### **UNILEVER GHANA LIMITED**

#### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2020

# **Financial Highlights**

(All amounts are expressed in thousands of Ghana Cedis)

Revenue
Operating (loss)/Profit
(Loss)/Profit before taxation
(Loss)/profit after taxation
Operating (loss)/ profit margin
Earnings per share (Annualised) GH¢

2020	2019			
204,144	314,047			
(13,722)	27,219			
(17,360)	21,251			
(16,840)	17,087			
(6.72) %	8.67%			
(0.5389)	0.5468			

#### FINANCIAL PERFORMANCE

Revenue for the period was GH¢ 204.1 million compared to GH¢314.0 million in Q2, 2019. Even though a decline vs corresponding period in prior year, turnover achieved was in line with Management's expectations for the period. Decline in turnover vs same period last year is on account of efforts to refresh our route to market and stabilize trade stock following drive to reduce stock within our distribution network in Quarters 3 and 4 2019.

Operating loss for the quarter was GH¢ (13.7) million compared to profit of GH¢ 27.2 million for the same period last year.

Unaudited Statement of comprehensive income for the period ended 30th June, 2020 (All amounts are expressed in thousands of Ghana cedis)		
	2020	2019
Revenue	204,144	314,047
Cost of sales	(171,911	II .
Gross (Loss)/profit	32,233	87,452
Distribution expenses	(9,817)	
Brand & marketing investment expenses	(10,471)	II .
Administrative expenses	(27,346)	II .
Restructuring costs	(281)	(47
Impairment on trade receivables		*
Other income	1,960	3,457
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Operating (Loss)/profit	(13,722)	
Finance income	19	451
Finance costs	(3,657)	(6,419)
(Loss)/Profit before taxation	(17,360)	21,251
Taxation	520	(4,164
(Loss)/Profit after taxation	(16,840)	17,087
	======	======
Other Comprehensive Income		
Actuarial Gain		-
Total comprehensive income for the year	(16,840)	17,087
	======	=====
Earnings per share for (loss)/profit attributable to the equity holders of the company	/o Faca)	0.5455
Basic Earnings per share	(0.5389)	0.5468

Unaudited Statement of financial position as at 30th June	e, 2020	
(All amounts are expressed in thousands of Ghana cedis)	·	
	2020	2019
Non-current assets		
Property, plant and equipment	139,796	146,903
Right of use assets	14,500	18:
Intangible assets		
Investment in subsidiaries	10	10.00
Deferred tax	47,967	() <u>E</u>
Total non-current assets	202,272	146,913
Current assets		
Inventories	97,698	48,515
Trade and other receivables	75,561	311,505
Prepayments	972	37,402
Related party receivables	28,574	72,469
Current tax	11,566	7,908
Cash and bank	13,340	15,735
Tötal currrent assets		
Total current assets	227,712	493,533
Total assets	429,984 ======	640,447 =====
Equity		
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	66,625	291,992
Total equity	68,110	293,478 ======
Non-current liabilities	Section 1	
Employee benefits obligation	4,144	4,951
Long term lease liability	2,363	191
Deferred tax	*	12,076
Total non-current liabilities	6,507	17,027
		**********
Current liabilities		
Bank overdraft	34,206	58,707
Trade and other payables	104,493	54,781
Related party payables	173,312	198,804
Dividend payables	33,828	15,524
Short term lease liability	1,796	*
Provisions	7,732	2,127
Current tax	•	*
Total current liabilities	355,366	329,942
Fotal liabilities	361,874	346,969
	301,674	
Fotal equity and total liabilities	429,984	640,447
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The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

Director

Unaudited Statement of cash flows for the period ended 30th June, 2020				
(All amounts are expressed in thousands of Ghana cedis)				
	2020	2019		
Cash flows from operating activities				
Cash generated from operations	44,429	77,885		
Interest paid	(3,657)	(6,419)		
Interest received	19	451		
Tax paid	(1,302)	(35,165)		
Net cash generated from operating activities	39,489	36,752		
Cash flows from investing activities				
Purchases of property, plant and equipment	(6,463)	(7,443)		
Net write off - assets				
		**********		
Net cash used in investing activities	(6,463)	(7,443)		
Cash flows from financing activities				
Dividend paid		(5,859)		
Net cash used in financing activities	2	(5,859)		
Increase in cash and cash equivalents	33,025	23,449		
Cash and cash equivalents at beginning of the year	(53,346)	(65,563)		
Effect of movement in exchange rate on cash and bank	(545)	(860)		
Cash and cash equivalents at the end of 30th June, 2020	(20,866)	(42,973)		
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# Statement of changes in equity for the period ended 30th June, 2020

(All amounts are expressed in thousands of Ghana cedis)

Period ended 30th June, 2020		Stated capital	Capital surplus account	Retained earinings	Share deals account	Total equity
Balance at 1 January 2020		1,200	204	83,465	81	84,950
Total Comprehensive Income	- 1					
Profit/(Loss) for the year			20	(16,840)	0.52	(16,840)
Dividend -2019						
Other comprehensive Income	1			Ħ		5.51
Balance at 30th June, 2020		1,200	204	66,625	81	68,110
Period ended 30th June 2019						
Balance at 1 January 2019		1,200	204	293,656	81	295,141
Total Comprehensive Income						
Profit for the period		200	Sec. 1	17,087	·==	17,087
Dividend -2019				(18,750)		(18,750)
				0.00004000000		
Balance at 30th June, 2019		1,200	204	291,993	81	293,478
			=====			

#### Notes to the Financial statements

#### 1a. BASIS OF ACCOUNTING

The financial statements have been prepared using the same accounting policies as in the published 2019 Annual Report and Financial Statements.

#### 1b Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2019 (Act 992).

### 1c. Basis of measurement

The financial statements have been prepared under the historical cost convention