

### 2. Summary of material accounting policies (continued)

### 2.6 Leases (continued)

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Company, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

### **2.7** Impairment of non-financial assets

At the end of each reporting date, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Where the asset does not generate cash flows that are independent from other assets, the Company estimates the recoverable amount of the cash generating unit (CGU) to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the current market assessment of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or CGU) is estimated to be less than the carrying amount, the carrying amount of the asset (CGU) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

### 2.8 Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. Trade receivables are classified as current assets in the statement of financial position, if collection is expected within one year or less.

Trade receivables are recognised initially at the amount of consideration that is unconditional, unless they contain significant financing components, when they are recognised at fair value. The Company holds the trade receivables with the objective to collect contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method, less impairment.

Prepayments are advance payments for services to be provided over a contractual period. Prepayments are amortised on a straight line over the contractual service period.

### 2.9 Inventories

Inventories comprise raw materials, work-in-progress, finished goods and spares. Raw materials, workin-progress, finished goods and spares are stated at the lower of cost and net realisable value. Cost of finished goods comprises direct materials, direct labour and an appropriate proportion of variable and fixed overheads expenditure, the latter being allocated on the basis of normal operating capacity.

Borrowing costs are excluded from the cost of inventories. Costs are assigned to individual items of inventory on the basis of the weighted average cost. Cost of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in ordinary course of business less the estimated cost of completion and the estimated cost necessary to make the sale.

### 2. Summary of material accounting policies (continued)

### 2.10 Financial assets

### (i) Classification

The Company's financial assets are classified in the measurement category of financial assets at amortised cost. These include trade and other receivables (excluding prepayments) and bank and cash balances. The Company classifies its financial assets at amortised cost only if both of the following criteria are met;

- the asset is held within a business model whose objective is to collect contractual cashflows; and
- the contractual terms give rise to cash flows that are solely payments of principal (for non-interest bearing financial assets) or solely of principal and interest (for interest bearing financial assets).

The classification depends on the Company's business model for managing the financial assets and the contractual terms of the cash flows.

### *(ii) Recognition and measurement*

Regular way purchases and sales of financial assets are recognised on trade-date, being the date on which the Company commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership.

### Financial assets at amortised cost

Financial assets at amortised cost are those assets which are held only for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Any gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest rate method.

Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/ (losses) together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in profit or loss. Trade and other receivables, and cash and bank balances are classified as financial assets at amortised cost.

### (iii) Impairment

The Company assesses on a forward-looking basis, the expected credit losses associated with its assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables, the Company applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss.

### 2.11 Financial liabilities

The Company's financial liabilities represents mainly trade and other payables, borrowings and provisions. These financial liabilities are initially recognised at fair value and subsequently measured at amortised cost. Financial liabilities are derecognised when the obligations specified in the contracts are discharged, cancelled or expired.

### 2. Summary of material accounting policies (continued)

### 2.12 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

### 2.13 Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings in current liabilities.

### 2.14 Stated capital

Ordinary shares are issued at no par value and are classified as "stated capital" in equity.

### 2.15 Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year which are unpaid. Trade and other payables are presented as current in the statement of financial position unless payment is not due within 12 months after the reporting period. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 2.16 Provisions

Provisions are recognised when; the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in any class of obligations may be small.

Provisions are measured at the present value of the expenditure required to settle the obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to passage of time is recognised as interest expense.

### 2.17 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any differences between proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings, using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs.

Borrowings are removed from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

### 2. Summary of material accounting policies (continued)

### 2.17 Borrowings (continued)

To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

### 2.18 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### 2.19 Employee benefits

### (i) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

### (ii) Post-employment benefit obligation

The Company contributes to Tier 1 and Tier 2 pensions schemes for its employees.

### Defined contribution scheme

A defined contribution scheme is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Company pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due.

### (iii) Bonus

The Company recognises a liability and an expense for bonuses taking into consideration the profit attributable to the Company's shareholders. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

### 2. Summary of material accounting policies (continued)

### 2.19 Employee benefits (continued)

### *(iv) Termination benefits*

Termination benefits are payable when employment is terminated by the Company before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits.

### 2.20 Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Operating segments are reported in a manner consistent with the internal reporting provided to the Managing Director. Segment results that are reported to the Managing Director, include items directly attributed to a segment as well as those that can be allocated on a reasonable basis. The Managing Director, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the chief operating decision maker (CODM).

### 2.21 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

### 2.22 Income tax

The income tax expense for the period comprises current and deferred tax. Income tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity respectively.

### *(i) Current tax*

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the tax authority on taxable profit or loss for the year and any adjustment to tax payable or receivable in respect of previous years. The tax rate and tax laws used to compute the amount are those enacted or substantively enacted by the reporting date.

### (ii) Deferred tax

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

### 2. Summary of material accounting policies (continued)

### 2.22 Income tax (continued)

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including experience of future events that are believed to be reasonable under the circumstances.

### 3.1 Critical accounting estimates and assumptions

The preparation of the Company's financial statements requires Directors to make judgements, estimates and assumptions that affect the reported amounts of expenses, assets and liabilities, and the disclosure of contingent liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed below.

### Useful lives of property, plant and equipment

The Company determines the estimated useful lives and related depreciation for its property, plant and equipment. This estimate is based on historical assessments of the useful life obtained from similar assets. It could change significantly as a result of technological innovations and competitor action in response to severe industry cycles. Management will increase the depreciation charge where useful lives are less than previously estimated, or it will write-off or write-down assets where the useful life of the asset is considered to have expired.

### Income taxes

Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the course of business. The Company recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final outcome of these matters are different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

### Impairment of trade receivables

The loss allowances for trade receivables are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

To measure expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on payment profile of customers and the corresponding historical credit losses experienced within the period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic indicators affecting the ability of customers to settle outstanding receivables.

Critical judgements are made by management in determining the recoverable amount of impaired receivables as set out in note 27.1.

