

**Ecobank Ghana Limited & Subsidiaries**

**Consolidated Financial Statements for the period ended 30th Sep 2019**

(All amounts are in thousands of Ghana cedis unless otherwise stated)

<b>Statements of Comprehensive Income</b>	<b>Group 2019</b>	<b>Group 2018</b>	<b>Bank 2019</b>	<b>Bank 2018</b>
Interest income	895,861	752,421	846,487	685,380
Interest expense	(159,087)	(156,694)	(148,231)	(99,060)
<b>Net interest income</b>	<b>736,774</b>	<b>595,727</b>	<b>698,256</b>	<b>586,320</b>
Fees and commission income	188,265	159,588	169,989	154,628
Fees and commission expense	(5,848)	(2,170)	(5,848)	(2,170)
<b>Net fees and commission income</b>	<b>182,417</b>	<b>157,418</b>	<b>164,141</b>	<b>152,458</b>
Net trading income	174,226	145,992	170,504	145,944
Other operating income	24,732	17,091	22,331	17,044
Dividend income	2,760	172	2,760.00	172
	<b>201,718</b>	<b>163,255</b>	<b>195,595</b>	<b>163,160</b>
<b>Revenue</b>	<b>1,120,909</b>	<b>916,400</b>	<b>1,057,992</b>	<b>901,938</b>
Gain on sale of equipment	94	565	94	565
Net Impairment loss on financial assets	(120,985)	(98,929)	(119,898)	(98,929)
Personnel expenses	(254,474)	(247,923)	(237,860)	(247,357)
Depreciation and amortisation	(29,764)	(26,572)	(27,537)	(26,571)
Other operating expenses	(236,073)	(178,480)	(227,699)	(176,283)
<b>Operating profit</b>	<b>479,707</b>	<b>365,061</b>	<b>445,092</b>	<b>353,363</b>
<b>Share of profit of associates (net of tax)</b>	<b>-</b>	<b>1,015</b>	<b>-</b>	<b>-</b>
<b>Profit before income tax</b>	<b>479,707</b>	<b>366,076</b>	<b>445,092</b>	<b>353,363</b>
Income tax expense	(143,393)	(108,473)	(116,646)	(106,380)
<b>Profit for the year</b>	<b>336,314</b>	<b>257,603</b>	<b>328,446</b>	<b>246,983</b>
<b>Attributable to:</b>				
Equity Shareholders of the Bank	336,181	257,603	328,446	246,983
Non-controlling interest	133	-	-	-
	<b>336,314</b>	<b>257,603</b>	<b>328,446</b>	<b>246,983</b>

**Ecobank Ghana Limited & Subsidiaries**

**Financial Statements for the period ended 30th September 2019**

**Statements of Comprehensive Income**

	<b>Group 2019</b>	<b>Group 2018</b>	<b>Bank 2019</b>	<b>Bank 2018</b>
<b>Profit for the year</b>	<b><u>336,314</u></b>	<b><u>257,603</u></b>	<b><u>328,446</u></b>	<b><u>246,983</u></b>
<b>Other Comprehensive Income</b>				
<i>Items that will never be reclassified subsequently to profit or loss:</i>				
Gains on revaluation of investment securities	29,756	-	29,756	-
Related tax	(7,440)	-	(7,440)	-
Other comprehensive income for the year, net of tax	<b><u>22,316</u></b>	<b><u>-</u></b>	<b><u>22,316</u></b>	<b><u>-</u></b>
<b>Total comprehensive income for the year</b>	<b><u>358,630</u></b>	<b><u>257,603</u></b>	<b><u>350,762</u></b>	<b><u>246,983</u></b>
<i>Profit for the year attributable to:</i>				
Equity holders of the Bank	<b><u>336,181</u></b>	<b><u>257,603</u></b>	<b><u>328,446</u></b>	<b><u>246,983</u></b>
Non-controlling interest	<b><u>133</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>
	<b><u>336,314</u></b>	<b><u>257,603</u></b>	<b><u>328,446</u></b>	<b><u>246,983</u></b>
<i>Comprehensive income for the year attributable to:</i>				
Equity holders of the Bank	<b><u>358,497</u></b>	<b><u>257,603</u></b>	<b><u>350,762</u></b>	<b><u>246,983</u></b>
Non-controlling interest	<b><u>133</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>
	<b><u>358,630</u></b>	<b><u>257,603</u></b>	<b><u>350,762</u></b>	<b><u>246,983</u></b>

