



**COCOA PROCESSING COMPANY LTD
UNAUDITED FINANCIAL STATEMENTS
FOR THE FIRST QUARTER ENDED
31st DECEMBER 2022**

COCOA PROCESSING COMPANY LIMITED
REPORTS AND FINANCIAL STATEMENTS

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COCOA PROCESSING COMPANY LIMITED
CORPORATE INFORMATION

BOARD OF DIRECTORS

Kwaku Owusu Baah (Chairman)
Nana Agyenim Boateng (Managing)
Hon. Francis Manu-Adabor
Philomena Okyere
Alexandria Gloria Totoe
Ray Ankrah
Vincent Akomea
Prof Douglas Boateng
Theodore Matey Tackey

REGISTERED OFFICE

Cocoa Processing Company Limited
Heavy Industrial Area
Private Mail Bag
Tema

SOLICITOR/ SECRETARY

Sheila Minkah-Premo
Apex Law Consult
Ring road Labone
Box GP 4889
Accra

AUDITOR

Ernst & Young
Chartered Accountants
60 Rangoon Lane
P. O. Box KAI6009, Airport
Accra

BANKERS

Barclays Bank (Ghana) Limited
Ecobank Ghana Limited
GCB Bank Limited
Prudential Bank Limited
SG-SSB Bank Limited

REGISTRAR

NTHC Limited
Martco House
P O Box 9563
Airport
Accra

COCOA PROCESSING COMPANY LIMITED


FINANCIAL AND OPERATIONS HIGHLIGHTS

FOR THE FIRST QUARTER ENDED 31ST DECEMBER 2022

	DEC 2022	DEC 2021
	<u>US\$</u>	<u>US\$</u>
FINANCIALS		
Turnover	7,573,743	13,922,264
Loss from Operations	(2,716,222)	(1,556,397)
Loss for the year	(3,390,065)	(2,999,061)
Total Assets	138,174,107	157,949,012
Net Assets per Share	(0.0337)	(0.0267)
No of Shares Ranking for Dividend	2,038,074,176	2,038,074,176
Earnings per Share	(0.0017)	(0.0015)
Diluted Earnings per Share	(0.0017)	(0.0015)
	DEC 2022	DEC 2021
OPERATIONS		
	MT	MT
Cocoa Beans Processed	904	4,212
Semi - Finished Products Packed	674	3,390
Confectionary products Packed	472	543

COCOA PROCESSING COMPANY LIMITED
STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER 2022

		Dec-22 US\$	Dec-21 US\$
ASSETS			
Property, plant and equipment	7	114,469,404	118,866,176
Total non-current assets		<u>114,469,404</u>	<u>118,866,176</u>
Inventories	8	16,262,442	25,441,562
Current tax assets			
Trade and other receivables	9	6,444,716	12,859,714
Cash and bank balances	10a	997,546	781,560
Total current assets		<u>23,704,703</u>	<u>39,082,836</u>
Total assets		<u>138,174,107</u>	<u>157,949,012</u>
EQUITY AND LIABILITIES			
Equity			
Share capital	14a	26,071,630	26,071,630
Revaluation Reserve	14b	52,347,147	52,347,147
Fair Value Reserve	14b	11,790,827	11,790,827
Retained earnings	14d	(158,980,505)	(144,646,921)
Total equity		<u>(68,770,900)</u>	<u>(54,437,317)</u>
Liabilities			
Borrowings	12b	34,661,823	30,145,633
Employee benefit obligations	13b	3,794,235	3,794,236
Deferred Tax Liability		22,449,189	22,449,189
Non current liabilities		<u>60,905,247</u>	<u>56,389,058</u>
Bank overdraft	10b	1,429,927	1,647,493
Trade and other payables	11	101,259,290	110,999,235
Borrowings	12a	43,350,542	43,350,542
Total current liabilities		<u>146,039,759</u>	<u>155,997,270</u>
Total liabilities		<u>206,945,007</u>	<u>212,386,328</u>
Total equity and liabilities		<u>138,174,107</u>	<u>157,949,012</u>



KOFI TEKYI
DIRECTOR (FIN & IT)

The accompanying accounting policies and notes form an integral parts of these financial statements