(All amounts are in Ghana Cedis unless otherwise stated)

### 4. Property, plant and equipment

<u>Year ended 31 December</u> 2023	Leasehold land and Buildings	Plant and machinery	Motor vehicles	Furniture and office equipment	Laboratory equipment	Computers	Capital work-in- progress	Total
Cost								
At 1 January 2023	89,595,952	349,730,109	58,648,512	14,143,030	766,304	771,903	308,673,700	822,329,510
Additions	-	11,166,054	13,458,025	239,655	610,673	-	120,487,868	145,962,275
Transfers from CWIP	-	88,120,742	15,639,882	-	-	-	(103,760,624)	-
Interest expense capitalised on qualifying assets (Note 14(i))		<u>-</u>	<u>-</u>			<u>-</u>	24,643,151	24,643,151
At 31 December 2023	<u>89,595,952</u>	449,016,905	<u>87,746,419</u>	<u>14,382,685</u>	<u>1,376,977</u>	<u>    771,903</u>	350,044,095	<u>992,934,936</u>
Accumulated depreciation								
At 1 January 2023	19,638,440	146,750,870	30,968,409	6,316,828	446,229	433,748	-	204,554,524
Charge for the year	4,619,159	40,612,990	17,944,858	1,705,819	151,971	66,997	<u>-</u> _	65,101,794
At 31 December 2023	<u>24,257,599</u>	<u>187,363,860</u>	<u>48,913,267</u>	<u>8,022,647</u>	<u> </u>	<u>500,745</u>	<u> </u>	<u>269,656,318</u>
Net book amount At 31 December 2023	<u>65,338,353</u>	<u>261,653,045</u>	<u>38,833,152</u>	<u>6,360,038</u>	778,777	_271,158	350,044,095	<u>723,278,618</u>

(All amounts are in Ghana Cedis unless otherwise stated)

# 4. Property, plant and equipment (continued)

Year ended 31 December 2022	Leasehold land and Buildings	Plant and machinery	Motor vehicles	Furniture and office equipment	Laboratory equipment	Computers	Capital work-in- progress	Total
Cost								
At 1 January 2022	78,967,962	282,570,813	30,805,540	7,370,507	398,555	349,128	82,705,296	483,167,801
Additions	-	1,739,513	6,545,987	6,349,716	367,749	422,775	227,596,195	243,021,935
Transfers from CWIP	3,223,090	10,698,028	21,296,985	422,807	-	-	(35,640,910)	-
Interest expense capitalised on qualifying assets (Note 14(i))	-	-	-	-	-	-	34,013,119	34,013,119
Transfer from related company Reclassification of leasehold land	7,473,305 <u>(68,405</u> )	54,721,755	- -					62,195,060 <u>(68,405</u> )
At 31 December 2022	<u>89,595,952</u>	<u>349,730,109</u>	<u>58,648,512</u>	<u>14,143,030</u>	<u>766,304</u>	771,903	<u>308,673,700</u>	822,329,510
Accumulated depreciation								
At 1 January 2022	15,190,253	115,981,612	20,340,667	4,118,057	380,275	333,353	-	156,344,217
Charge for the year	4,448,187	<u>30,769,258</u>	10,627,742	<u>2,198,771</u>	65,954	100,395		48,210,307
At 31 December 2022	<u>19,638,440</u>	<u>146,750,870</u>	<u>30,968,409</u>	6,316,828	<u>446,229</u>	433,748		204,554,524
Net book amount								
At 31 December 2022	69,957,512	202,979,239	<u>27,680,103</u>	7,826,202	<u>320,075</u>	338,155	308,673,700	<u>617,774,986</u>

5.

(All amounts are in Ghana Cedis unless otherwise stated)

# 4. Property, plant and equipment (continued)

Depreciation on property, plant and equipment has been charged to profit or loss as follows:

	2023	2022
Cost of sales Selling, general and administrative expenses	41,917,490 <u>23,184,304</u>	32,506,128 <u>15,704,179</u>
	<u>65,101,794</u>	<u>48,210,307</u>
Leases		
Right-of-use assets		
Cost		
At 1 January Transfer from related company	25,606,452 	2,047,435 <u>23,559,017</u>
At 31 December	<u>25,606,452</u>	<u>25,606,452</u>
Accumulated depreciation		
At 1 January Charge for the year	3,581,010 <u>1,533,575</u>	2,047,435 <u>1,533,575</u>
At 31 December	5,114,585	<u>3,581,010</u>
Net book amount at 31 December	20,491,867	22,025,442

Right-of-use assets represent the Company's use of leasehold land. There are no liabilities associated with this asset because full consideration has been paid for the tenor of the lease.

Amounts recognised in the statement of comprehensive income

	2023	2022
Depreciation charge on Right-of-use asset	<u>1,533,575</u>	_1,533,575

# 6. Other assets

Capemay Properties LTD	<u>31,641,520</u>	<u>38,247,345</u>
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The amount represents the outstanding balance of a loan contracted by the Company from a financial institution on behalf of its Capemay Properties LTD, a related company. The payment terms between the company and its related entity mirror those of the loan contracted with the financial institutions. Reimbursement to the Company occurs quarterly, coinciding with the Company's settlement of the amount due to the financial institution under the loan agreement. The corresponding liability is included in the borrowings in Note 14.

(All amounts are in Ghana Cedis unless otherwise stated)

# 7. Inventories

9.

	2023	2022
Raw materials	206,399,345	266,965,691
Work-in-progress	6,143,562	4,658,992
Finished goods	48,256,871	60,990,016
Spare parts and consumables	<u> </u>	31,595,191
	<u>312,539,144</u>	364,209,890

The cost of inventories recognised as cost of sales in profit or loss amounted to GH¢1.10 billion (2022: GH¢0.79 billion).

# 8. Trade and other receivables

	2023	2022
Trade receivables – Third party customers	125,966,796	89,225,677
Allowance for expected credit losses	<u>(14,928,029</u> )	<u>(11,975,190</u> )
Trade receivables - net	111,038,767	77,250,487
Amounts due from related parties (Note 25)	3,756,471	3,756,471
Staff receivables	655,906	781,239
Prepayments	2,827,603	2,272,115
Advances to suppliers	98,502,167	-
Other receivables	<u>1,568,578</u>	
	<u>218,349,492</u>	84,060,312

The maximum amount of staff indebtedness to the Company during the year did not exceed GH¢0.787 million (2022: GH¢0.937 million). The fair values of trade and other receivables (excluding non-financial assets) approximate their carrying values.

The movement in allowance for impairment on trade receivables is as follows:

	2023	2022
At 1 January Charged to profit or loss	11,975,190 <u>2,952,839</u>	5,404,394 <u>6,570,796</u>
At 31 December	<u>14,928,029</u>	<u>11,975,190</u>
Loan due from related company		
Caltech Limited	10,921,696	10,576,106
Capemay Properties LTD	<u>33,338,087</u>	<u>21,966,132</u>
	<u>44,259,783</u>	<u>32,542,238</u>

The loans due from Caltech Limited and Capemay Properties LTD are payable on demand.

