Ecobank
The Pan African Bank

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# Ecobank Group reports unaudited 1H'22 profit before tax increase of 24% to $261m. Net revenues up 10% to $910m Record ROTE of 19.5% TBVPS of 5.09 US cents and Diluted EPS of 0.53 US cents.

Our results for the first six months of 2022 reflect not only the benefits of the firm's diversification but also our resilience and capabilities to continue serving our clients and customers in a challenging environment and still generate adequate returns responsibly for our shareholders. As a result, we delivered a return on tangible equity of 19.5%, a record, and increased earnings per share for shareholders by 24% year-on-year. In addition, profit before tax increased by 24% to $261 million and by 53% if you adjust the increase for the significant depreciation of some of our critical African currencies to the US dollar, says **Ade Ayeyemi, CEO, Ecobank Group.**

Ayeyemi continued: "We performed well because of our investments, including in technology, and Ecobankers' continued dedication to meet customers' financial needs, despite a challenging operating environment of high inflation, weakening African currencies, worsening government fiscal balances and lowering economic growth. In our Consumer Banking business, pre-tax profits increased 43% on higher deposit margins, loans, and debit card spending. In Corporate and Investment Banking, profits rose 33%, as we gained share in the letters of credit market, payment volumes increased by 43% on Omniplus, and FX volumes grew by 25% as client activity rebounded from the pandemic. In addition, an increase in SME activity and growth in the payment business lifted profits in Commercial Banking by 15%."

"Our investments in technology and digital capabilities have contributed to a reduction in our cost-to-serve. Along with revenue growth, the outcome is our record cost-to-income ratio of 56%. In addition, we increased impairment charges to reflect heightened credit risks. More importantly, we have proactively built central impairment reserves of $206 million, which we can deploy in a stressed credit environment. At the same time, our balance sheet remains liquid and adequately capitalised, providing us the capacity to serve our customers better."

"Our service to our customers and communities, anchored on our vision to advance Africa's economic development and financial integration, is widely recognised. Recently, Euromoney adjudged Ecobank for 2022 – Africa's Best Bank, Africa's Best Digital Bank and Africa's Best Bank for SMEs. These accolades are a testament to our passion for serving clients and customers and our continued investments in technology, processes, and people. I am extremely proud of my colleague Ecobankers and thank them for their diligence. As always, we are passionately working towards realising our vision and remaining the bank that Africa and friends of Africa trust." Ayeyemi concluded.

| Income Statement ($M) | 1H'22 | 1H'21 |
|---|---|---|
| Net revenue (operating income) | **910** | 825 |
| Pre-provision, pre-tax operating profit | **401** | 340 |
| Profit before tax | **261** | 210 |
| Profit available to ETI shareholders | **130** | 106 |
| Diluted EPS ($ cents) | **0.53** | 0.43 |
| **Balance Sheet ($M)** | **1H'22** | **1H'21** |
| Gross loans and advances to customers (EOP) | **10,053** | 9,454 |
| Deposits from customers (EOP) | **19,745** | 19,143 |
| Cost of funds | **2.3%** | 2.1% |
| Non-performing loans (NPL) ratio | **6.2%** | 7.4% |
| NPL coverage ratio | **113.5%** | 86.7% |
| Tangible book value per share ($ cents) | **5.09** | 5.22 |
| Basel II/III Total CAR[1] | **14.8%** | 12.3% |
| **Profitability Metrics** | **1H'22** | **1H'21** |
| Return on average total assets (ROA)[2] | **1.4%** | 1.2% |
| Return on tangible shareholders' equity (ROTE)[3] | **19.5%** | 16.1% |
| Net interest margin (NIM) | **5.1%** | 5.0% |
| Cost-to-income ratio (CIR) | **56.0%** | 58.7% |
| Cost-of-risk (CoR) | **1.81%** | 1.80% |

(1) Basel II/III Total CAR of 14.8% is an estimate as of 31 March 2022
(2) ROA (annualised) is calculated as the Group's profit after tax divided by average end-of-period total assets
(3) ROTE is profit available (attributable) to ETI shareholders divided by the average end-of-period tangible shareholders' equity
(4) Revenues for the regions excludes consolidation adjustments so will not add up to reported total
(5) YoY % change in revenues are in constant currency

| REGIONS | Revenue[4] | % YoY[5] | ROE | CIR |
|---|---|---|---|---|
| UEMOA | **282** | 16% | 24.7% | 50.7% |
| NIGERIA | **118** | 14% | 4.7% | 81.1% |
| AWA | **268** | 17% | 28.3% | 45.0% |
| CESA | **281** | 38% | 23.8% | 47.7% |

- Record ROTE of 19.5%, well above cost-of-equity.
- Net revenue up 10% or 23% at constant currency to $910m, demonstrating growing success in our revenue expansion goals under our 'Execution Momentum' strategy. Revenues benefited from our diversification, NIM expansion, FICC, and higher payment volumes.
- PBT of $261m, up 24% or 53% at constant currency, driven by operating leverage of 5%, reflecting revenue growth of 10% and expense growth of 5%
- Profit available to ETI shareholders of $130m, up 23% and diluted EPS of 0.53 US cents, up 24%.
- Payments business grew 23% or $22m to $119m (13% of Group revenues), driven by our merchant acquiring, cards businesses and wholesale payments.
- Record cost-to-income ratio of 56.0% benefited from higher revenues and stringent cost containment measures in an inflationary environment.
- Customer deposits (EOP) increased by 3% or 16% at constant currency to $19.7bn.
- Gross customer loans (EOP) increased by 6% or 18% at constant currency to $10.1 billion. Commercial Bank loan growth was offset by lower CIB and Consumer bank loans.
- NPL ratio improved to 6.2% compared to 7.4% a year ago and proactively improved the NPL coverage ratio to 113.5%. In addition, our allowance for impairment charges includes a central macro-overlay buffer of $206m for any future downside risks.
- Tangible book value per share (TBVPS) of 5.09 US cents was flat on last year primarily reflecting the negative impact of currency translation reserves.
- Continue to see strong client adoption of our digital platforms (Omni-plus, Omni Lite, Xpress Points) across our businesses. As a result, the value of digital transactions increased by $10.5bn to $39.1bn year-on-year.

