

UNILEVER GHANA LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPT 2019

Financial Highlights

(All amounts are expressed in thousands of Ghana Cedis)

	2019	2018
Revenue	342,897	448,450
Operating profit/(Loss)	(43,273)	45,355
Profit/(Loss) before taxation	(51,463)	44,138
Profit/(Loss) after taxation	(48,875)	7,846
Operating profit margin	(12.62%)	10.11%
Earnings per share (Annualised) GH¢	(1.0426)	0.1674

FINANCIAL PERFORMANCE

Revenue for the period for our continuing business was GH¢ 342.8 million compared to GH¢448.4 million in Q3 2018.

The results reflect challenging trading conditions as well as efforts to reduce high inventory levels in our distribution network previously highlighted in our disclosure in September 2019.

2019 OUTLOOK

Management retains a positive outlook for the business in the long term.

Unilever Ghana Limited

Unaudited Statement of comprehensive income for the period ended 30th September, 2019

(All amounts are expressed in thousands of Ghana cedis)

	2019	2018
Revenue	342,897	448,450
Cost of sales	(294,951)	(310,616)
Gross profit	47,946	137,834
Distribution expenses	(16,613)	(12,906)
Brand & marketing investment expenses	(29,636)	(32,162)
Administrative expenses	(47,538)	(47,283)
Restructuring costs	(2,520)	(2,457)
Impairment on trade receivables	(3,111)	-
Other income	8,199	2,329
Operating profit	(43,273)	45,355
Finance income	511	152
Finance costs	(8,701)	(1,369)
Profit before taxation	(51,464)	44,137
Taxation	2,589	(36,292)
Profit after taxation from Continuing operations	(48,875)	7,846
Discontinued Operations:		
Profit/(Loss) from Discontinued Operations	-	95,469
Total comprehensive income for the year	(48,875)	103,315
Earnings per share for profit attributable to the equity holders of the company		
Basic Earnings per share	(1.0427)	0.1674

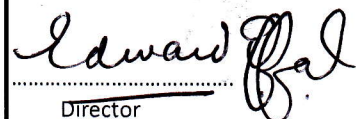
Unilever Ghana Limited

Unaudited Statement of financial position as at 30th September, 2019

(All amounts are expressed in thousands of Ghana cedis)

	2019	2018
Non-current assets		
Property, plant and equipment	157,458	129,675
Right of use assets	1,801	
Intangible assets	-	0
Investment in subsidiaries	10	10
Total non-current assets	159,269	129,685
Current assets		
Inventories	75,023	72,302
Trade and other receivables	229,448	145,231
Prepayments	46,197	28,866
Related party receivables	44,612	127,521
Current tax	8,966	-
Cash and bank	22,629	66,638
Total current assets	426,875	440,558
Total assets	586,144	570,243
Equity		
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	194,782	206,802
Total equity	196,267	208,287
Non-current liabilities		
Employee benefits obligation	5,371	5,456
Long term lease liability	1,998	
Deferred tax	6,253	18,814
Total non-current liabilities	13,621	24,270
Current liabilities		
Bank overdraft	82,760	12,797
Trade and other payables	42,632	66,290
Related party payables	199,096	222,139
Dividend payables	43,442	12,664
Short term lease liability	288	
Provisions	8,038	11,096
Current tax	-	12,701
Total current liabilities	376,256	337,686
Total liabilities	389,877	361,956
Total equity and total liabilities	586,144	570,243

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.


 Director


 Director

Unilever Ghana Limited

Unaudited Statement of cash flows for the period ended 30th September, 2019

(All amounts are expressed in thousands of Ghana cedis)

	2019	2018
Cash flows from operating activities		
Cash generated from operations	75,673	44,006
Interest received	(8,701)	(1,403)
Interest paid	511	181
Tax paid	(36,512)	(15,129)
Net cash generated from operating activities	30,971	27,655
Cash flows from investing activities		
Purchases of property, plant and equipment	(19,541)	(44,097)
Net write off - assets	-	20,933
Net cash used in investing activities	(19,541)	(23,165)
Cash flows from financing activities		
Dividend paid	(5,859)	(4,879)
Net cash used in financing activities	(5,859)	(4,879)
Increase in cash and cash equivalents	5,571	(388)
Cash and cash equivalents at beginning of the year	(65,563)	53,189
Effect of movement in exchange rate on cash and bank	(140)	1,039
Cash and cash equivalents at the end of 30th September, 2019	(60,132)	53,841

Statement of changes in equity for the period ended 30th September, 2019

(All amounts are expressed in thousands of Ghana cedis)

Period ended 30th September, 2019	Stated capital	Capital surplus account	Retained earnings	Share deals account	Total equity
Balance at 1 January 2019	1,200	204	293,656	81	295,141
Total Comprehensive Income					
Profit for the year	-	-	(48,875)	-	(48,875)
Dividend -2019			(50,000)		(50,000)
Other comprehensive Income			-		-
Balance at 30th September 2019	1,200	204	194,781	81	196,267
	=====	=====	=====	=====	=====
Period ended 30th September, 2018					
Balance at 1 January 2018	1,200	204	119,112	81	120,597
Total Comprehensive Income					
Profit for the period	-	-	22,164	-	22,164
Dividend-2018			(15,625)		(15,625)
Other comprehensive Income			-		-
Balance at 30th September 2018	1,200	204	125,651	81	127,137
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Notes to the Financial statements

1a. BASIS OF ACCOUNTING

The financial statements have been prepared using the same accounting policies as in the published 2018 Annual Report and Financial Statements.

1b Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2019 (Act 992).

1c. Basis of measurement

The financial statements have been prepared under the historical cost convention