DR FRANK ASANTE
AG. MANAGING DIRECTOR

COCOA PROCESSING COMPANY LIMITED
STATEMENT OF COMPREHENSIVE INCOME

		Dec-22 US\$	Dec-21 US\$
Revenue	14	7,573,743	13,922,264
Cost of Sales	15	<u>(9,546,570)</u>	<u>(14,227,539)</u>
Gross Profit		(1,972,827)	(305,275)
Other income	16	5,505	11,085
Selling and distribution costs	30	(139,842)	(223,181)
General and administrative expenses	29	(609,058)	(1,039,025)
Impairment Loss			-
Operating loss		<u>(2,716,222)</u>	<u>(1,556,397)</u>
Finance income	20	211,800	16,152
Finance costs	21	(885,643)	(1,458,817)
Loss before tax	17	<u>(3,390,065)</u>	<u>(2,999,061)</u>
Income tax expense	5		-
Loss		<u>(3,390,065)</u>	<u>(2,999,061)</u>
Other comprehensive income			
Revaluation of PPE			
Defined benefit plan actuarial gains/ (loss)			
Related Tax			
Total other comprehensive income		<u>-</u>	<u>-</u>
Total comprehensive income		<u>(3,390,065)</u>	<u>(2,999,061)</u>
		-	
Earnings per share			
Basic earnings per share	22	(0.0017)	(0.0015)
Diluted earnings per share	22	(0.0017)	(0.0015)

COCOA PROCESSING COMPANY LIMITED
STATEMENT OF CHANGES IN EQUITY
FOR THE FIRST QUARTER ENDED 31ST DECEMBER 2022

	Share Capital US\$	Revaluation Reserve US\$	Fair Value Reserve US\$	Retained Earnings US\$	Total Equity US\$
Balance at 1 October 2022	26,071,630	52,347,147	11,790,827	(155,590,440)	(65,380,836)
Total comprehensive income for the year					
Loss				(3,390,065)	(3,390,065)
Defined benefit plan actuarial gain					-
Total comprehensive income	-	-	-	(3,390,065)	(3,390,065)
Transfer within equity					
Revaluation reserve transferred	-	-	-	-	-
Balance at 31st December 2022	26,071,630	52,347,147	11,790,827	(158,980,505)	(68,770,900)

COCOA PROCESSING COMPANY LIMITED
STATEMENT OF CASH FLOW
FOR THE FIRST QUARTER ENDED 31ST DECEMBER 2022

	Dec-22 US\$	Dec-21 US\$
Operating activities		
Loss	(3,390,065)	(2,999,061)
<i>Adjustments for:</i>		
Depreciation charges	2,545,550	1,535,036
Effect of movement in exchange rates		
	<u>(844,514)</u>	<u>(1,464,025)</u>
Changes in		
Inventories	3,378,807	3,045,858
Trade and other receivables	2,711,145	119,198
Trade and other payables	(5,586,477)	(1,780,036)
Employee benefit obligations		135,229
Cash (used in)/generated from operating activities	<u>(341,039)</u>	<u>56,224</u>
Cash flows from investing activities		
Purchase of property, plant and equipment	(13,874)	(104,424)
Net cash flow in investing activities	<u>(13,874)</u>	<u>(104,424)</u>
Financing activities		
Loans and borrowings	767,835	(952,634)
Net cash flow in financing activities	<u>767,835</u>	<u>(952,634)</u>
Net increase / (decrease) in cash and cash equivalents	412,923	(700,834)
Cash and cash equivalents at 1 October	(845,305)	(165,100)
Balance as at 31st December 2022	<u>(432,382)</u>	<u>(865,934)</u>
Analysis of balances of cash and cash equivalents as shown in the balance sheet		
Cash and bank balances	997,546	781,560
Bank overdraft	(1,429,927)	(1,647,493)
Cash and cash equivalents at 31st December 2022	<u>(432,382)</u>	<u>(865,934)</u>