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## TOTAL VOLUME OF TRANSACTIONS - DIGITAL CHANNELS

| TOTAL VALUE OF TRANSACTIONS ON OUR DIGITAL CHANNELS (in millions of US dollars) | 30 Jun 2022 | 30 Jun 2021 | YoY % |
|---|---|---|---|
| Omni Plus | **24,967** | 17,582 | 42% |
| OmniLite | **2,572** | 2,071 | 24% |
| Ecobank Mobile App & USSD | **2,733** | 2,614 | 5% |
| Ecobank Online | **1,053** | 866 | 22% |
| Xpress Points (Agency Network) | **2,446** | 1,286 | 90% |
| Indirect Channels | **5,302** | 4,173 | 27% |
| | **39,073** | **28,592** | 37% |

## SUMMARY FINANCIAL REVIEW OF THE ECOBANK GROUP

| Selected Income Statement Highlights | | | | |
|---|---|---|---|---|
| Six months ended (in millions of US dollars except per share data) | **30 Jun 2022** | 30 Jun 2021 | YoY % | CCy[1] % |
| Net interest income | **493** | 455 | 8% | 21% |
| Non-interest revenue | **417** | 370 | 13% | 26% |
| **Operating income (net revenue)** | **910** | 825 | 10% | 23% |
| Operating expenses | **(509)** | (484) | 5% | 15% |
| **Pre-provision, pre-tax operating profit** | **401** | 340 | 18% | 36% |
| Gross impairment charges on loans | **(137)** | (142) | (4)% | 4% |
| Less loan recoveries and impairment charge releases | **45** | 55 | (18)% | (12)% |
| **Net impairment charges on loans** | **(92)** | (87) | 6% | 14% |
| Impairment charges on other assets | **(24)** | (21) | 13% | 15% |
| **Impairment charges on financial assets** | **(115)** | (107) | 7% | 14% |
| Net monetary loss arising from hyperinflationary economies | **(24)** | (23) | 4% | 4% |
| Share of post-tax results of associates | **-** | 0.04 | - | - |
| **Profit before tax** | **261** | **210** | 24% | 53% |
| Profit after tax from continuing operations | **185** | 152 | 22% | - |
| Profit after tax from discontinued operations | - | 2 | n.m | - |
| **Profit for the period** | **185** | 154 | 20% | 44% |
| **Profit available to ETI shareholders** | **130** | **106** | **23%** | - |
| **Per Share Data (US cents)** | | | | |
| Basic EPS | **0.53** | 0.43 | 24% | |
| Diluted EPS | **0.53** | 0.43 | 24% | |

**Note**: Selected income statement lines only and totals may not sum up.
(1) Constant currency = year-on-year percentage change on a constant currency basis
n.m. = not meaningful

### Period ended 30 June 2022 vs. Period ended 30 June 2021

**Profit before tax (PBT)** was $261 million, increasing by 24% or $51 million from the prior-year period. If adjusted for the impact of foreign currency translation (or at constant currency), PBT increased by 53%, driven by positive operating leverage. In addition, PBT increased in each of our business lines with Corporate and Investment Banking (CIB), Consumer Banking (CSB) and Commercial Banking (CMB), growing their PBTs by 33%, 43%, and 15%, respectively, in the first half of 2022.

**Net revenue (operating income)** was $910 million, increasing by 10% or 23% at constant currency. The increase in revenue was primarily driven by a 13% growth in non-interest revenue and an 8% growth in net interest income. In addition, each of our businesses grew revenues, with CIB up 17%, CSB up 11%, and CMB up 10%, reflecting growing success in our revenue expansion goals stated in our 'Execution Momentum' strategy. Overall, revenues benefited from rising interest rates, higher spreads on buying and selling currencies for clients, increased card spending, and cash management-related fees.

**Net interest income (NII)** was $493 million, increasing by 8%, or 21% at constant currency. NII benefited from higher interest rates as several Central Banks increased their benchmark interest rates to curb inflationary pressures. As a result, net interest spread, the difference between the average rates we charge on our interest-earning assets and the average rates we pay on our interest-bearing liabilities, increased by 12 basis points. As a result, the net interest margin (NIM) expanded by seven basis points to 5.1%.

**Non-interest revenue (NIR)** was $417 million, increasing by 13%, or 26% at constant currency, reflecting strong client and customer activity. Net fees and commission income of $231 million rose 12%, driven by significantly higher spending on cards, cash management fees, and credit-related fees. Net trading income of $164 million increased by 24%, driven by solid client activity in the trading of currencies, partially offset by lower fixed-income trading income. As a result, the NIR ratio, which measures the share of NIR of total net revenue, improved to 45.8% versus 44.8% in the prior year.

**Operating expenses** were $509 million, increasing by 5% or 15% at constant currency. Employee-related expenditures increased by 5% to $222 million and other operating expenses rose 5% to $237 million, predominantly driven by higher inflation. Revenue expansion and stringent cost containment measures improved the cost-to-income ratio to a record 56.0% compared to 58.7% a year-ago. Also, the cost-to-assets ratio, which measures costs to average assets, was 3.7%, flat on the previous year.

**Impairment charges on loans (provision for credit losses), net of loan recoveries and impairment releases** was $92 million compared with $87 million a year ago. Gross impairment charges were $137 million, down 4% from a year ago, primarily reflecting the decrease in non-performing loans. Recovered loans and impairment charge releases were $45 million compared to $55 million in the prior period. In addition, we built our central macro-overlay provision reserves further by $42 million in the first half of the year to $206 million as a buffer against tightening market conditions. As a result, the cost-of-risk for the period was 1.81% compared with 1.80% a year ago.

**Taxation -** Income taxes were $76 million compared with $58 million in the prior-year period. The effective income tax rate (ETR) was 29.0% versus 27.4% in the prior-year period, primarily driven by higher profits in different tax jurisdictions.

## BALANCE SHEET SUMMARY

| Selected Balance Sheet Information | | | | | |
|---|---|---|---|---|---|
| As at: (in millions of US dollars, except per share amounts) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 | YoY % | Ccy* % |
| Gross loans and advances to customers (EOP) | **10,053** | 10,228 | 9,454 | 6% | 18% |
| Less allowance for impairments (expected credit losses) | **703** | 652 | 603 | 17% | - |
| Net loans and advances to customers (EOP) | **9,350** | 9,576 | 8,850 | 6% | 17% |
| Net loans and advances to customers (Average) | **9,277** | 9,060 | 8,892 | 4% | - |
| Deposits from customers (EOP) | **19,745** | 19,713 | 19,143 | 3% | 16% |
| Deposits from customers (Average) | **19,502** | 18,953 | 18,218 | 7% | - |
| Total assets | **27,093** | 27,562 | 26,839 | 1% | 14% |
| Equity attributable to owners of ETI | **1,358** | 1,532 | 1,424 | (5)% | - |
| Total equity to all owners | **1,954** | 2,164 | 1,956 | (0)% | 22% |
| Loan-to-deposit ratio | **50.9%** | 51.9% | 49.4% | 3% | - |
| Tier 1 capital adequacy ratio | **10.7%** | 10.7% | 9.8% | - | - |
| Total capital adequacy ratio (CAR)[1] | **14.8%** | 14.8% | 14.7% | - | - |
| Risk-weighted assets (RWA)[2] | **15,045** | 15,273 | 15,052 | - | - |
| End-of-period ordinary shares outstanding (millions of shares) | **24,730** | 24,730 | 24,730 | - | - |
| # of ordinary shares to be issued if convertible bond converts | **6,667** | 6,667 | 6,667 | - | - |
| **Per Share Data (in US Cents)** | | | | | |
| Book value per ordinary share, BVPS[3] | **5.49** | 6.20 | 5.76 | (5)% | - |
| Tangible book value per ordinary share, TBVPS[4] | **5.09** | 5.70 | 5.22 | (2)% | - |
| Share price (EOP) | **2.55** | 2.10 | 1.22 | 110% | - |