(All amounts are in Ghana Cedis unless otherwise stated)

# 9. Loans due from related companies (continued)

Movement in loans due from related companies is set out below:

<u>Year ended 31 December 2023</u>	Caltech Limited	Capemay Properties Limited	Total
At 1 January	10,576,106	21,966,132	32,542,238
Drawdowns	345,590	7,657,341	8,002,931
Exchange gains	-	7,666,874	7,666,874
Principal repayments	<u> </u>	(3,952,260)	<u>(3,952,260</u> )
At 31 December	<u>10,921,696</u>	<u>33,338,087</u>	<u>44,259,783</u>
Year ended 31 December 2022			
At 1 January	6,374,562	1,656,667	8,031,229
Drawdowns	4,201,544	20,651,263	24,852,807
Exchange gains	-	-	-
Principal repayments		<u>(341,798</u> )	<u>    (341,798</u> )
At 31 December	<u>10,576,106</u>	<u>21,966,132</u>	<u>32,542,238</u>

# 10. Current tax assets

Movement in current tax assets is set out below:

<u>Year ended 31 December 2023</u>	At 1 January	Charge for the year	Payments during the year	At 31 December
(a) Corporate income tax				
Year of assessment: Up to 2022 2023	(7,987,676) 	- 4,748,824	- (4,157,491)	(7,987,676) <u>591,333</u>
	( <u>7,987,676</u> )	4,748,824	( <u>4,157,491</u> )	<u>(7,396,343</u> )
(b) Growth and Sustainability Levy 2023		<u> </u>	<u>(694,094</u> )	<u>    96,972</u>
Total tax assets	( <u>7,987,676</u> )			<u>(7,299,371</u> )

(All amounts are in Ghana Cedis unless otherwise stated)

# 10. Current tax assets (continued)

	At 1 January	Charge for the year	Payments during A the year	t 31 December
Year ended 31 December 2022	, j	, i i i i i i i i i i i i i i i i i i i	2	
Corporate income tax				
Year of assessment:				
Up to 2021	(13,878,463)	-	-	(13,878,463)
2022	<u> </u>	<u>6,953,330</u>	<u>(1,062,543)</u>	5,890,787
	( <u>13,878,463</u> )	<u>6,953,330</u>	<u>(1,062,543)</u>	(7,987,676)

All tax liabilities are subject to the agreement of the Ghana Revenue Authority.

The Growth and Sustainability Levy (GSL) was enacted during the year and was effective on 1 May 2023. The GSL is applicable to profits before tax or production for the 2023 to 2025 years of assessment. The GSL applicable rate for the Company is 2.5% on accounting profit before tax.

# 11. Cash and bank balances

	2023	2022
Cash at bank Cash on hand	79,580,908 <u>84,945</u>	27,137,655 <u>89,366</u>
	<u>79,665,853</u>	<u>27,227,021</u>

Cash and cash equivalents include the following for the purposes of cashflow:

	2023	2022
Cash and bank balances (Note 11) Bank overdrafts (Note 14)	79,665,853 ( <u>85,498,065</u> )	27,227,021 ( <u>80,863,956</u> )
	<u>(5,832,212</u> )	( <u>53,636,935</u> )

# 12. Stated capital

The authorised shares of the Company is 10,000,000,000 ordinary shares of no par value out of which 3,550,000,000 have been issued as follows:

	No. of Shares		Amount	
Proceeds	2023	2022	2023	2022
<b>Authorised</b> Ordinary shares of no-par value	<u>10,000,000,000</u>	<u>10,000,000,000</u>		
Issued				
For cash	<u>3,550,000,000</u>	3,550,000,000	<u>50,000,000</u>	50,000,000

There was no change in the stated capital during the year. There is no unpaid liability on any share and there are no calls or instalments unpaid. There are no treasury shares.

(All amounts are in Ghana Cedis unless otherwise stated)

# 13. Retained earnings

Retained earnings represent cumulative earnings of the Company which is available for distribution to members of the Company subject to the requirements of the Companies Act, 2029 (Act 992). The movement in retained earnings is shown as part of the statement of changes in equity on page 12 of these financial statements.

# 14. Borrowings

# (i) Borrowings (excluding loans to related parties)

	2023	2022
Bank loans Bank overdrafts	674,608,362 <u>85,498,065</u>	548,488,004 <u>80,863,956</u>
	<u>760,106,427</u>	<u>629,351,960</u>
Current and non-current components of borrowings (excluding	g loans to related parties): <b>2023</b>	2022
Current	467,691,043	311,853,294
Non-current	292,415,384	<u>317,498,666</u>
	<u>760,106,427</u>	<u>629,351,960</u>
(a) Bank loans		
Movement in bank loans during the year is as follows:		
	2023	2022
At 1 January	548,488,004	194,688,674
Drawdowns	656,098,380	703,628,065
Interest charged	167,940,357	78,768,460
Interest paid	(160,547,463)	(78,768,460)
Exchange losses	12,927,866	33,390,677
Principal repayments	( <u>550,298,783</u> )	<u>(383,219,412</u> )
At 31 December	<u>674,608,362</u>	_548,488,004

GH¢143,297,206 (2022: GH¢44,755,341) of the total interest expense during the year ended 31 December 2023 was charged to the statement of comprehensive income, while GH¢24,643,151 (2022: GH¢34,013,119) relating qualified assets was capitalised as part of property, plant, and equipment.

# Summary of credit facilities from banks

# GCB Bank PLC loan facility

The Company obtained a secured loan facility of GH¢21 million on 14 April 2021 to support the establishment of deferred letters of credit for the importation of raw materials as well other machines and equipment incidental to its core operations. The loan has a tenor of sixty (60) months with an average interest rate of 36.7% per annum as at the date the loan was taken.

(All amounts are in Ghana Cedis unless otherwise stated)

# 14. Borrowings (continued)

(i) Borrowings (excluding loans to related parties) (continued)

# (a) Bank loans (continued)

# Summary of credit facilities from banks (continued)

# Ecobank Ghana PLC loan facility

The Company secured a medium-term loan of GH¢171.70 million from Ecobank Ghana Plc in 31 August 2022 to finance the construction of the Alcohol Rectification Plant at Tema Harbor payable over a period of sixty (60) months, maturing on 31 July 2027. The interest rate applicable on this facility is 36.41% per annum as at the initial date the loan was taken. The facility is secured by a legal mortgage over an undeveloped 1.43-acre parcel of land numbered as 10 Indian Ocean Street situated in South Legon, and a legal mortgage over commercial bare plot of land of 2.189 acres at Spintex Road. In 2023, additional loans amounting to GH¢196 million was secured mainly to finance the construction of the Alcohol Rectification Plant at Tema Harbor and to finance operational bills with an average tenure of 6 months.

# Standard Chartered Bank PLC loan facility

The Company obtained an unsecured short-term loan of GH¢24.28 on 3 October 2023 to support the establishment of deferred letters of credit for the importation of raw materials as well as other machines and equipment incidental to the core operations of the business. The tenor for this facility is 120 days. The average interest rate was 35.31% per annum.

