



FAN MILK PLC

Un-Audited Financial Statements for the three months ended March 31, 2022

Statement of Comprehensive Income for the three months ended March 31, 2022

| | 2022 GH¢'000 | 2021 GH¢'000 |
|-------------------------------------|-----------------|-----------------|
| Revenue | 136,481 | 121,747 |
| Cost of Sales | (94,777) | (76,335) |
| Gross Profit | 41,704 | 45,412 |
| Sales and Distribution Costs | (24,515) | (23,139) |
| Administrative Expenses | (9,696) | (7,915) |
| Depreciation & Amortisation | (8,109) | (7,907) |
| Other Income | 727 | 657 |
| Operating Profit | 110 | 7,107 |
| Finance Income | 1,444 | 710 |
| Finance Cost | (2,541) | (509) |
| Net Profit/(Loss) before tax | (986) | 7,307 |
| Taxation | - | (1,827) |
| Net Profit/(Loss) before tax | (986) | 5,480 |
| Other Comprehensive Income | - | - |
| Total Comprehensive Income | (986) | 5,480 |
| Number of Shares outstanding | 116,207,288 | 116,207,288 |
| Earnings per Share | (0.01) | 0.05 |

Statement of Financial Position as at March 31, 2022

| | 2022 GH¢'000 | 2021 GH¢'000 |
|-------------------------------|-----------------|-----------------|
| ASSETS | | |
| Non-current assets | | |
| Property, Plant and Equipment | 188,749 | 178,292 |
| | 188,749 | 178,292 |
| Current Assets | | |
| Inventories | 140,144 | 95,145 |
| Tax | 9,465 | 5,687 |
| Trade and Other Receivables | 165,409 | 82,472 |
| Bank and Cash Balances | 88,142 | 46,460 |
| | 403,160 | 229,764 |
| TOTAL ASSETS | 591,909 | 408,056 |

COMMENTS TO THE FINANCIAL STATEMENTS:

Fan Milk Plc's continued the revenue growth trajectory from where it ended last year. The first quarter of 2022 achieved a revenue growth rate of 12% compared to prior year. The company is still pursuing its strategy of profitably growing the outdoor business and at the same time accerelating the indoor channel. This is paying off with the double digit growth recorded in quarter one. On the cost front, the rising commodity prices experienced last year has not abated; in fact it is worsening. This has caused a dip in the gross profit margin from 37.3% in quarter one 2021 to 30.6% in 2022. Additionally, the depreciation of the local currency within the first quarter of the year has impacted negatively on costs. The first quarter recorded a operating profit of GHS0.11 million and a net loss of GHS 0.986 million.

Statement of Cash Flows for the three month ended March 31, 2022

| | 2022 GH¢'000 | 2021 GH¢'000 |
|---|-----------------|-----------------|
| Cash Flows from Operating Activities | | |
| Cash generated from Operations | (11,523) | 1,321 |
| Interest Paid | (2,541) | (509) |
| Interest Received | 1,444 | 710 |
| Tax Paid | 0 | (2,800) |
| Net Cash Generated from Operating Activities | (12,620) | (1,279) |
| Cash Flows from Investing Activities | | |
| Purchase of Property, Plant and Equipment | - | (6,573) |
| Proceeds from sale of Property, Plant and Equipment | 513 | 469 |
| Principal Lease Payment | (332) | (177) |
| Net Cash used in Investing Activities | 181 | (6,281) |
| Cash Flows from Financing Activities | | |
| Dividends Paid | - | - |
| Net Cash used in Financing Activities | - | - |
| (Decrease) in Cash and Cash Equivalents | (12,439) | (7,560) |
| Cash and Cash Equivalents at January 1 | 25,581 | 54,021 |
| Cash and Cash Equivalents at March 31 | 13,142 | 46,461 |

Notes to the Financial Statement for the three months ended March 31, 2022

1. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these quarterly financial statements are consistent to that of the most recent Annual Report and Accounts.

2. The financial statement have been prepared in accordance with International Financial Reporting Standards (IFRS).

3. Administrative expenses include:

| | 2022 GH¢'000 | 2021 GH¢'000 |
|--------------------------------|-----------------|-----------------|
| Directors Remuneration | 116 | 131 |
| Auditors Remuneration | 57 | 68 |
| Donations | - | - |
| 4. Other Income | | |
| Profit on Sale of Fixed Assets | 418 | 354 |
| Sale of Scraps | 1 | 52 |
| Rent Income | 307 | 251 |

To the best of our knowledge, the financial statements do not contain untrue statements, misleading facts or omit material facts.

Dr. Charles Mensa
Board Chairman

Ziobeieton Yeo
Managing Director