**PROPERTY PLANT & EQUIPMENT
FOR THE FIRST QUARTER ENDED 31ST DECEMBER 2022**

Description	Capital Work In Progress	Land, Buildings & Roadworks	Staff Bungalows & Flats	Plant & Machinery	Motor Vehicles	Office Furniture & Equipment	Laboratory Equipment	Total
	USD	USD	USD	USD	USD	USD	USD	USD
Cost/Valuation								
Balance at 1 October 2022	3,968,787	37,235,919	413,519	89,874,227	234,070	699,525	116,607	132,542,654
Additions	8,484	0	(0)	5,390	(0)	0	0	13,874
Disposals								-
Transfers								-
Balance at 31st December 2022	<u>3,977,271</u>	<u>37,235,919</u>	<u>413,519</u>	<u>89,879,617</u>	<u>234,070</u>	<u>699,525</u>	<u>116,607</u>	<u>132,556,528</u>
Depreciation								
Balance at 1 October 2022		1,419,683	27,694	13,428,945	234,070	360,650	70,532	15,541,574
Disposals						-		-
Depreciation Charge		186,180	2,068	2,301,867	14,629	34,976	5,830	2,545,550
		1,605,862	29,762	15,730,812	248,699	395,627	76,363	18,087,124
Balance at 31st December 2022	<u>3,977,271</u>	<u>35,630,057</u>	<u>383,757</u>	<u>74,148,805</u>	<u>(14,630)</u>	<u>303,899</u>	<u>40,245</u>	<u>114,469,404</u>

COCOA PROCESSING COMPANY LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FIRST QUARTER ENDED 31ST DECEMBER 2022

1. REPORTING ENTITY

Cocoa Processing Company Limited is a Company registered and domiciled in Ghana. The financial statements for the 1st quarter ended 31st December 2022 relates to the individual financial statements of the Company.

2. BASIS OF PREPARATION

a. Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act 1963 (Act 179).

b. Basis of measurement

The financial statements have been prepared under the historical cost convention, except for the following material items in the statement of financial position:

- Property, plant and equipment, measured at revalued amounts
- Defined benefit obligations measured at the present value of the future benefit to employees.

c. Functional and presentation currency

The financial statements are presented in US Dollar (US\$) which is the Company's functional currency. Except otherwise indicated, the financial information presented has been rounded off to the nearest US Dollar.

d. Use of estimates and judgement

In preparing the financial statements, management has made judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been consistently applied to all periods presented in these financial statements.

(a) Foreign currency transactions

Transactions in foreign currencies are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss under operating expenses or other income depending on whether it is a net loss or gain.

Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.

(b) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are initially recognised at cost. They are carried at revalued amounts less subsequent depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, capitalised borrowing costs and any other costs directly attributable to bringing the asset to a working condition for its intended use. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

(ii) Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of plant and equipment are recognised in profit or loss, as incurred.

(iii) Spare parts

Spare parts, stand-by and servicing equipment held by the Company generally are classified as inventories. However, if major spare parts and stand-by equipment are expected to be used for more than one period or can be used only in connection with an item of property, plant and equipment, then they are classified as property, plant and equipment.

(iv) Capital work in progress

Property, plant and equipment under construction is stated at initial cost and depreciated from the date the asset is made available for use over its estimated useful life. Assets are transferred from capital work in progress to an appropriate category of property, plant and equipment when commissioned and ready for its intended use.

(v) *Depreciation*

Items of property, plant and equipment are depreciated from the date they are installed and ready for use, or in respect of self-constructed assets, from the date assets is completed and ready for use.

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight -line method over their estimated useful lives. Depreciation is generally recognised in profit or loss unless the amount is included in the carrying amount of another asset.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

• Land, Buildings and Road Works	-	50 years
• Staff Bungalows and Flats	-	50 years
• Plant and Machinery	-	20 years
• Motor Vehicles	-	4 years
• Laboratory Equipment	-	5 years
• Office Furniture and Equipment	-	5 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(vi) *Revaluation gain/loss*

Increases in the carrying amount of land and buildings arising on revaluation are credited to a revaluation reserve. Decreases that offset previous increases of the same asset are charged against the revaluation reserve. All other decreases are charged to profit or loss.

The surplus on revaluation is transferred to retained earnings on use of the relevant revalued assets.

(c) Inventories

All inventories with the exception of finished goods are initially recognised at the lower of cost and net realisable value. Finished goods are initially recognised at the total cost of raw materials consumed and production overheads. Inventories are measured at the lower of cost or net realisable value.

The cost of inventories is based on the first-in-first-out principle for raw materials and weighted average principle for all other inventories and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale. Inventories are recognised in profit or loss when goods are sold or there is a write down of inventories.