(1) Basel II/III Tier 1 and Total CAR ratios of 10.7% and 14.8% for 30 June 2022 are estimates for the period 31 March 2022. 30 June estimates are not yet ready. . It is reported semi-annually to the regulator, the Central Bank of West African States (BCEAO). CAR for 31 December is submitted 30 April and for 30 June submission is 31 October. CAR ratios are based on transitional adjusted capital; The Group extended its transitional schedule for the recognition of IFRS 9 Day 1 impairments in regulatory capital from three years to five years, the latter being the widely adopted ECB/PRA schedule
(2) RWAs for 30 June 2022 is for 31 March 2022. RWAs estimate for 30 June are not yet ready.
(3) ETI shareholders' equity divided by end-of-period ordinary shares outstanding
(4) Tangible ETI shareholders' equity divided by end-of-period ordinary shares outstanding. Tangible ETI shareholders' equity is ETI shareholders' equity less goodwill and intangible assets
EOP = End-of-period
*Ccy = year-on-year percentage change on a constant currency
Average deposits and loans is on a quarterly basis
NA = not applicable

**Gross loans and advances to customers (EOP)** were $10.1 billion as of 30 June 2022, down 2% year-to-date (YTD) but increased by 6% on a year-on-year (YoY) basis. End-of-period net loans (gross loans less accumulated credit impairment charges) fell by 2% YTD but were higher by 6% on a YoY basis. At constant currency, net loans grew by 17% YoY.
The loan increase was mostly within our CMB business, especially in our SME line of business and trade loans within CIB, which grew by 17% to $2.2 billion, driven by commodities finance.

**Deposits from customers (EOP)** were $19.7 billion as of 30 June 2022, flat YTD but increased 3% or 16% at constant currency, YoY. Deposit growth at constant currency was primarily driven by robust client activity within cash management and payments primarily within CIB and CMB. Current and savings account (CASA) deposits constituted 82% of total customer deposits.

**The Group's estimated Tier 1 CAR and Total CAR were 10.7% and 14.8% as of 31 March 2022,** compared with 10.7% and 14.8% as of 31 December 2021.

**Equity available (attributable) to ETI shareholders** was $1.36 billion as of 30 June 2022, down 11% or $175 million YTD, driven mainly by profit attributable to shareholders ($130 million), offset by mark-to-market losses ($51 million), FX translation reserves ($213 million) and dividends related to 2021 ($40 million).

## Asset Quality

| **For the period ended** (in millions of US dollars) | **30 Jun 2022** | 30 Jun 2021 |
|---|---|---|
| Gross impairment charges on loans and advances | **(137)** | (142) |
| Less: recoveries and impairment charge releases | **45** | 55 |
| Net impairment charges on loans and advances | **(92)** | (87) |
| Impairment charges on other assets | **(24)** | (21) |
| **Impairment charges on financial assets** | **(115)** | (107) |
| **Cost-of-risk**[(1)] | **1.81%** | 1.80% |

| **As at:** (in millions of US dollars except ratios) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 |
|---|---|---|---|
| Gross loans and advances to customers | **10,053** | 10,228 | 9,454 |
| Of which Stage 1 | **8,321** | 8,547 | 7,614 |
| Of which Stage 2 | **1,113** | 1,043 | 1,144 |
| Of which Stage 3 (non-performing loans) | **619** | 639 | 696 |
| Less allowance for impairments (accumulated expected credit losses) | **703** | 652 | 603 |
| Of which Stage 1: 12-month ECL[(2)] | **85** | 80 | 92 |
| Of which Stage 2: Life-time ECL | **135** | 143 | 117 |
| Of which Stage 3: Life-time ECL | **482** | 429 | 395 |
| Net loans and advances to customers | **9,350** | 9,576 | 8,850 |
| Non-performing loans (Impaired loans) | **619** | 639 | 696 |
| NPL ratio | **6.2%** | 6.2% | 7.4% |
| NPL coverage ratio | **113.5%** | 102.1% | 86.7% |
| Stage 3 coverage ratio | **77.9%** | 67.1% | 56.7% |

(1) Cost-of-risk is computed on an annualised basis
(2) Expected Credit Losses
**Note**: totals may not add up due to rounding.

**Non-performing loans (impaired loans or stage 3 loans)** were $619 million as of 30 June 2022, compared with $639 million as of 31 December 2021 and $696 million as of 30 June 2021. The decrease in NPLs YTD was primarily driven by the positive impact of loan recoveries and collections, write-offs, and upgrades into stage 2 loans, partially offset by new stage 3 loan formation. As a result, the NPL ratio for the period was 6.2%, unchanged from 31 December 2021. However, it has improved significantly compared to the 7.4% in the first half of 2021.

## REGIONAL PERFORMANCE

We categorise the Group's pan-African operations into four geographical regions. These reportable regions are Francophone West Africa (UEMOA), Nigeria, Anglophone West Africa (AWA), and Central, Eastern and Southern Africa (CESA). Accordingly, the financial results of the constituent affiliates of Ecobank Development Corporation (EDC), the Group's Investment Banking (IB) and Securities, Wealth, and Asset Management (SWAM) businesses across our geographic footprint are reported within their country of domicile and therefore in the applicable regions of UEMOA, Nigeria, AWA, and CESA. In addition, the Group categorises its Paris banking subsidiary and representative offices in Beijing, London, and Dubai as International.

**Comparisons noted in the commentary below are calculated for the period ended 30 June 2022 versus the period ended 30 June 2021, unless otherwise specified.**

