



FAN MILK PLC

Un-Audited Financial Statements for the three months ended March 31, 2023

Statement of Comprehensive Income for the three months ended March 31, 2023

	2023 GH¢'000	2022 GH¢'000
Revenue	166,774	136,481
Cost of Sales	(119,786)	(94,777)
Gross Profit	46,988	41,704
Sales and Distribution Costs	(23,458)	(24,515)
Administrative Expenses	(10,038)	(9,696)
Depreciation & Amortisation	(7,652)	(8,109)
Other Income	800	727
Operating Profit	6,640	110
Finance Income	8,972	1,444
Finance Cost	(9,220)	(2,541)
Net Profit/(Loss) before tax	6,393	(986)
Taxation	(1,533)	-
Net Profit/(Loss) before tax	4,860	(986)
Other Comprehensive Income	-	-
Total Comprehensive Income	4,860	(986)
Number of Shares outstanding	116,207,288	116,207,288
Earnings per Share	0.04	(0.01)

Statement of Financial Position as at March 31, 2023

ASSETS		
Non-current assets		
Property, Plant and Equipment	176,000	188,749
	176,000	188,749
Current Assets		
Inventories	148,571	140,144
Tax	7,092	9,465
Deferred Tax	8,001	-
Trade and Other Receivables	203,129	165,409
Bank and Cash Balances	43,074	88,142
	409,867	403,160
TOTAL ASSETS	585,867	591,909

COMMENTS TO THE FINANCIAL STATEMENTS:

Fan Milk Plc's began the year 2023 by posting a strong double digit growth of 22% of its revenue in the first quarter compared to same period prior year. The company is still driving its four major strategic levers for growth; these are ensuring that the outdoor channel grows profitably, accelerating the indoor channel, growing Ice Cream brand and promoting the export business. The high Cost of Sales is due to high inflation and the continued weakening of the local currency. However, the company has been able to contain its operation costs compared to same period last year. With a gross margin of 28% , despite increased cost of sale of 26% , the operating profit margin is significantly better than previous year. The first quarter of 2023 recorded a net profit of GHS 4.9million compared to a loss of almost GHS 1million same period last year.

	2023 GH¢'000	2022 GH¢'000
EQUITY		
Stated capital	10,000	10,000
Retained earnings	201,751	235,689
TOTAL SHAREHOLDERS' EQUITY	211,751	245,689
LIABILITIES		
Non-current liabilities		
Deferred Tax	-	1,906
	-	1,906
Current liabilities		
Loan Facility	55,000	75,000
Trade and Other Payables	316,116	266,313
Tax	-	-
Dividends	3,000	3,001
	374,116	344,314
TOTAL LIABILITIES	374,116	346,220
TOTAL EQUITY AND LIABILITIES	585,867	591,909

Statement of Changes in Equity

	2023 GH¢'000	2022 GH¢'000
Stated capital	10,000	10,000
Retained earnings - January 1	196,891	236,675
Total comprehensive income	4,860	(986)
Dividend for previous year	-	-
Retained earnings - March 31	201,751	235,689
Total equity	211,751	245,689

Statement of Cash Flows for the three month ended March 31, 2023

	2023 GH¢'000	2022 GH¢'000
Cash Flows from Operating Activities		
Cash generated from Operations	8,065	(11,523)
Interest Paid	(9,220)	(2,541)
Interest Received	1,250	1,444
Tax Paid	(1,267)	-
Net Cash Generated from Operating Activities	(1,172)	(12,620)
Cash Flows from Investing Activities		
Purchase of Property, Plant and Equipment	-	-
Proceeds from sale of Property, Plant and Equipment	-	513
Principal Lease Payment	(2,075)	(332)
Loan Received	-	35,000
Loan Repayment	(15,000)	-
Net Cash used in Investing Activities	(17,075)	35,181
Cash Flows from Financing Activities		
Dividends Paid	-	-
Net Cash used in Financing Activities	-	-
(Decrease) in Cash and Cash Equivalents	(18,247)	22,561
Cash and Cash Equivalents at January 1	61,320	65,581
Cash and Cash Equivalents at March 31	43,073	88,142

Notes to the Financial Statement for the three months ended March 31, 2023

1. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these quarterly financial statements are consistent to that of the most recent Annual Report and Accounts.

2. The financial statement have been prepared in accordance with International Financial Reporting Standards (IFRS).

3. Administrative expenses include:

	2023 GH¢'000	2022 GH¢'000
Directors Remuneration	116	116
Auditors Remuneration	84	57
Donations	-	-
4. Other Income		
Bad Debt Recovered	401	-
Profit on Sale of Fixed Assets	-	418
Sale of Scraps	92	1
Rent Income	307	307

To the best of our knowledge, the financial statements do not contain untrue statements, misleading facts or omit material facts.

Dr. Charles Mensa
Board Chairman

Ziobeleton Yeo
Managing Director