# First Atlantic Bank Ghana LTD loan facilities

The Company obtained a long-term facility of GH¢7.50 million from the First Atlantic Bank Ghana Ltd on 10 July 2021 to support working capital. The tenor of this facility is thirty (30) months with an average annual Interest rate of 38.53% per annum. The Company also secured a short-term facility of GH¢113.12 million for the importation of raw materials repayable in 4months with an average interest rate of 37.61%. The two facilities are secured by a legal mortgage over a commercial property (Amenfie Plaza) at Spintex, and Pari-Passu legal mortgage over a building located at Park Ridge Estates located at Spintex.

# Societe Generale Ghana PLC loan facility

The Company, in 2023 obtained a medium-term facility of GH¢34.43 to finance the importation of various equipment to expand existing production capacity in the manufacturing of water and other alcoholic drinks. The tenor of this facility is sixty (60) months with an average annual interest rate of 33.28%. The loan is secured by a legal mortgage over a commercial property (Factory building & equipment, office complex and residential property) at Nungua, Accra. Pari-Passu legal mortgage over building located at Park Ridge Estates located at Spintex.

# First Bank of Nigeria LTD loan facility

The Company secured a medium-term loan of GH¢24.66 million from First Bank of Nigeria on 22 August 2023 to finance the construction of the Alcohol Rectification Plant at Tema Harbor payable over a period of 12 months. The average interest rate applicable on this facility is 34.16% per annum.

# First National Bank LTD Loan facility

The Company obtained a secured loan facility of GH¢16.40 million on 29 December 2023 to support the importation of raw materials as well other machines and equipment incidental to the core operations of the entity. The loan has a tenor of 12 months with an average interest rate of 35.61% per annum.

# **Stanbic Ghana LTD Loan facility**

The Company obtained a secured loan facility of GH¢10 million on 7 December 2023 to support the importation of raw materials as well as other machines and equipment incidental to the core operations of the entity. The loan has a tenor of 4 months with an average interest rate of 36.05% per annum.

(All amounts are in Ghana Cedis unless otherwise stated)

# 14. Borrowings (continued)

(i) Borrowings (excluding loans to related parties) (continued)

# (a) Bank loans (continued)

# Summary of credit facilities from banks (continued)

# Consolidated Bank Ghana LTD loan facility

On 26 July 2023 and 11 December 2023, the Company secured short-term revolving facilities of GH¢11 million and GH¢25 million respectively for the importation of raw materials from foreign suppliers for the production of Alcohol and non-alcoholic beverages and blending of spirit. The facility has a tenor of 180 days with an interest rate of Ghana Reference Rate (GRR) plus 3.53%. The facility is secured by the assignment of receivables and sale proceeds to the bank supported by a cash collection agreement and hypothecation/charge over stock.

# KBC Bank NV, Belgium loan facility

This is an asset financing facility of US\$ 3,382,345 obtained on 23 June 2022 for the purchase of a Preform Moulding Machine from Husky Injection Moulding System. The loan has a tenor of five (5) years with an average interest rate of 8% per annum.

# KBC Bank NV, Belgium Export Credit Agreement facility

This is an Export Credit Agreement (ECA) of EUR 5.34 million obtained on 24 November 2023 to finance the purchase of an Alcohol Rectification Machine from De Smit SA -Engineers and Contractors payable over seven (7) years with an average interest rate of 8% per annum.

# Landesbank Baden- Wuerttemberg (LBBW), Germany Export Credit Agreement facility

This is an Export Credit Agreement (ECA) of EUR 5.74 million obtained on 18 November 2022 to finance the purchase of Water and CSD bottling line in Kumasi from Krone AG, Germany, payable over seven (7) years with an average interest rate of 8% per annum.

# (b) Bank overdrafts

	2023	2022
Bank overdrafts	<u>85,498,065</u>	<u>80,863,956</u>

At 31 December 2023, the Company had the following balances on drawn overdraft facilities with GCB LTD, Ecobank Ghana PLC, Societe General Ghana PLC, First National Bank Ghana LTD, First Atlantic Bank Ghana LTD, Stanbic Bank Ghana Ltd, ABSA Bank Ghana LTD and Standard Chartered Bank LTD. The facilities were taken to finance operational activities. A list of the bank overdraft is set out in the table below.

	2023	2022
GCB Bank PLC	24,447,609	16,137,081
Ecobank Ghana PLC	21,336,792	16,686,924
Societe Generale Ghana PLC	21,324,944	12,956,665
First National Bank Ghana LTD	-	13,000,590
First Atlantic Bank Ghana LTD	6,644,396	14,179,288
Stanbic Bank Ghana LTD	8,005,320	2,824,759
ABSA Bank Ghana LTD	-	4,247,387
Standard Chartered Bank LTD	-	834,263
Access Bank Ghana LTD	3,739,004	<u> </u>
	<u>85,498,065</u>	<u>80,666,957</u>

(All amounts are in Ghana Cedis unless otherwise stated)

# 14. Borrowings (continued)

# (ii) Loans to related parties

	2023	2022
Loans due to related parties	<u>103,533,665</u>	<u>107,351,692</u>
Movement in related party loans during the year is as follows:		
	2023	2022
At 1 January Drawdowns Principal repayments	107,351,692 690,000 <u>(4,508,027</u> )	72,690,918 36,484,351 <u>(1,823,577</u> )
At 31 December	<u>103,533,665</u>	<u>107,351,692</u>

Loans to related parties comprises GH¢5.7 million short term loan facilities obtained in 2022 from Pinnacle Holding Company LTD and Directors' loans and advances amounting of GH¢97,847,986. These are payable on demand.

# 15. Deferred tax liabilities

Deferred tax is calculated under the liability method on temporary differences using the enacted income tax rate. The movement in deferred tax (assets)/liabilities during the year is as follows:

		2023	2022
At 1 January Charge/(credit) to profit or loss		8,790,531 6,459,816	9,935,899 ( <u>1,145,368</u> )
At 31 December	<u>1</u> ;	5,250,347	8,790,531
<u>Year ended 31 December 2023</u>	At 1 January	Charged/ (credited) to profit or loss	At 31 December
Accelerated tax depreciation Other provisions	9,147,367 <u>(356,836</u> )	6,722,041 (262,225)	15,869,408 <u>(619,061</u> )
Net deferred tax liabilities	<u>8,790,531</u>	<u>6,459,816</u>	<u>15,250,347</u>
Year ended 31 December 2022	10 190 100	(1 000 0 40)	
Accelerated tax depreciation Other provisions	10,180,409 <u>(244,510</u> )	(1,033,042) ( <u>112,326</u> )	9,147,367 <u>(356,836</u> )
Net deferred tax liabilities	9,935,899	(1,145,368)	8,790,531

(All amounts are in Ghana Cedis unless otherwise stated)