| **Ecobank Geographical Regions**<br>**Summary financials for the six months to 30 June 2022**<br>*(In thousands of US Dollars)* | UEMOA | NIGERIA [1] | AWA | CESA | INTER-NATIONAL | ETI & Others [2] | Ecobank Group |
|---|---|---|---|---|---|---|---|
| **Income statement highlights** | | | | | | | |
| Net interest income | 167,677 | 68,894 | 172,394 | 137,901 | 5,495 | (59,343) | 493,018 |
| Non-interest revenue | 113,983 | 49,496 | 96,005 | 143,355 | 15,751 | (1,818) | 416,772 |
| **Operating income (net revenue)** | **281,660** | **118,390** | **268,399** | **281,256** | **21,246** | **(61,161)** | **909,790** |
| Total operating expenses | 142,742 | 96,056 | 120,710 | 134,054 | 13,444 | 2,189 | 509,195 |
| **Pre-tax pre-provision operating profit** | **138,918** | **22,334** | **147,689** | **147,202** | **7,802** | **(63,350)** | **400,595** |
| Impairment charges on financial assets | 15,686 | 4,477 | 17,407 | 15,886 | (1,035) | 62,742 | 115,163 |
| **Operating profit after impairment losses** | **123,232** | **17,857** | **130,282** | **131,316** | **8,837** | **(126,092)** | **285,432** |
| Net monetary loss arising from hyperinflationary economies | - | - | - | (24,123) | - | - | (24,123) |
| **Profit before tax** | **123,232** | **17,857** | **130,282** | **107,193** | **8,837** | **(126,092)** | **261,309** |
| Profit after tax | 106,016 | 16,794 | 89,056 | 78,989 | 6,988 | (112,424) | 185,419 |
| **Balance sheet highlights** | | | | | | | |
| Total Assets | 9,167,003 | 6,411,961 | 4,895,855 | 6,466,527 | 1,181,655 | (1,030,084) | 27,092,917 |
| **Gross loans and advances to customers** | **3,570,985** | **2,753,429** | **1,447,942** | **1,621,972** | **658,661** | **-** | **10,052,989** |
| Of which stage 1 | 3,307,864 | 1,612,190 | 1,362,530 | 1,393,898 | 644,439 | - | 8,320,921 |
| Of which stage 2 | 171,492 | 713,290 | 49,994 | 168,682 | 9,455 | - | 1,112,913 |
| Of which stage 3 (NPLs) | 91,629 | 427,949 | 35,418 | 59,392 | 4,767 | - | 619,155 |
| **Less: accumulated impairments** | **(98,459)** | **(235,966)** | **(68,990)** | **(86,213)** | **(7,346)** | **(206,065)** | **(703,039)** |
| Of which stage 1 | (26,485) | (10,851) | (24,852) | (20,834) | (2,438) | - | (85,460) |
| Of which stage 2 | (31,150) | (73,196) | (11,744) | (19,090) | (141) | - | (135,321) |
| Of which stage 3 (NPLs) | (40,824) | (151,919) | (32,394) | (46,289) | (4,767) | (206,065) | (482,258) |
| **Net loans and advances to customers** | **3,472,526** | **2,517,463** | **1,378,952** | **1,535,759** | **651,315** | **(206,065)** | **9,349,950** |
| Non-performing loans | 91,629 | 427,949 | 35,418 | 59,392 | 4,767 | - | 619,155 |
| **Deposits from customers** | **6,874,798** | **4,066,244** | **3,682,873** | **4,947,181** | **174,232** | **-** | **19,745,328** |
| Total equity | 819,819 | 720,965 | 608,299 | 638,615 | 110,765 | (944,378) | 1,954,085 |
| **Ratios** | | | | | | | |
| ROE [3] | 24.7% | 4.7% | 28.3% | 23.8% | 12.1% | | 19.5% |
| ROA | 2.2% | 0.5% | 3.7% | 2.4% | 1.2% | | 1.4% |
| Cost-to-income | 50.7% | 81.1% | 45.0% | 47.7% | 63.3% | | 56.0% |
| Loan-to-deposit ratio | 51.9% | 67.7% | 39.3% | 32.8% | 378.0% | | 50.9% |
| NPL Ratio | 2.6% | 15.5% | 2.4% | 3.7% | 0.7% | | 6.2% |
| NPL Coverage | 107.5% | 55.1% | 194.8% | 145.2% | 154.1% | | 113.5% |

1. Included in the Nigeria region are the results of the Resolution Vehicle
2. ETI and Others comprise the financial results of ETI (parent company), eProcess (the Group's shared services technology company), EBISA (Paris subsidiary), other ETI-affiliates and structured entities, and the net impact of eliminations from the Group's accounting consolidation.
3. ROE for the Regions are computed using profit after tax divided by the average end-of-period (EOP) total equity. However, the ROE for the Group, is computed using profit available to ETI divided by average EOP shareholders' equity.

## Francophone West Africa (UEMOA)

| Period ended (in millions of US dollars) | **30 Jun 2022** | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|
| Net interest income | **168** | 164 | 2% | 12% |
| Non-interest revenue | **114** | 103 | 11% | 22% |
| **Net revenue** | **282** | 267 | 6% | 16% |
| Operating expenses | **(143)** | (147) | (3)% | 7% |
| **Pre-provision, pre-tax operating profit** | **139** | 120 | 16% | 28% |
| Gross impairment charges on loans | **(43)** | (55) | (22)% | (14)% |
| Less loan recoveries and impairment releases | **28** | 22 | 24% | 36% |
| **Net impairment charges on loans** | **(16)** | (33) | (53)% | (47)% |
| Impairment charges on other assets | **0** | 0 | n.m. | n.m. |
| **Impairment charges on financial assets** | **(16)** | (33) | (53)% | (48)% |
| **Profit before tax** | **123** | **87** | **42%** | **57%** |

| As at: (in millions of US dollars) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 | YoY % | Ccy % |
|---|---|---|---|---|---|
| Loans & advances t ocustomers (gross) | **3,571** | 3,837 | 3,563 | 0% | 16% |
| Of which Stage 1 | **3,308** | 3,555 | 3,195 | 4% | 18% |
| Of which Stage 2 | **171** | 174 | 226 | (24)% | (13)% |
| Of which Stage 3 (non-performing loans) | **92** | 108 | 143 | (36)% | (10)% |
| Less allowance for impairments (Expected Credit Loss) | **(98)** | (102) | (125) | (21)% | 14% |
| Of which Stage 1: 12-month ECL[(1)] | **(26)** | (27) | (25) | 5% | 20% |
| Of which Stage 2: Life-time ECL | **(31)** | (33) | (19) | 68% | 92% |
| Of which Stage 3: Life-time ECL | **(41)** | (42) | (81) | (50)% | (15)% |
| Loans & advances to customers (net) | **3,473** | 3,735 | 3,438 | 1% | 16% |
| Total assets | **9,167** | 10,072 | 9,670 | (5)% | 8% |
| Deposits from customers | **6,875** | 6,977 | 7,135 | (4)% | 10% |
| Total equity | **820** | 894 | 791 | 4% | 19% |
| Cost-to-income ratio | **50.7%** | 54.2% | 55.1% | | |
| ROE | **24.7%** | 20.3% | 20.5% | | |
| Loan-to-deposit ratio | **51.9%** | 55.0% | 49.9% | | |
| NPL ratio | **2.6%** | 2.8% | 4.0% | | |
| NPL coverage ratio | **107.5%** | 93.8% | 87.7% | | |
| Stage 3 coverage ratio | **44.6%** | 38.6% | 57.0% | | |

**Note:** Selected income statement line items only and thus may not sum up
* Ccy = year-on-year percentage change on a constant currency
(1) ECL = Expected Credit Loss

### Francophone West Africa (UEMOA)

UEMOA delivered a profit before tax of $123 million for the first half of 2022, increasing by 42% from the prior-year period. Results were adversely impacted by the depreciation of the CFA franc against the US dollar by 8.3%. However, excluding the impact of currency translation effects, PBT increased by 57%, benefiting from higher revenues and lower impairment charges. As a result, annualised ROE improved to 24.7% versus 20.5% in the prior year.

Net revenue of $282 million increased by 6% or 16% at constant currency. Net interest income increased by 12% at constant currency, driven by modest margin expansion following the Central Bank rate hikes. Non-interest revenue increased 22% at constant currency, driven primarily by cash management, card, and credit-related fees and commissions, thanks to significantly higher client activity.