(d) Revenue

Revenue is measured at the fair value of the consideration received or receivable, net of VAT, returns, discounts, and other similar deductions.

No revenue is recognised if recovery of the consideration is not considered probable or the revenue and associated costs cannot be measured reliably.

Revenue - Sale of goods

Revenue from the sale of goods is measured at the fair value of consideration received or receivable, net of returns, trade discounts, taxes and volume rebates. Revenue is recognised when significant risks and rewards of ownership have been transferred to the buyer, there is no continuing management involvement in the goods, recovery of the consideration is probable, associated costs and possible return of goods can be estimated reliably and the amount of revenue can be measured reliably. Transfer of risks and rewards occur when the goods are delivered to the customer.

2 REVENUE

Analysis of the Company's revenue is as follows

Type of Product	Dec-22 US\$	Dec-21 US\$
Cocoa Butter	4,250,256	5,466,122
Cocoa Liquor	584,766	2,107,524
Cocoa Cake	735,840	3,595,900
Cocoa Powder	332,506	344,344
Confectionery	1,670,375	2,408,375
	<u><u>7,573,743</u></u>	<u><u>13,922,265</u></u>

Sale of goods	Dec-22 US\$	Dec-21 US\$
Local Sales	1,612,627	2,322,991
Export Sales	5,961,115	11,599,274
	<u>7,573,743</u>	<u>13,922,265</u>
Tolling	-	-
	<u><u>7,573,743</u></u>	<u><u>13,922,265</u></u>

Analysis of Product Market	Dec-22	Dec-22	Dec-21	Dec-21
	Export Sales US\$	Local Sales US\$	Export Sales US\$	Local Sales US\$
Semi -Finished Products	5,903,177	191	11,513,890	
Confectionery	57,939	1,612,436	85,384	2,322,991
Tolling				-
	<u><u>5,961,115</u></u>	<u><u>1,612,627</u></u>	<u><u>11,599,274</u></u>	<u><u>2,322,991</u></u>

15.(a) COST OF SALES

	Dec-22 US\$	Dec-21 US\$
Raw and Packing Material Consumed	6,223,341	11,422,003
Depreciation	2,493,877	1,307,830
Direct Labour	195,344	289,426
Production Overheads	634,008	1,208,281
	<u>9,546,570</u>	<u>14,227,540</u>
16 OTHER INCOME		
	Dec-22 US\$	Dec-21 US\$
Type of Product		
Sale of Sack, scrap and other items	5,505	11,085
Net Exchange gain		
	<u>5,505</u>	<u>11,085</u>
	Dec-22 US\$	Dec-21 US\$
20 FINANCE INCOME		
Interest income	211,800	16,152
	<u>211,800</u>	<u>16,152</u>
21 FINANCE COST		
	Dec-22 US\$	Dec-21 US\$
Interest on Loans and borrowing	853,691	1,407,872
Interest on Bank Overdraft	31,951	50,945
	<u>885,643</u>	<u>1,458,817</u>

29 GENERAL ADMIN EXPENSES

	Dec-22 US\$	Dec-21 US\$
Staff Cost	417,307	741,617
Depreciation	37,044	13,771
Auditors remuneration	10,010	9,388
Directors remuneration	30,463	17,087
Insurance	21,946	23,460
Rent and Security	13,610	32,050
Professional/Consultancy	-	55,699
Bank Charges	7,889	31,276
AGM Expenses	-	4,182
Office related Expenses	39,343	58,015
Water and Electricity	10,150	13,008
Other Cost	21,295	39,469
Exchange Loss		
	<u>609,058</u>	<u>1,039,021</u>

30 SELLING & DISTRIBUTION EXPENSES

	Dec-22 US\$	Dec-21 US\$
Staff Cost	46,779	68,406
Wharfage Handling Charges	59,344	84,395
Carriage - Forklifts / Trucks	13,120	11,000
Depot Expenses	2,068	11,223
Vehicles Running Costs	14,948	34,596
Advertising Expenses and other cost	2,074	12,745
Depreciation Vehicles	1,509	816
	<u>139,842</u>	<u>223,181</u>

STAFF COSTS

The average number of employees during the year was as follows: -

	Dec-22 Number	Dec-21 Number
Temporary Staff	178	178
Junior Staff	192	187
Senior Staff	67	63
Management	18	18
	<u>455</u>	<u>446</u>

	Dec-22 US\$	Dec-21 US\$
Aggregate Remuneration		
Wages and Salaries	659,430	642,500
	<u>659,430</u>	<u>642,500</u>

EARNINGS PER SHARE

The calculation of basic and diluted earnings per share was based on the loss attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding .

	Dec-22 US\$	Dec-21 US\$
Net Profit attributable to shareholders	(3,390,065)	(2,999,061)
Weighted Average Number of Ordinary Shares outstanding during the year	2,038,074,176	2,038,074,176
Basic Earnings per share	-0.0017	-0.0015
Diluted Earnings per share	-0.0017	-0.0015

8 INVENTORIES

	Dec-22	Dec-21
	US\$	US\$
Raw Materials	2,226,705	8,183,635
Packaging Materials	3,225,695	3,007,455
Finished Goods	7,735,373	12,881,668
Technical Store Parts	2,990,966	1,369,170
Fuel & Lubricant	83,703	63,873
Wright down	-	(64,239)
	<u>16,262,442</u>	<u>25,441,562</u>

9 TRADE AND OTHER RECEIVABLES

	Dec-22	Dec-21
	US\$	US\$
Trade Receivables	2,402,190	8,620,584
Staff Debtors	713,899	691,092
Prepayment	475,508	458,094
Other Receivables	213,246	476,658
Fixed Deposit Investment	2,639,873	2,613,286
	<u>6,444,716</u>	<u>12,859,715</u>

11 TRADE AND OTHER PAYABLES

Trade and other payables principally comprised amount outstanding for trade purchase and ongoing costs.

	Dec-22 US\$	Dec-21 US\$
Trade Payables	64,298,685	79,795,903
Other Payables	36,960,605	31,203,332
	<u>101,259,290</u>	<u>110,999,235</u>

12 BORROWINGS

Balances on existing Loan Facilities	Dec-22 US\$	Dec-21 US\$
Barclays Bank USD Loan	10,902,550	10,902,550
Barclays Bank USD Loan	17,671,680	14,829,997
Cocobod Loan USD	44,841,065	43,230,396
Prudential loan	4,597,071	4,533,233
	<u>78,012,365</u>	<u>73,496,176</u>

12(a) Short term portion of borrowings	<u>43,350,542</u>	<u>43,350,542</u>
12(b) Long term borrowings	<u>34,661,823</u>	<u>30,145,634</u>

	Dec-22 US\$	Dec-21 US\$
10(a) CASH & CASH EQUIVALENTS		
Cash at Bank	790,357	871,023
Cash in hand	207,189	(89,463)
Cash and Cash Equivalents	<u>997,546</u>	<u>781,560</u>
10(b) Bank Overdraft	(1,429,927)	(1,647,494)
Cash and Cash Equivalents in the statement of cash flow	(432,382)	(865,934)

DEBT TO EQUITY RATIO

The Company's net debt to equity ratio was as follows

	Dec-22 US\$	Dec-21 US\$
Total Liabilities	206,945,007	212,386,328
Cash and Cash Equivalents	<u>(997,546)</u>	<u>(781,560)</u>
Net Debt	205,947,461	211,604,768
Equity	<u>(68,770,900)</u>	<u>(54,437,317)</u>
Debt to Equity Ratio	<u>(2.99)</u>	<u>(3.89)</u>

RELATED PARTY TRANSACTION AND BALANCES

The Company Purchases raw cocoa beans from Cocoa Marketing Company Limited a Subsidiary of Ghana Cocoa Board.

Ghana Cocoa Board is the ultimate parent of Cocoa Processing Company Limited.

The purchases from Cocoa Marketing Company Limited are on the same terms and conditions as those entered into by other companies

The value of transactions between the company and its related entities during the year are as follows

	Dec-22 US\$	Dec-21 US\$
Purchases from Cocoa Marketing Company	4,772,000	8,982,500

Balances due related company were as follows

	Dec-22 US\$	Dec-21 US\$
Borrowings	27,308,567	27,308,567
Accrued Interest	<u>17,532,499</u>	<u>15,921,829</u>
	44,841,065	43,230,396
Trade Payable	<u>64,298,685</u>	<u>79,795,903</u>
	<u>109,139,750</u>	<u>123,026,299</u>

(e) Finance income and finance costs

Finance income comprises interest income on funds invested or held in bank accounts. Interest income is recognised in profit or loss using the effective interest method.