# 16. Trade and other payables

2023	2022
ies (Note 25) 155,835,488 65,185,895 27,784,013 59,372,457	144,729,559 39,122,436 41,010,988 19,367,883 <u>16,253,514</u>
<u>350,107,358</u>	<u>260,484,380</u>
er payables approximate their carrying amounts.	
<b>2023</b> ers recognised at a point in time:	2022
<u>1,875,037,487</u>	<u>1,285,602,976</u>
1,094,318,838         78,888,948         41,917,490         52,543,609         30,132,755         nd leakages)         8,541,237         66,103,028         1,372,445,905	785,205,809 $51,739,257$ $32,506,128$ $33,883,316$ $23,941,804$ $12,009,039$ $-69,312,271$ $1,008,597,624$
nistrative expenses	
56,368,871 768,000 23,184,304 eet (Note 5) receivable 2,952,839 26,733,921 269,565 400,000 9,850,495 19,884,812 12,859,437 150,981,902	36,481,477 909,250 15,704,179 1,533,575 6,570,796 23,869,244 209,000 300,000 7,944,397 11,896,474 9,232,822 <u>97,623,301</u>

(All amounts are in Ghana Cedis unless otherwise stated)

# 20. Other operating income

	2023	2022
Interest received	491,483	275,648
Bottling contract/Co2 Sales	7,757,804	12,741,882
Rent income	8,710	-
Sundry income	276,254	2,117,461
Finance costs	<u>8,534,251</u>	<u>15,134,991</u>
Interest on borrowings (Note 14 (i))	143,297,206	44,755,341
Interest on overdraft facilities	29,609,696	49,764,281
	<u>172,906,902</u>	<u>94,519,622</u>

For statement of cash flows purposes, interest paid during the year amounted to GH¢190,157,158 (2022: GH¢128,532,741). The interest paid includes capitalised borrowing costs of GH¢24,643,151 (2022: GH¢34,013,119) as disclosed in note 14.

# 22. Income tax expense

21.

23.

	2023	2022
Current tax charge (Note 10) Deferred tax charge/(credit) (Note 15)	4,748,824 <u>6,459,816</u>	6,953,330 <u>(1,145.368</u> )
	<u>11,208,640</u>	<u>5,807,962</u>

The tax on the Company's profit (2022: loss) before tax differs from the theoretical amount that would arise using the statutory income tax rate applicable to profits as follows:

	2023	2022
Profit/(loss) before income tax	32,431,210	( <u>14,653,794</u> )
Tax charged at applicable rate of 25% (2022: 25%) Expenses not deductible for tax purposes Items taxed at a different rate	8,107,803 3,131,753 (30,916)	3,663,449 2,174,133 (29,620)
	<u>11,208,640</u>	<u>5,807,962</u>
Staff costs		
Salaries and other short-term employee benefits Employer's social security contributions	130,884,161 	85,199,721 <u>3,021,013</u>
	<u>135,257,819</u>	88,220,734

(All amounts are in Ghana Cedis unless otherwise stated)

# 23. Staff costs (continued)

Staff costs are charged to cost of sales, selling, general and administrative expenses as shown below:

	2023	2022
Cost of sales Selling, General and Administrative expenses	78,888,948 <u>56,368,871</u>	51,739,257 <u>36,481,477</u>
	<u>135,257,819</u>	88,220,734

The total number of persons employed by the Company at 31 December 2023 was 926 (2022: 840).

# 24. Cash generated from operations

	2023	2022
Profit/(loss) before income tax	32,431,210	(14,653,794)
Adjustments for:		
Depreciation of property, plant and equipment (Note 4)	65,101,794	48,210,307
Depreciation of right-of-use assets (Note 5)	1,533,575	1,533,575
Finance costs (Note 21)	172,906,902	94,519,622
Exchange losses on loans (Note 14)	12,927,866	33,390,677
Exchange gains on intercompany loan receivable (Note 14)	(7,666,874)	-
Impairment charge on trade receivables (Note 8)	2,952,839	6,570,796
Working capital changes:		
Decrease/(increase) in inventories	51,670,746	(170,529,615)
Increase in trade and other receivables	(137,242,019)	(35,446,174)
Increase in trade and other payables	89,622,978	19,925,829
Decrease in other assets	<u>6,605,825</u>	<u>91,096,784</u>
Cash generated from operations	<u>290,844,842</u>	<u>74,618,007</u>

# Non-cash investing and financing activities

In 2022, the Company received certain property, plant and equipment (Note 4) and right-of-use assets (Note 5) from its related company as settlement of amount due from the related Company. The total value of the assets received from the related Company was GH¢85.7 million.

# 25. Related party transactions

Entities related to Kasapreko PLC through common shareholding with whom the Company transacted with during the year were Capemay Midland International Limited, Herbal Farms Research Limited, Royal Crown Packaging Limited and Amerigan Resources Limited.

(All amounts are in Ghana Cedis unless otherwise stated)

# 25. Related party transactions

# (a) Transactions with related parties

The Company entered into the following transactions with its related parties during the year:

Loans payable to related parties

Pinnacle Holding Company Ltd. and Directors' loans and advances.

The Company made drawdowns and repayments on its loan facilities with Pinnacle Holding Company Ltd. during the year. Further details of these facilities are disclosed in note 14.

Purchases of goods and services from related parties:	2023	2022
Midland International Limited	4,238,596	1,310,217
Herbal Farms Research Limited	8,828,797	10,582,555
Royal Crown Packaging Limited	<u>28,264,808</u>	<u>21,656,457</u>
	<u> </u>	<u> </u>
	2023	2022
Transfer of PPE and right-of-use assets:		
Pinnacle Holding Company Ltd.		85,685,672
Services provided to related parties:		
Pinnacle Holdings Co. Limited		80,000,000
Advances to related parties:		
Kasapreko Nigeria Limited		3,756,471
Loans receivable from related parties:		
Caltech Limited	345,590	450,000
Capemay Properties Limited	<u>7,657,341</u>	<u>20,651,263</u>
Loans payable to related parties:		
Pinnacle Holding Company Ltd.	-	5,685,673
Director loans and advances	<u>102,356,012</u>	<u>23,700,000</u>
(b) Year end balances arising from related party tra	insactions are as follows:	
	2023	2022
Amounts due to related parties		
Midland International Limited	5,604,917	9,159,608
Herbal Farms Research Limited	21,577,206	19,943,745
Amerigan Resources Limited	8,781,828	8,236,348
Royal Crown Packaging Limited	5,965,554	1,782,735
	<u>41,929,505</u>	<u>39,122,436</u>

(All amounts are in Ghana Cedis unless otherwise stated)

# 25. Related party transactions

# (b) Year end balances arising from related party transactions are as follows (continued):

Amounts due from related parties	2023	2022
Kasapreko Nigeria Limited	<u>3,756,471</u>	_3,756,471
Loans due to related parties		
Pinnacle Holding Company Ltd. Director loans and advances	5,685,673 <u>97,847,986</u>	5,685,673 <u>101,666,019</u>
	<u>103,533,659</u>	<u>107,351,692</u>
Loans due from related parties: <b>Other assets (non-current)</b> Capemay Properties Limited	<u>31,641,520</u>	<u>38,247,345</u>
<i>Loans (current asset)</i> Caltech Limited Capemay Properties Limited	10,921,696 <u>33,338,087</u>	10,576,106 <u>21,966,132</u>
	<u>44,259,783</u>	<u>32,542,238</u>

# (c) Transactions with key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company directly or indirectly including any director (whether executive or otherwise) of the Company.