**Earnings per share**

Basic & diluted (in Ghana Cedis)

<b>1.39</b>	<b>0.92</b>	<b>1.36</b>	<b>0.88</b>
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**Ecobank Ghana Limited & Subsidiaries**
**Statement of Financial Position as at 30th Sep 2019**

(All amounts are in thousands of Ghana cedis unless otherwise stated)

<b>Statements of Financial Position</b>	<b>Group 2019</b>	<b>Group 2018</b>	<b>Bank 2019</b>	<b>Bank 2018</b>
<b>Assets</b>				
Cash and balances with banks	2,660,730	2,197,629	2,903,390	2,224,076
Loans & advances to customers	4,636,597	4,284,318	4,623,709	4,304,568
Non pledged trading assets	554,123	841,446	554,123	841,446
Non-trading assets	2,922,655	2,111,125	2,816,269	1,905,956
Investment in subsidiaries	-	-	36,489	30,819
Investment in associates	-	9,561	10,809	4,841
Other assets	699,008	136,900	457,264	278,051
Deferred tax asset	531	7	531	7
Intangible assets	6,793	8,505	6,793	8,505
Non-current assets held for sale	26,375	34,487	26,375	34,487
Property and equipment	442,046	447,048	454,771	447,044
<b>Total Assets</b>	<b>11,948,858</b>	<b>10,071,026</b>	<b>11,890,523</b>	<b>10,079,800</b>
<b>Liabilities</b>				
<b>Negative Goodwill</b>	0	-	-	-
Deposits from banks	619,130	489,063	694,215	668,526
Deposits from customers	9,099,585	7,649,086	8,957,281	7,475,844
Borrowings	74,041	185,407	64,059	179,803
Current tax liabilities	252,991	6	252,991	6
Deferred tax liabilities	-	30,168	-	30,168
Other liabilities	217,529	469,931	257,401	498,837
<b>Total liabilities</b>	<b>10,263,276</b>	<b>8,823,661</b>	<b>10,225,947</b>	<b>8,853,184</b>
<b>Equity and reserves</b>				
Stated capital	416,641	416,641	416,641	416,641
Income surplus	537,308	234,796	517,696	215,892
Revaluation reserve	132,098	109,782	132,098	109,782
Statutory reserve	439,471	387,264	438,943	385,419
Credit risk reserve	159,198	98,882	159,198	98,882
Non-controlling interest	866	-	-	-
<b>Total equity attributable to equity holders of the Bank</b>	<b>1,685,582</b>	<b>1,247,365</b>	<b>1,664,576</b>	<b>1,226,616</b>
<b>Total liabilities and equity</b>	<b>11,948,858</b>	<b>10,071,026</b>	<b>11,890,523</b>	<b>10,079,800</b>

**Ecobank Ghana Limited & Subsidiaries**

**Consolidated cashflow statement**

(All amounts are in thousands of Ghana cedis unless otherwise stated)

	<b>Group 2019</b>	<b>Group 2018</b>	<b>Bank 2019</b>	<b>Bank 2018</b>
<b>Cash flows from operating activities</b>				
Interest paid	(163,472)	(148,550)	(148,979)	(96,098)
Interest received	829,543	742,848	771,838	683,603
Net fees and commissions	182,417	156,661	164,141	151,700
Other income received	27,492	17,263	25,091	17,216
Net trading income	167,020	145,992	163,280	145,944
Payments to employees and suppliers	(474,932)	(388,016)	(449,941)	(389,304)
Tax paid	(124,975)	(79,743)	(123,985)	(78,546)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>	<b>443,093</b>	<b>446,455</b>	<b>401,445</b>	<b>434,515</b>
<b>Changes in operating assets and liabilities</b>				
Loans and advances	(611,275)	(947,280)	(579,555)	(954,263)
Other assets	(182,839)	704,333	(234,403)	571,522
Customer deposits	1,909,764	1,107,438	1,820,666	1,025,064
Other liabilities	(858,406)	(209,822)	(674,056)	(176,984)
Mandatory reserves	(170,674)	(352,892)	(170,674)	(352,892)
<b>Net cash generated from operating activities</b>	<b>529,663</b>	<b>748,232</b>	<b>563,423</b>	<b>546,962</b>
<b>Cash flows from investing activities</b>				
Purchase of property and equipment	(2,599)	(49,162)	(2,599)	(49,162)
Purchase of software	(81)	(7,544)	(81)	(7,544)
Proceeds from sale of equipment	72	565	72	565
Proceeds from the sale of non-current assets held for sale	-	7,875	-	7,875
Government securities purchased	(10,123,767)	(3,933,656)	(10,084,158)	(3,556,107)
Proceeds from the sale of government securities	9,947,761	3,500,996	9,891,728	3,265,967
Investment in subsidiaries	-	-	-	-
<b>Net cash used in investing activities</b>	<b>(178,614)</b>	<b>(480,926)</b>	<b>(195,038)</b>	<b>(338,406)</b>
<b>Cash from financing activities</b>				
Repayment of borrowed funds	(112,847)	(41,309)	(112,847)	(41,309)
<b>Net cash used in financing activities</b>	<b>(112,847)</b>	<b>(41,309)</b>	<b>(112,847)</b>	<b>(41,309)</b>
<b>Net increase in cash and cash equivalents</b>	<b>238,202</b>	<b>225,997</b>	<b>255,538</b>	<b>167,247</b>
Cash and cash equivalents at beginning of year	1,991,473	1,317,005	1,794,624	1,176,299
Effect of exchange rate fluctuations on cash and cash equivalents	-	75,487	-	75,487
<b>Cash and cash equivalents at end of the period</b>	<b>2,229,675</b>	<b>1,618,489</b>	<b>2,050,162</b>	<b>1,419,033</b>