Finance costs comprise interest expense on borrowings. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

(f) Translation reserve

This represents the cumulative exchange difference resulting from the translation of assets and liabilities into the presentation currency in 2012 when the Company changed its policy to use the US Dollar as its presentation currency.

(g) Revaluation reserve

This represents the unrealised appreciation on the value of property, plant and machinery, following a revaluation exercise carried out at 30 September 2013. The revaluation surplus is recorded in equity as it is a non-distributable reserve. The movement on the revaluation reserve results from transfer made to the retained earnings account in respect of portions of the revalued components of the relevant assets which were used during the year and deemed realised from use.

(h) Retained earnings (Income surplus account)

This represents the residual of cumulative annual profits/losses and realised portions of revaluation reserve.

4. Risk management

The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks and the Company's management of capital.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Audit Committee is responsible for monitoring compliance with the Company's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to risks faced by the Company.

The Audit Committee gains assurances on the effectiveness of internal control and risk management from summary information relating to the management of identified risks; detailed reviews of the effectiveness of management of selected key risks; results of management's self assessment processes over internal control; and independent work carried out by the Audit and Risk function, which provide the audit committee and management with results of procedures carried out on key risks, including extent of compliance with standards set on governance; and assurances over the quality of the Company's internal control.

The Company also has a control, compliance and ethics function in place, which monitors compliance with internal procedures and processes and assesses the effectiveness of internal controls.

The Company's risk management policies are established to identify and analyse risks faced by the Company, set appropriate risk limits and controls, and monitor risks and adherence to limits. Risk management policies and systems

are reviewed regularly to reflect changes in market conditions, products and services offered. Through training, standards and procedures, the Company aims to maintain a disciplined and constructive control environment, in which all employees understand their roles and obligations.

(i) **Credit risk**

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from receivable from customers.

Trade receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The marketing department has established a credit policy under which new customers are assessed individually for credit worthiness before the Company's standard payment terms and conditions are offered. The Company generally trades with pre-defined and selected customers. Credit exposure on trade receivable is covered by customers issuing post-dated cheques to cover amounts owed, as well as using landed properties as collateral and bank guarantees.

Allowances for impairment

The Company establishes an allowance for impairment losses that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for homogeneous assets in respect of losses that have been incurred but have not yet been identified. The collective loss allowance is determined based on historical data of payment for similar financial assets.

(ii) **Liquidity risk**

Liquidity risk is the risk that the Company would either not have sufficient financial resources available to meet all its obligations and commitments as they fall due, or can access them only at excessive cost. The Company's approach to managing liquidity is to ensure that it maintains adequate liquidity to meet its liabilities as and when they fall due. The Company assesses its debt position every month. The Company also monitors the level of expected cash inflows on trade and other receivables on a daily basis.

(iii) **Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Foreign currency risk

The Company is exposed to currency risk on sales, purchases and borrowing that are denominated in a currency other than the functional currency of the Company, the US Dollar. The Company has no policy on its exposure to foreign currency risk relating to its financial assets and financial liabilities. Currency risk arises when future commercial transactions or recognised assets and liabilities are denominated in a currency that is not the entity's functional currency.

5. Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consist of equity. The Board of Directors monitors return on capital as well as the level of dividends to ordinary shareholders.

The Board seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position. There are no externally imposed capital requirements.

There have been no changes to what the entity manages as capital, the strategy for capital maintenance or externally imposed capital requirements from the previous year.

The Board monitors capital using an adjusted net debt to equity ratio, which is the adjusted net debt divided by the adjusted equity. For this purpose, adjusted net debt is defined as total liabilities (which includes interest bearing loans and borrowings) unaccrued proposed dividends less cash and cash equivalents. Adjusted equity comprise all components of equity less unaccrued proposed dividends.

6. GOING CONCERN CONSIDERATION

COCOBOD has undertaken to provide the Company with continuous supply of cocoa beans to meet its operational demand and will not demand for repayments of amounts due it in a manner that would jeopardise the operations of the Company.