Operating expenses of $143 million decreased by 3% but increased by 7% at constant currency, mainly driven by the overall increase in prices of goods and services. However, the cost-to-income ratio improved to 50.7% on higher revenues compared to 55.1% in the prior year.

Net impairment charges on loans were $16 million compared with $33 million in the prior year. The current period's lower impairment charges reflected an increase in loan recoveries and the release of previous impairment charges partly driven by a decrease in NPLs.

**NIGERIA**

| Period ended (in millions of US dollars) | **30 Jun 2022** | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|
| Net interest income | **69** | 46 | 50% | 54% |
| Non-interest revenue | **49** | 61 | (19)% | (17)% |
| **Net revenue** | **118** | 107 | 11% | 14% |
| Operating expenses | **(96)** | (87) | 10% | 13% |
| **Pre-provision, pre-tax operating profit** | **22** | 20 | 14% | 17% |
| Gross impairment charges on loans | **(10)** | (12) | (13)% | (11)% |
| Less loan recoveries and impairment releases | **6** | 5 | 10% | 11% |
| **Net impairment charges on loans** | **(4)** | (7) | (32)% | (29)% |
| Impairment charges on other assets | **-** | (3) | n.m | n.m |
| **Impairment charges on financial assets** | **(4)** | (9) | (52)% | (50)% |
| **Profit before tax** | **18** | **10** | **74%** | **78%** |

| As at: (in millions of US dollars) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|---|
| Loans & advances to customers (gross) | **2,753** | 2,625 | 2,526 | 9% | 12% |
| Of which Stage 1 | **1,612** | 1,567 | 1,445 | 12% | 14% |
| Of which Stage 2 | **713** | 631 | 652 | 9% | 12% |
| Of which Stage 3 (non-performing loans) | **428** | 427 | 428 | (0)% | 2% |
| Less: allowance for impairments (Expected Credit Loss) | **(236)** | (230) | (229) | 3% | 6% |
| Of which Stage 1: 12-month ECL[1] | **(11)** | (11) | (9) | 28% | 31% |
| Of which Stage 2: Life-time ECL | **(73)** | (75) | (70) | 4% | 7% |
| Of which Stage 3: Life-time ECL | **(152)** | (144) | (151) | 1% | 4% |
| Loans & advances to customers (net) | **2,517** | 2,395 | 2,296 | 10% | 12% |
| Total assets | **6,412** | 5,985 | 5,829 | 10% | 13% |
| Deposits from customers | **4,066** | 3,951 | 3,742 | 9% | 11% |
| Total equity | **721** | 703 | 676 | 7% | 8% |
| Cost-to-income ratio | **81.1%** | 81.2% | 81.8% | | |
| ROE | **4.7%** | 7.2% | 2.5% | | |
| Loan-to-deposit ratio | **67.7%** | 66.4% | 67.5% | | |
| NPL ratio | **15.5%** | 16.3% | 17.0% | | |
| NPL coverage ratio | **55.1%** | 53.9% | 53.5% | | |
| Stage 3 coverage ratio | **35.5%** | 33.8% | 35.1% | | |

**Note:** Selected income statement line items only and thus may not sum up
* Ccy = year-on-year percentage change on a constant currency
(1) ECL = Expected Credit Loss
n.m. = not meaningful

## Nigeria

Nigeria delivered a profit before tax of $18 million for the first half of 2022, increasing by 74%. Excluding the net impact of currency translation effects, PBT increased by 78%. As a result, annualised ROE for the period was 4.7%.

Net revenue of $118 million increased 11% or 14% at constant currency. Net interest income increased by 54% at constant currency to $69 million, benefiting from NIM expansion, improved pricing of earning assets, and a modest increase in the loan portfolio, partially offset by an increase in funding costs, partly due to protracted excess CRR debits from the CBN. Non-interest revenue, on the other hand, fell 17% at constant currency as systemic FX illiquidity and higher rates negatively impacted our trade business—additionally, the net impact on non-interest revenue of CBN's directive on fees on electronic banking operations.

Operating expenses of $96 million increased by 10% or by 13% at constant currency, primarily driven by inflationary pressures, higher energy costs (for example, diesel costs rose 400% in the period), and statutory charges, such as AMCON charges and deposit insurance costs. The cost-to-income ratio was flat at 81.1%.

Net impairment charges on loans were $4 million compared to $7 million in the prior-year period, mainly due to lower gross impairment charges in the current period.

**Anglophone West Africa (AWA)**

| Period ended (in millions of US dollars) | **30 Jun 2022** | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|
| Net interest income | **172** | 167 | 3% | 16% |
| Non-interest revenue | **96** | 81 | 18% | 19% |
| **Net revenue** | **268** | 248 | 8% | 17% |
| Operating expenses | **(121)** | (105) | 15% | 26% |
| **Pre-provision, pre-tax operating profit** | **148** | 143 | 3% | 10% |
| Gross impairment charges on loans | **(21)** | (30) | (29)% | (19)% |
| Less loan recoveries and impairment releases | **4** | 8 | (48)% | (40)% |
| **Net impairment charges on loans** | **(17)** | (22) | (22)% | (11)% |
| Impairment charges on other assets | **(0.3)** | (0.1) | n.m | n.m |
| **Impairment charges on financial assets** | **(17)** | (22) | (21)% | (10)% |
| **Profit before tax** | **130** | **121** | **8%** | **14%** |

| As at: (in millions of US dollars) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|---|
| Loans & advances to customers (gross) | **1,622** | 1,751 | 1,649 | (2)% | 8% |
| Of which Stage 1 | **1,394** | 1,519 | 1,411 | (1)% | 14% |
| Of which Stage 2 | **169** | 176 | 159 | 6% | 15% |
| Of which Stage 3 (non-performing loans) | **59** | 55 | 79 | (25)% | (56)% |
| Less: allowance for impairments (Expected Credit Loss) | **(86)** | (78) | (87) | (1)% | (36)% |
| Of which Stage 1: 12-month ECL[(1)] | **(21)** | (22) | (37) | (43)% | (20)% |
| Of which Stage 2: Life-time ECL | **(19)** | (23) | (20) | (2)% | 8% |
| Of which Stage 3: Life-time ECL | **(46)** | (33) | (31) | 51% | (50)% |
| Loans & advances to customers (net) | **1,536** | 1,672 | 1,562 | (2)% | 12% |
| Total assets | **6,467** | 6,695 | 6,204 | 4% | 22% |
| Deposits from customers | **4,947** | 5,088 | 4,747 | 4% | 22% |
| Total equity | **639** | 690 | 618 | 3% | 21% |
| Cost-to-income ratio | **47.7%** | 52.7% | 52.7% | | |
| ROE | **23.8%** | 22.3% | 19.4% | | |
| Loan-to-deposit ratio | **32.8%** | 34.4% | 34.7% | | |
| NPL ratio | **3.7%** | 3.2% | 4.8% | | |
| NPL coverage ratio | **145.2%** | 141.5% | 109.4% | | |
| Stage 3 coverage ratio | **77.9%** | 60.4% | 38.5% | | |

**Note:** Selected income statement line items only and thus may not sum up
* Ccy = year-on-year percentage change on a constant currency
(1) ECL = Expected Credit Loss

### Anglophone West Africa (AWA)

AWA delivered a profit before tax of $130 million for the first six months of 2022, increasing by 8% or $9 million. Results were adversely impacted by the YTD depreciation of the Ghana cedi versus the US dollar by approximately 17%. Excluding the adverse impact of the currency translation, PBT increased by 17%. Annualised ROE for the period was 28.3%.