STATEMENTS OF CHANGES IN EQUITY  
THE GROUP

	Stated capital	Income surplus	Revaluation reserve	Statutory reserve Fund	Credit risk reserve	Non-controlling interest	Total
	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000
Balance at 1 January 2019	416,641	201,127	109,782	439,471	159,198	733	1,326,952
Profit for the period	-	336,181	-	-	-	133	336,314
Revaluation gains (net of tax)	-	-	22,316	-	-	-	22,316
Balance as at 30 September 2019	416,641	537,308	132,098	439,471	159,198	866	1,685,582

THE BANK

	Stated Capital	Income Surplus	Revaluation Reserve	Statutory Reserve Fund	Regulatory Credit Risk	Non-controlling interest	TOTAL
	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000	GHC'000
Balance at 1 January 2019	416,641	189,250	109,782	438,943	159,198	-	1,313,814
Profit for the period	-	328,446	-	-	-	-	328,446
Revaluation gains (net of tax)	-	-	22,316	-	-	-	22,316
Balance as at 30 September 2019	416,641	517,696	132,098	438,943	159,198	-	1,664,576

**Ecobank Ghana Limited & Subsidiaries**

**DISCLOSURES**

1. The consolidated financial statements have been prepared in accordance with International Financial Reporting standards.

2. The accounting policies applied in the preparation of these financial statements were consistent with those applied in the preparation of the annual consolidated statements of 31 December 2018

3. Contingent liabilities

	Group 2019 GHC '000	Group 2018 GHC '000	Bank 2019 GHC '000	Bank 2018 GHC '000
Guarantees and indemnities	848,348	524,571	848,348	524,571
Documentary letters of credit	<u>1,107,995</u>	<u>939,515</u>	<u>1,107,995</u>	<u>939,515</u>
	<u>1,956,343</u>	<u>1,464,086</u>	<u>1,956,343</u>	<u>1,464,086</u>

4. Quantitative Disclosures

i. <b>Capital Adequacy ratio (*2019 based on new Capital requirements directive (CRD))</b>	<b>14.05%</b>	<b>14.73%</b>
ii. Non-performing loan ratio	10.00%	15.00%
iii. Liquid ratio	83.99%	101.63%
iv. Common equity Tier 1 ratio (effective January 1, 2019)	12.05%	-
v. Leverage ratio (effective January 1, 2019)	7.33%	-

5. Qualitative Disclosures

i. Default in statutory liquidity (times)	Nil	Nil
ii. Default in statutory liquidity sanction (GHC'000)	Nil	Nil

8. The financial statements do not contain any untrue statement, misleading facts or omit material facts, to the best of my knowledge.

Signed

Daniel Sackey  
Managing Director

Signed

Edward N. Botchway  
Executive Director

**Key Ratios**

Cost to Income	46.4%
Return on Average Assets	4.1%
Return on Average Equity	30.6%
Non Funded Income to Total Income	34.3%

**Financial Highlights**

Sep 2018 - Sep 2019	Growth
Profit Before Tax	31.0%
Total Assets	18.6%
Deposits	19.0%