Remuneration of key management personnel of the Company are as follows:

	2023	2022
Salaries and other short-term emoluments Pension costs	4,260,809 <u>512,062</u>	3,381,594 <u>406,398</u>
	4,772,871	3,787,992

# 26. Segment reporting

Management has determined the operating segments based on the reports reviewed by the chief operating decision-maker (CODM). These reports are used to make strategic decisions.

The Company considers the business from a product perspective which are similar in nature and are structured and distributed in a fairly uniform manner across customers. The reportable operating segments derive their revenue mainly from the sales of alcoholic and non-alcoholic beverages.

(All amounts are in Ghana Cedis unless otherwise stated)

# 26. Segment reporting (continued)

# Year ended 31 December 2023

	Alcoholic Beverages	Non-alcoholic Beverages	Total
Revenue from customers within Ghana Revenue from customers outside Ghana	583,880,658 210,327,899	947,382,150 133,446,780	1,531,262,808 343,774,679
Total Revenue	749,208,557	1,080,828,930	1,875,037,487
Cost of sales	(621,419,826)	(751,026,079)	(1,372,445,905)
Gross profit	172,788,731	329,802,851	502,591,582
Operating costs	(128,345,076)	(177,442,645)	(305,787,721)
Other income		-	8,534,251
Operating profit	-	-	205,338,112
Finance costs		-	(172,906,902)
Profit before income tax & GSL		-	32,431,210
Income tax expense Growth and Sustainability Levy		-	(11,208,640) (791,066)
Profit for the year	-	-	20,431,504

# Year ended 31 December 2022

Revenue from customers within Ghana Revenue from customers outside Ghana	460,098,921 131,354,804	605,910,147 88,239,104	1,066,009,068 219,593,908
Total Revenue	591,453,725	694,149,251	1,285,602,976
Cost of sales	(476,262,115)	(532,335,509)	(1,008,597,624)
Gross profit	115,191,610	161,813,742	277,005,352
Operating costs	(108,910,230)	(103,364,285)	(212,274,515)
Other income			15,134,991
Operating profit	_	-	79,865,828
Finance costs		-	(94,519,622)
Loss before income tax & GSL	_	-	(14,653,794)
Income tax expense Growth and Sustainability Levy	-	-	(5,807,962)
Loss for the year	-	-	(20,461,756)

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management

The Company's activities expose it to a variety of financial risks; credit risk, liquidity risk and market risk (including foreign exchange risk, interest rate risk and price risk).

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's management team is responsible for developing and monitoring the Company's risk management policies. The management team and the Board of Directors meet at quarterly board meetings to review the performance of the Company and discuss risks faced by the Company.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and services offered.

# 27.1 Credit risk

Credit risk is the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company.

Management is responsible for managing and analysing credit risk for each new client before standard payment and delivery terms are offered. Credit risk arises from cash at bank and short-term deposits with banks, as well as trade and other receivables. The Company does not have any significant concentrations of credit risk. The Company manages credit risk relating to cash at bank by diversification of bank deposits with different financial institutions licensed by the Bank of Ghana.

The Company applies the simplified approach to providing for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables. The expected credit losses also incorporate forward looking information.

The table below shows the maximum exposure to credit risk by class of financial instruments.

	2023	2022
Cash at bank Trade receivables – Third party customers (gross) Other receivables (excluding prepayments)	79,580,908 125,966,796 2,224,484	27,137,655 89,225,677 <u>781,240</u>
	207,772,188	<u>117,144,572</u>

# Trade receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The credit control team has established a credit policy under which a new customer is analysed individually for credit worthiness before the Company's standard payment terms and conditions are offered. The Company generally trade with pre-defined and selected customers. Credit exposure on trade receivable is covered by customers issuing post-dated cheques to cover amount owed, as well the use of customer's security deposits.

Analysis by credit quality of trade receivables is as follows:

The Company uses the simplified approach to measure the ECLs of trade receivables from customers. Loss rates are calculated using a 'historical loss rate' method based on actual credit loss experience over the past two years adjusted to reflect current and forward-looking information on macroeconomic factors. The Company has identified inflation rates to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in this factor.

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management (continued)

# 27.1 Credit risk (continued)

Trade receivables (continued)

On the basis of the policy in Note 2.8 and 3.1, the loss allowance as at 31 December 2023 was determined as follows for trade receivables:

At 31 December 2023	Current	31- 45 days	46 – 90 days	91- 180 days	Over 180 days	Total
Gross trade receivables Expected loss rate	68,223,033 1.77%	19,436,009 10.76%	18,204,297 1.69%	4,075,709 21.40%	16,027,748 65.19%	125,966,796
Loss allowance	<u>(1,208,662</u> )	(2,092,274)	<u>(306,898</u> )	<u>(872,365</u> )	( <u>10,447,830</u> )	<u>(14,928,029</u> )
Net carrying amount	<u>67,014,371</u>	<u>17,343,735</u>	<u>17,897,399</u>	<u>3,203,344</u>	<u>5,579,918</u>	<u>111,038,767</u>
At 31 December 2022						
Gross trade receivables Expected loss rate Loss allowance	49,586,187 1.32% <u>(653,013</u> )	4,649,104 14.62% <u>(679,699</u> )	898,172 15.20% ( <u>136,538</u> )	11,145,931 15.21% <u>(1,695,683</u> )	22,946,283 38.40% <u>(8,810,257</u> )	89,225,677 <u>(11,975,190</u> )
Net carrying amount	<u>48,933,174</u>	3,969,405	<u>761,634</u>	<u>9,450,248</u>	<u>14,136,026</u>	<u>77,250,487</u>

Movements in the allowance for impairment in respect of trade receivables

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2023	2022
Balance at 1 January Impairment loss recognised in profit or loss	11,975,190 <u>2,952,839</u>	5,404,394 <u>6,570,796</u>
Balance at 31 December	<u>14,928,029</u>	<u>11,975,190</u>

The allowance account for trade receivables is used to record impairment losses unless the Company is satisfied that no recovery of the amount owing is possible; at which point the amounts considered irrecoverable are written off.

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management (continued)

# 27.1 Credit risk (continued)

# Staff receivables

Staff receivables are recovered through the monthly payroll deductions in accordance with a payment plan.