Net revenue was $268 million, increasing by 8% or 17% at constant currency. Net interest income increased by 16% at constant currency to $172 million, driven by volume growth and a modest increase in NIMs from a higher rate environment. Non-interest revenue was $96 million, up 19% at constant currency, due to significantly higher card spend, deposit balances and cash management.

Operating expenses were $121 million, increasing by 15% or 26% at constant currency. The increase in expenses was broad-based, across staff-related costs and inflation-driven discretionary expenditure. As a result, the cost-to-income ratio deteriorated marginally to 45.0% compared to 42.3% in the prior year.

Net impairment charges on loans were $17 million compared with $22 million in the prior-year period. The higher impairment charges in the period reflected a decrease in loan recoveries compared to the prior-year period.

**Central, Eastern and Southern Africa (CESA)**

| Period ended (in millions of US dollars) | **30 Jun 2022** | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|
| Net interest income | **138** | 127 | 8% | 21% |
| Non-interest revenue | **143** | 107 | 34% | 59% |
| **Net revenue** | **281** | 234 | 20% | 38% |
| Operating expenses | **(134)** | (123) | 9% | 19% |
| **Pre-provision, pre-tax operating profit** | **147** | 111 | 33% | 61% |
| Gross impairment charges on loans | **(21)** | (27) | (21)% | (17)% |
| Less loan recoveries and impairment releases | **8** | 20 | (62)% | (59)% |
| **Net impairment charges on loans** | **(14)** | (7) | 94% | 96% |
| Impairment charges on other assets | **(2)** | (2) | (2)% | 6% |
| **Impairment charges on financial assets** | **(16)** | (9) | 69% | 74% |
| Net monetary loss arising from hyperinflationary economy | **(24)** | (23) | 4% | - |
| **Profit before tax** | **107** | **78** | **37%** | **81%** |

| As at: (in millions of US dollars) | **30 Jun 2022** | 31 Dec 2021 | 30 Jun 2021 | YoY % | *Ccy % |
|---|---|---|---|---|---|
| Loans & advances to customers (gross) | **1,622** | 1,751 | 1,649 | (2)% | 8% |
| Of which Stage 1 | **1,394** | 1,519 | 1,411 | (1)% | 14% |
| Of which Stage 2 | **169** | 176 | 159 | 6% | 15% |
| Of which Stage 3 (non-performing loans) | **59** | 55 | 79 | (25)% | (56)% |
| Less: allowance for impairments (Expected Credit Loss) | **(86)** | (78) | (87) | (1)% | (36)% |
| Of which Stage 1: 12-month ECL[1] | **(21)** | (22) | (37) | (43)% | (20)% |
| Of which Stage 2: Life-time ECL | **(19)** | (23) | (20) | (2)% | 8% |
| Of which Stage 3: Life-time ECL | **(46)** | (33) | (31) | 51% | (50)% |
| Loans & advances to customers (net) | **1,536** | 1,672 | 1,562 | (2)% | 12% |
| Total assets | **6,467** | 6,695 | 6,204 | 4% | 22% |
| Deposits from customers | **4,947** | 5,088 | 4,747 | 4% | 22% |
| Total equity | **639** | 690 | 618 | 3% | 21% |
| Cost-to-income ratio | **47.7%** | 52.7% | 52.7% | | |
| ROE | **23.8%** | 22.3% | 19.4% | | |
| Loan-to-deposit ratio | **32.8%** | 34.4% | 34.7% | | |
| NPL ratio | **3.7%** | 3.2% | 4.8% | | |
| NPL coverage ratio | **145.2%** | 141.5% | 109.4% | | |
| Stage 3 coverage ratio | **77.9%** | 60.4% | 38.5% | | |

**Note:** Selected income statement line items only and thus may not sum up
* Ccy = year-on-year percentage change on a constant currency
(1) ECL = Expected Credit Loss

## Central, Eastern and Southern African Region (CESA)

CESA delivered a profit before tax of $107 million for the first half of 2022, an increase of 37%. However, the region's financial results were adversely impacted by mainly the depreciation of the currencies of Zimbabwe (70.3%), Malawi (20.7%), and the CFA franc (8.3%) against the US dollar. Also impacting the results was the negative impact of hyperinflation in Zimbabwe and South Sudan.

Net revenue was $281 million, increasing by 20% or 38% at constant currency. Net interest income increased by 21% at constant currency to $138 million, driven by higher interest income on loans and investment securities supported by an expansion in net interest spreads and NIM. Non-interest revenue increased by 59% at constant currency to $143 million, partly driven by fees generated on episodic deals in some of our markets related to the investment banking deals and higher levels of letters of credit issuances.

Operating expenses of $134 million were up 9% or 19% at constant currency, with savings in staff costs offset by inflation-driven expenditure and investments in building capacity. The cost-to-income ratio improved to 47.7% compared with 52.7% because of the significantly higher revenue growth compared with operating expenses in the period.

Net impairment charges on loans were $14 million compared with $7 million in the prior-year period. The comparable lower net impairment charges for the period were due to lower gross impairment charges and a modest increase in loan recoveries in the current period compared to the prior-year period.

###

**About Ecobank Transnational Incorporated ('ETI' or 'The Group')**

Ecobank Transnational Incorporated ('ETI') is the parent company of the Ecobank Group, the leading independent pan-African banking group. The Ecobank Group employs about 13,000 people and serves about 32 million customers in the consumer, commercial and corporate banking sectors across 33 African countries. The Group has a banking license in France and representative offices in Addis Ababa, Ethiopia; Johannesburg, South Africa; Beijing, China; London, the UK and Dubai, the United Arab Emirates. The Group offers a full suite of banking products, services and solutions including bank and deposit accounts, loans, cash management, advisory, trade, securities, wealth, and asset management. ETI is listed on the Nigerian Exchange in Lagos, the Ghana Stock Exchange in Accra, and the Bourse Régionale des Valeurs Mobilières in Abidjan. For further information please visit www.ecobank.com

**Cautionary note regarding forward-looking statements**

Certain statements in this document are "forward-looking statements". These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements.

### Earnings Call Information:

The Ecobank Group will host a conference call on **Wednesday, 27 July 2022, at 14:00 GMT (15:00 Lagos time)** to present the unaudited financial results for the period ended 30 June 2022. A Q&A session will follow the presentation.

**Joining the Earnings Call:**
To participate in the Earnings call, please register in advance using the link below. Upon registering, you will receive an email containing joining information and the link for the call.