The Directors have assessed the situation and have put in place measures to turn around the Company and make it profitable in the near future. These measures include:

- i. Cost cutting measures – The company entered in to arrangement with Captive Energy Company Limited on 9 October 2019 to produce steam and power using bio-waste materials. The project is expected to be completed in 15 months. On completion, the Company will incur a monthly charge of US\$414,000 for the generation of steam and power which represents a reduction of the Company's current utility cost of 40% per annum. The Company has also constructed six (6) depth bore-holes to reduce the cost of water by about US\$168,000 – US\$220,000 per annum.
- ii. Investment in infrastructure and machinery – The Company obtained a loan facility of GH16million from Prudential Bank Limited under the Government of Ghana's Ministry and Trade and Industry Stimulus Package Programme for the acquisition of equipment for the Confectionery factory. The Company had acquired a number of the assets and had put them in use. The machines are intended to expand the capacity of the Confectionery factory from 3,000 MT to 15,000 MT. The Company has also commenced activities for the retooling of its aged cocoa factory lines and the expansion of the current capacity of 64,500 MT to 87,657 MT.
- iii. Collateral management agreement: There are also plans to enter into a collateral management agreement with Cocoa Marketing Company (CMC) for the purchase of cocoa beans. Under the arrangement, CMC would issue the Company with a letter of guarantee to supply the Company with 23,000MT of cocoa beans (main and light crop for every cocoa season with the light crop proportion larger than the main crop).
- iii. Investment in infrastructure and machinery – The Company plans to purchase additional Chocomaster (moulding plant), three new wrapping machines, drinking chocolate plant and also rehabilitate the milling section accessories and installation. These equipment are intended to increase chocolate production and the project will take a year to complete.
- iv. Expanding revenue base - The Company intends to expand its revenue earning base and has identified the following areas to achieve that:
 - Introduction of hand crafted-chocolates and customised chocolates (own label chocolate bars).

- Introduction of Nutty chocolates (non-coated dragees)
 - Tolling arrangement with relevant parties.
 - Improving visibility to increase local consumption of Goldentree confectionery products.
 - Rebranding of Alltime instant drinking chocolate and the introduction of another instant drinking chocolate to be known as Goldentree instant drinking chocolate.
- v. Improving effectiveness and efficiency of operations - The Directors have in the short and medium term put in place measures to improve the effectiveness and efficiency of the Company's operations by reviewing and improving the Performance Management System (PMS).

SHAREHOLDING DISTRIBUTION AT FOURTH QUARTER ENDED 31st DECEMBER 2022

	No. of Shareholders	No. of Shares	% Holdings
1 – 1,000	28,100	12,876,891	0.55
1,001 – 5,000	18,439	41,159,318	1.76
5,001 – 10,000	1,608	12,401,194	0.54
Over 10,001	909	1,971,636,773	97.15
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	49,056	2,038,074,176	100
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TWENTY LARGEST SHAREHOLDERS

	No. of Shares	% Holdings
1. Ghana Cocoa Board	1,176,599,176	57.73
2. Government of Ghana c/o Ministry of Finance	532,554,110	26.13
3. Social Security & National Insurance Trust	206,754,000	10.14
4. Badu Collins K	3,181,000	0.16
5. SIC Life Company Limited	2,240,000	0.11
6. Donewell Life Company Limited	1,920,000	0.09
7. Ghana Reinsurance Company Limited – General Business	1,600,000	0.08
8. Agricultural Development Bank	1,600,000	0.08
9. Osei Isaac	1,583,900	0.08
10. Baah Matthew Mensah	960,000	0.05
11. Badu Collins Kwabena	876,900	0.04
12. Otchere-Boateng Lordina Justina	800,000	0.04
13. Ghana Libyan Arab Holding Company	800,000	0.04
14. Beaudoin Patrick	800,000	0.04
15. E.H.Boohene Foundation	800,000	0.04
16. Tetteh Richard Amarh	552,000	0.03
17. Adjei Seth Adjete	550,000	0.03
18. Teachers' Fund	500,000	0.02
19. Hyde Joel Emmanuel	500,000	0.02
20. Insurance Compensation Fund	480,000	0.02
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Others	1,935,651,086	94.97
	102,423,100	5.03
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	2,038,074,186	100.00
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