### Cash at bank

The Company manages credit risk relating to bank balances by having banking relationships with only reputable well-established financial institutions licensed by the Bank of Ghana.

# Other receivables

The Company's exposure to credit risk in respect of other receivables is minimal. The Company has transacted business with these non-trade customers over the years. There are no history of default. No forward-looking information have been identified by the Directors that could materially impact the payment profile of these non-trade customers.

# 27.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations when due. The Company maintains a strong liquidity position and manages the liquidity profile of its assets, liabilities and commitments so that cash flows are appropriately balanced, and all funding obligations are met when due.

Prudent liquidity risk management implies that sufficient cash is maintained, and that sufficient funding is available through an adequate amount of committed credit facilities.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on their contractual maturities. The amounts disclosed below are the contractual undiscounted cash flows.

	Carrying amounts	Less than 1 year	More than 1 year	Contractual cashflows
At 31 December 2023				
Financial liabilities				
Trade payables	155,835,488	155,835,488	-	155,835,488
Amounts due to related parties Accrued expenses and other payables	41,929,505	41,929,505	-	41,929,505
(excluding non-financial liabilities)	124,558,352	124,558,352	-	124,558,352
Bank Overdrafts	85,498,065	85,498,065	-	85,498,065
Borrowings – related parties	103,533,665	103,533,665	-	103,533,665
Borrowings – secured loans	674,608,361	382,192,978	488,935,346	871,128,323
	<u>1,185,963,436</u>	<u>893,548,053</u>	<u>488,935,346</u>	<u>1,382,483,390</u>

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management (continued)

# 27.2 Liquidity risk (continued)

	Carrying amounts	Less than 1 year	More than 1 year	Contractual cashflows
At 31 December 2022				
Financial liabilities				
Trade payables	144,729,559	144,729,559	-	144,729,559
Amounts due to related parties Accrued expenses and other payables	39,122,436	39,122,436	-	39,122,436
(excluding non-financial liabilities)	75,240,524	75,240,524	-	75,240,524
Bank overdrafts	80,863,956	87,364,994	-	87,364,994
Borrowings – related parties	107,351,692	107,351,692	-	107,351,692
Borrowings – secured loans	<u>548,488,004</u>	<u>392,411,367</u>	<u>437,893,401</u>	<u>830,304,768</u>
	995,796,171	839,719,534	437,893,401	<u>1,284,113,973</u>

# 27.3 Market risk

Market risk is the risk that adverse movements in foreign exchange rates, interest rates and commodity prices will reduce the Company's income.

# *(i)* Foreign currency risk

# <u>31 December 2023</u>

USD	EUR	GBP	NGN
7,136,788	837,804	-	211,505,124
	(3,060,718)	-	
	-	-	
	-	-	
	9,842,913	-	
<u> </u>	103,527	<u>1,803</u>	733,333,729
5,966,574	<u>7,723,526</u>	<u>1,803</u>	<u>944,838,853</u>
5,236,137	1,837,804	-	101,205,607
(1,871,744)	(3,060,718)	-	-
-	-	-	-
	-	-	-
	9,842,913	-	-
243,657	103,527	<u>1,670</u>	<u>645,573,456</u>
<u>4,462,960</u>	<u>8,723,526</u>	_1,670	<u>746,779,063</u>
	7,136,788 (4,871,744) 1,691,290 (712,985) 2,367,642 <u>355,583</u> <b>5,966,574</b> 5,236,137 (1,871,744) - (712,985) 1,567,894 <u>243,657</u>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management (continued)

# 27.3 Market risk (continued)

# (i) Foreign currency risk (continued)

The following exchange rates applied during the year:

	Average Rate		<b>Reporting Rate</b>	
	2023	2022	2023	2022
Ghana Cedi:				
USD	11.9521	10.0973	11.9650	10.0973
EUR	13.1291	10.7788	13.2070	10.7788
GBP	15.215	12.1756	15.2340	12.12756
NGN	0.01332	0.0225	0.1300	0.02252

The Company imports raw materials and finished products from its suppliers overseas and is therefore exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar, Euro, Pound Sterling and Naira. The Company also sells to various customers overseas which increases its exposure to foreign currency risk. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities. Management is responsible for minimising the effect of the currency exposure by holding bank accounts in foreign currencies and also paying foreign denominated liabilities as soon as possible as per the agreed terms of payment.

At 31 December 2023, if the Ghana cedi had weakened or strengthened by 5% against the US Dollar with all other variables held constant, post-tax profit for the year and equity would have been GH¢2,673,771 lower or higher (2022: post tax loss would have been GH¢3,158,000 higher or lower), mainly as a result of Euro denominated trade receivables, trade payables, intercompany receivables and cash and cash equivalents.

At 31 December 2023, if the Ghana cedi had weakened or strengthened by 5% against the Euro with all other variables held constant, post-tax profit for the year and equity would have been GH¢4,028,784 higher or lower (2022: post tax-loss would have been GH¢4,365,080 lower or higher), mainly as a result of US Dollar denominated trade receivables, trade payables, borrowings, intercompany receivables, intercompany payables and cash and cash equivalents.

At 31 December 2023, if the Ghana cedi had weakened or strengthened by 5% against the Pound Sterling with all other variables held constant, post-tax profit for the year and equity would have been GH¢1,029 lower or higher (2022: post tax loss would have been GH¢988 higher or lower), mainly as a result of British Pound denominated cash and cash equivalents.

At 31 December 2023, if the Ghana cedi had weakened or strengthened by 5% against the Nigerian Naira with all other variables held constant, post-tax profit for the year and equity would have been GH¢629,263 higher or lower (2022: post tax loss would have been GH¢443,276 higher or lower), mainly as a result of West African CFA franc denominated trade receivables, intercompany receivables and cash and cash equivalents.

# (ii) Interest rate risk

The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's debt obligations with a floating interest rate. To manage this risk, the Company's policy is to contract for best interest rate in borrowing from banks. The Company regularly monitors financing options available to ensure optimum and attractive interest rates are obtained.

The sensitivity analysis for interest rate risk shows how changes in the fair value or future cash flows of a financial instrument will fluctuate because of changes in market rates at the reporting date.

The Company used sensitivity analysis techniques to measure the estimated impact in the profit or loss from an instantaneous increase or decrease of 1% (100 basis points) in interest rates.

(All amounts are in Ghana Cedis unless otherwise stated)

# 27. Financial risk management (continued)

# 27.3 Market risk (continued)

# (ii) Interest rate risk (continued)

The Company calculates the impact on profit or loss of a defined interest rate shift. A change of a 100 basis point in the interest rate at the reporting rate would have impacted equity and profit or loss by the amounts shown below:

	2023	2023	2022	2022
	Increase	Decrease	Increase	Decrease
Interest expense impact	<u>(1,296,802)</u>	<u>1,296,802</u>	(708,897)	708,897

# (iii) Price risk

The Company does not hold any financial assets or liabilities subject to price risk.