**Link to online registration**: https://msteams.link/TAHD

In the 10 minutes before the call start time, you will need to use the access information provided in the email at the point of registering.
**Note:** Ecobank Group is hosting the Call using Microsoft Teams. Participants can join the discussion on a mobile, tablet, or computer.

- Upon registration, you will receive a link that will allow you to join the call.
- You can either click on the link or copy the link URL and paste it directly into Google Chrome or Microsoft Edge. You will be prompted to join either by downloading the Microsoft Teams app or **joining on the web**. We recommend for you to join on the web if you do not already have the App downloaded.
- Your browser may ask if it is okay for Teams to use your microphone and camera. Be sure to allow it.
- Next, enter your name, choose your audio, and video settings. When you are ready, click **Join now**.
- Upon connecting, ensure your audio is muted and video off.

**Also, you can scan the QR code below using your Android or iOS phone's camera to launch the registration page.**

For those who cannot listen to the live conference, a recording of the call will be available at: https://ecobank.com/group/investor-relations . The earnings presentation will be posted on the same website before the call.

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## Ecobank Group

### Unaudited consolidated statement of comprehensive Income

| In thousands of US dollars, except per share amounts | Period ended 30 June 2022 | 2021 |
|---|---|---|
| Interest income | **760,801** | 696,142 |
| Interest expense | **(267,783)** | (241,202) |
| **Net interest income** | **493,018** | **454,940** |
| Fee and commission income | **269,109** | 228,581 |
| Fee and commission expense | **(38,436)** | (23,139) |
| Net trading income | **163,966** | 132,694 |
| Net investment income | **8,146** | 8,378 |
| Other operating income | **13,987** | 23,051 |
| **Non-interest revenue** | **416,772** | **369,565** |
| **Operating income** | **909,790** | **824,505** |
| Staff expenses | **(221,703)** | (210,567) |
| Depreciation and amortisation | **(50,747)** | (48,843) |
| Other operating expenses | **(236,745)** | (224,677) |
| **Operating expenses** | **(509,195)** | **(484,087)** |
| **Operating profit before impairment charges and taxation** | **400,595** | **340,418** |
| **Impairment charges on financial assets** | **(115,163)** | (107,266) |
| **Operating profit after impairment charges before taxation** | **285,432** | **233,152** |
| Net monetary loss arising from hyperinflationary economies | **(24,123)** | (23,116) |
| Share of post-tax results of associates | **-** | 37 |
| **Profit before tax** | **261,309** | **210,073** |
| Taxation | **(75,890)** | (57,618) |
| Profit after tax from continuing operations | **185,419** | 152,455 |
| Profit after tax from discontinued operations | **-** | 1,555 |
| **Profit for the period** | **185,419** | **154,010** |
| **Profit after tax attributable to:** | | |
| **Ordinary shareholders** | **130,304** | 106,323 |
| - Continuing operations | **130,304** | 105,483 |
| - Discontinued operations | **-** | 840 |
| **Other equity instrument holder** | **3,656** | **-** |
| **Non-controlling interests** | **51,459** | 47,687 |
| - Continuing operations | **51,459** | 46,972 |
| - Discontinued operations | **-** | 715 |
| **Earnings per share from continuing operations attributable to owners of the parent during the period (expressed in United States cents per share):** | | |
| Basic (cents ) | **0.530** | 0.429 |
| Diluted (cents ) | **0.530** | 0.429 |

## Ecobank Group

### Unaudited consolidated statement of other comprehensive income

| In thousands of US dollars, except per share amounts | Period ended 30 June 2022 | 2021 |
|---|---|---|
| **Profit for the period** | **185,419** | 154,010 |
| **Other comprehensive income:** | | |
| **Items that may be reclassified to profit or loss:** | | |
| Exchange difference on translation of foreign operations | **(269,760)** | (107,092) |
| Fair value loss on debt instruments at FVTOCI | **(65,189)** | (91,323) |
| Taxation relating to components of other comprehensive income that may be subsequently reclassed to profit or loss | **11,916** | 532 |
| | **(323,033)** | (197,883) |
| **Items that will not be reclassified to profit or loss:** | | |
| Property and equipment - net revaluation gain | **(2,224)** | - |
| Taxation relating to components of other comprehensive income that will not be subsequently reclassed to profit or l | **953** | - |
| | **(1,271)** | - |
| **Other comprehensive loss for the period, net of taxation** | **(324,304)** | (197,883) |
| **Total comprehensive loss for the period** | **(138,885)** | (43,873) |
| **Total comprehensive(loss)/ income attributable to:** | | |
| **Ordinary shareholders** | **(134,631)** | (76,507) |
| - Continuing operations | **(134,631)** | (77,347) |
| - Discontinued operations | **-** | 840 |
| **Other equity instrument holder** | **3,656** | - |
| **Non-controlling interests** | **(7,910)** | 32,634 |
| - Continuing operations | **(7,910)** | 31,919 |
| - Discontinued operations | **-** | 715 |
| | **(138,885)** | (43,873) |

## Ecobank Group

### Unaudited consolidated statement of financial position

| In thousands of US dollars, except per share amounts | As at 30 June 2022 | 31 December 2021 |
|---|---|---|
| **ASSETS** | | |
| Cash and balances with central banks | **3,987,101** | 4,209,138 |
| Trading financial assets | **309,063** | 346,042 |
| Derivative financial instruments | **115,916** | 78,404 |
| Loans and advances to banks | **2,363,507** | 2,289,445 |
| Loans and advances to customers | **9,349,950** | 9,575,865 |
| Treasury bills and other eligible bills | **2,033,647** | 2,087,085 |
| Investment securities | **6,510,344** | 6,560,228 |
| Pledged assets | **198,228** | 206,001 |
| Other assets | **1,179,011** | 1,095,569 |
| Investment in associates | **4,349** | 4,863 |
| Intangible assets | **98,041** | 122,288 |
| Property and equipment | **687,826** | 750,615 |
| Investment properties | **12,447** | 11,019 |
| Deferred income tax assets | **209,603** | 201,996 |
| | **27,059,033** | 27,538,558 |
| Assets held for sale | **33,884** | 23,235 |
| **Total assets** | **27,092,917** | **27,561,793** |
| **LIABILITIES** | | |
| Deposits from banks | **1,751,489** | 2,229,935 |
| Deposits from customers | **19,745,328** | 19,713,349 |
| Derivative financial instruments | **62,312** | 29,101 |
| Borrowed funds | **2,388,598** | 2,352,437 |
| Other liabilities | **981,055** | 821,264 |
| Provisions | **71,712** | 72,230 |
| Current income tax liabilities | **52,014** | 66,342 |
| Deferred income tax liabilities | **61,110** | 87,751 |
| Retirement benefit obligations | **25,214** | 25,078 |
| **Total liabilities** | **25,138,832** | 25,397,487 |
| **EQUITY** | | |
| Share capital and premium | **2,113,961** | 2,113,961 |
| Retained earnings and reserves | **(756,201)** | (581,570) |
| **Equity attributable to ordinary shareholders** | **1,357,760** | 1,532,391 |
| **Other equity instrument holder** | **74,088** | 74,088 |
| **Non-controlling interests** | **522,237** | 557,827 |
| **Total equity** | **1,954,085** | **2,164,306** |
| **Total liabilities and equity** | **27,092,917** | **27,561,793** |