# 27.4 Capital management

The Company's objectives when managing capital are to:

- safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and
- maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may limit the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt. There are no externally imposed capital requirements. For this purpose, adjusted net debt is defined as total liabilities, comprising interest bearing loans and borrowings less cash and cash equivalents. Equity comprises of all components of equity.

The Company's adjusted net debt to equity at the reporting date was as follows:

	2023	2022
Total liabilities Less: Cash and bank	1,228,997,797 79,665,853	1,005,978,563 <u>27,227,021</u>
Net debt	<u>1,149,331,944</u>	978,751,542
Total equity	208,527,851	<u>138,096,347</u>
	<u> </u>	7.09

# 28. Fair value of financial assets and liabilities

Fair values have been determined for measurement and/or disclosure purposes based on the following financial instruments included within current assets and current liabilities (excluding borrowings) are generally short term in nature and accordingly their fair values approximate to their carrying values.

Borrowings are mainly floating rated instruments. The estimated fair values approximate their carrying amounts.

(All amounts are in Ghana Cedis unless otherwise stated)

# 28. Fair value of financial assets and liabilities (continued)

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. The carrying values of trade and other receivables, cash and cash equivalents and trade and other payables approximate their fair values, due to their short-term nature. These are classified as level 3 in the fair value hierarchy, because the inputs used for fair value measurement are unobservable. The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

# 29. Earnings per share

The Company presents basic and diluted earnings per share (EPS) for outstanding ordinary shares. The Company calculates basic earnings per share by dividing profit or loss attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the period. On the other hand, dilutive EPS shall be calculated by adjusting profit or loss attributable to ordinary shares outstanding for effects of all dilutive potential ordinary shares.

	2023	2022
Profit/(loss) attributable to shareholders	<u>20,431,504</u>	<u>(20,461,756</u> )
Weighted average number of shares at 31 December	3,550,000,000	3,550,000,000
Basic earnings per share	<u>0.0058</u>	<u>(0.0058</u> )
Diluted earnings per share	<u>0.0058</u>	<u>(0.0058</u> )

At the reporting date, basic and diluted earnings per share were the same. There were no outstanding shares with potential dilutive effect on the weighted average number of ordinary shares issued.

# **30.** Comparatives

The comparative amounts have been presented to conform with the current years' presentation format.

# 31. Contingencies

### Litigations / Claims

The Company is involved in lawsuits that arose in the normal course of business. Management's assessment is that the claims against the Company cannot be reasonably estimated or determined and the probable outcome of the legal cases are uncertain. No provision has been made as no material liabilities are expected to arise from these contingent liabilities.

### Letters of credit

The Company had established Letters of Credit (LC's) with some commercial banks in Ghana.

Name of Bank	Maturity	USD	GH¢
Societe Generale Ghana Ltd	29 February 2024	8,000,000	-
Stanbic Bank Ghana Ltd	-	-	80,000,000

(All amounts are in Ghana Cedis unless otherwise stated)

# 32. Commitments

There were no capital commitments as of 31 December 2023 (2022: Nil).

# **33.** Events after the reporting date

The Company announced the listing of the first tranche (Tranche 01) of its GH¢600 million Bond Programme on the Ghana Fixed Income Market of the Ghana Stock Exchange (GSE) on 4 February 2024.

The Directors are not aware of any other material events that have occurred between the date of the statement of financial position and the date of approval of the financial statements by the Directors that may require adjustment of, or disclosure in the financial statements.

# **APPENDIX I: SHAREHOLDERS' INFORMATION**

# 1. Details of shareholders

The shareholders in the Company and the respective number of shares held at 31 December 2023 are as follows:

Names	Number of shares	% Shareholding
Mr. Richard Adjei Mr. Isaac Adjei Ms. Emelia Adjei	1,775,000,000 1,065,000,000 710,000,000	50.00 30.00 <u>20.00</u>
Reported totals	3,550,000,000	100.00

# 2. Number of shareholders

The number and distribution of ordinary shareholders with equal voting rights as at 31 December 2023 was as shown below:

	No. of holders	Total holding	% Holdings
1 - 1,000	-	-	-
1,001 - 5,000	-	-	-
5,001 - 10,000	-	-	-
10,001 and above	3	3,550,000,000	100.00
	3	3,550,000,000	<u>100.00</u>

# APPENDIX II: FIVE YEAR FINANCIAL SUMMARY

Statement of comprehensive income	2023 GH¢'000	2022 GH¢'000	2021 GH¢'000	2020 GH¢'000	2019 GH¢'000
Revenue Profit/(loss) before income tax and GSL Profit/(loss) after income tax and GSL Total comprehensive income	1,875,037 33,956 20,432 <u>20,432</u>	1,285,603 (14,654) (20,462) <u>(20,462</u> )	944,997 37,382 29,762 <u>29,762</u>	659,731 36,293 31,082 <u>31,082</u>	523,284 8,162 4,162 <u>4,162</u>
No. of shares in thousands	3,550,000	3,550,000	3,550,000	<u>3,550,000</u>	3,550,000
Earnings/(loss) per share	<u>0.0058</u>	<u>(0.0058</u> )	0.0084	0.0088	0.0012
Statement of financial position					
<b>Assets</b> Non-current assets Property, plant and equipment	723,279	617,775	326,824	280,065	255,017
Right-of-use assets Other assets	20,492 <u>42,563</u>	22,025 <u>48,824</u>	135,718	<u>135,030</u>	<u>134,661</u>
Total non-current assets	786,334	688,624	462,542	415,095	389,678
Current assets	<u>    651,192</u>	<u>    505,451</u>	_379,684	254,176	<u>227,956</u>
Total assets	<u>1,437,526</u>	<u>1,194,075</u>	842,226	669,271	<u>617,634</u>
<b>Liabilities</b> Non-current liabilities Current liabilities	307,666 <u>921,332</u>	331,975 <u>674,004</u>	103,263 _530,405	113,900 <u>376,375</u>	95,241 <u>374,479</u>
Total liabilities	<u>1,228,998</u>	<u>1,005,979</u>	633,668	490,275	<u>469,720</u>
Net assets	208,528	_188,096	208,558	178,996	<u>147,914</u>
<b>Equity</b> Stated capital Retained earnings	50,000 <u>158,528</u>	50,000 <u>138,096</u>	50,000 <u>158,558</u>	10,000 <u>168,996</u>	10,000 137,914
Total equity	208,528	188,096	_208,558	178,996	<u>147,914</u>
Net assets per share	0.0587	0.0530	<u> </u>	0.0504	0.0417







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