**Unaudited consolidated statement of changes in equity**

| In thousands of US dollars | Attributable to equity holders of the company | | | | Other equity | Non-Controlling Interest | Total Equity |
|---|---|---|---|---|---|---|---|
| | Share Capital | Retained Earnings | Other Reserves | Total equity and reserves attributable | | | |
| **At 31 December 2020 / January 2021** | **2,113,961** | **199,172** | **(809,737)** | **1,503,396** | **-** | **524,317** | **2,027,713** |
| Foreign currency translation differences | - | - | (93,453) | (93,453) | - | (13,639) | (107,092) |
| Net changes in equity investment securities, net of taxes | - | - | - | - | - | - | - |
| Net changes in debt instruments,net of taxes | - | - | (89,377) | (89,377) | - | (1,414) | (90,791) |
| Profit for the period | - | 106,323 | - | 106,323 | - | 47,687 | 154,010 |
| **Total comprehensive loss for the period** | **-** | **106,323** | **(182,830)** | **(76,507)** | **-** | **32,634** | **(43,873)** |
| Group reserve | - | - | (3,388) | (3,388) | - | - | (3,388) |
| Dividend relating to 2020 | - | - | - | - | - | (24,627) | (24,627) |
| **At 30 June 2021** | **2,113,961** | **305,495** | **(995,955)** | **1,423,501** | **-** | **532,324** | **1,955,825** |
| **At 31 December 2020 / January 2021** | **2,113,961** | **199,172** | **(809,737)** | **1,503,396** | **-** | **524,317** | **2,027,713** |
| Foreign currency translation differences | - | - | (175,566) | (175,566) | - | (39,144) | (214,710) |
| Net changes in equity investment securities, net of taxes | - | - | 509 | 509 | - | - | 509 |
| Net changes in debt instruments,net of taxes | - | - | (62,238) | (62,238) | - | 2,149 | (60,089) |
| Net gains on revaluation of property | - | - | 12,182 | 12,182 | - | - | 12,182 |
| Remeasurements of post-employment benefit obligations | - | - | (931) | (931) | - | - | (931) |
| Profit for the year | - | 262,234 | - | 262,234 | - | 95,132 | 357,366 |
| **Total comprehensive income for the year** | **-** | **262,234** | **(226,044)** | **36,190** | **-** | **58,137** | **94,327** |
| Additional tier 1 capital | - | - | - | - | 74,088 | - | 74,088 |
| Group reserve | - | - | (7,195) | (7,195) | - | - | (7,195) |
| Transfer to general banking reserves | - | (23,935) | 23,935 | - | - | - | - |
| Transfer to statutory reserve | - | (3,052) | 3,052 | - | - | - | - |
| Dividend relating to 2020 | - | - | - | - | - | (24,627) | (24,627) |
| **At 31 December 2021 / January 2022** | **2,113,961** | **434,419** | **(1,015,989)** | **1,532,391** | **74,088** | **557,827** | **2,164,306** |
| Foreign currency translation differences | - | - | (212,605) | (212,605) | - | (57,155) | (269,760) |
| Net changes in debt instruments,net of taxes | - | - | (51,059) | (51,059) | - | (2,214) | (53,273) |
| Net gains on revaluation of property | - | - | (1,271) | (1,271) | - | - | (1,271) |
| Profit for the period | - | 130,304 | - | 130,304 | 3,656 | 51,459 | 185,419 |
| **Total comprehensive loss for the period** | **-** | **130,304** | **(264,935)** | **(134,631)** | **3,656** | **(7,910)** | **(138,885)** |
| Distribution to other instrument equity holder | - | - | - | - | (3,656) | - | (3,656) |
| Dividend relating to 2021 | - | (40,000) | - | (40,000) | - | (27,680) | (67,680) |
| **At 30 June 2022** | **2,113,961** | **524,723** | **(1,280,924)** | **1,357,760** | **74,088** | **522,237** | **1,954,085** |

## Ecobank Group

# Unaudited consolidated statement of cash flows

| In thousands of US dollars | Period ended 30 June 2022 | 2021 |
|---|---|---|
| **Cash flows from operating activities** | | |
| Profit before tax | **261,309** | 210,073 |
| Adjustments for: | | |
| Foreign exchange income | **(85,288)** | (138,401) |
| Impairment losses on loans and advances | **91,658** | 86,541 |
| Impairment losses on other financial assets | **23,505** | 20,725 |
| Depreciation of property and equipment | **35,660** | 35,738 |
| Amortisation of software and other intangibles | **15,087** | 13,105 |
| Profit on sale of property and equipment | **(3,288)** | (771) |
| Share of post-tax results of associates | **-** | (37) |
| Income taxes paid | **(107,640)** | (74,270) |
| **Changes in operating assets and liabilities** | | |
| Trading financial assets | **36,979** | (48,950) |
| Derivative financial instruments | **(37,512)** | 17,903 |
| Treasury bills and other eligible bills | **1,258** | (95,021) |
| Loans and advances to banks | **(437,709)** | (270,979) |
| Loans and advances to customers | **175,252** | 344,462 |
| Pledged assets | **7,773** | 121,473 |
| Other assets | **(83,442)** | (37,953) |
| Mandatory reserve deposits with central banks | **45,302** | (209,702) |
| Deposits from customers | **31,979** | 846,169 |
| Other deposits from banks | **(337,877)** | (866,774) |
| Derivative liabilities | **33,211** | (46,956) |
| Other liabilities | **159,791** | 433,346 |
| Provisions | **(518)** | 15,780 |
| **Net cashflow (used in) / from operating activities** | **(174,510)** | **355,501** |
| **Cash flows from investing activities** | | |
| Purchase of software | **(2,988)** | (3,215) |
| Purchase of property and equipment | **(18,901)** | (51,468) |
| Proceeds from sale of property and equipment | **7,843** | 18,810 |
| Purchase of investment securities | **(570,745)** | (350,061) |
| Redemption of investment securities | **314,882** | 80,342 |
| **Net cashflow used in investing activities** | **(269,909)** | **(305,592)** |
| **Cash flows from financing activities** | | |
| Repayment of borrowed funds | **(207,848)** | (351,768) |
| Proceeds from borrowed funds | **217,275** | 656,736 |
| Dividends paid to ordinary shareholders | **(40,000)** | - |
| Dividends paid to non-controlling shareholders | **(27,680)** | (24,627) |
| **Net cashflow (used in) /from financing activities** | **(58,253)** | **280,341** |
| **Net (decrease) / increase in cash and cash equivalents** | **(502,672)** | 330,250 |
| Cash and cash equivalents at beginning of period | **3,800,456** | 3,800,456 |
| Effects of exchange differences on cash and cash equivalents | **358,039** | (81,776) |
| **Cash and cash equivalents at end of the period** | **3,655,823** | **4,048,930** |